2Q15 RESULTS

Life Goes On

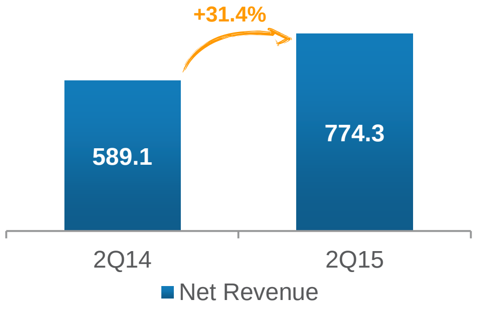
Student base growth of 31% in 12 months
EBITDA of R$166 million in 2Q15, 57% up on 2Q14
EBITDA Margin of 21.4% in 2Q15 (+3.4 p.p.)
Net income of RS132 million in 2Q15, up by 53%

Rio de Janeiro, August 6, 2015 – **Estácio Participações S.A.** – "Estácio or "Company" (BM&FBovespa: ESTC3; Bloomberg: ESTC3.BZ; Reuters: ESTC3.SA; OTC: ECPCY) – announces its results for the second quarter of 2015 (2Q15) in comparison with the second quarter of 2014 (2Q14). The following accounting information is presented in accordance with International Financial Reporting Standards ("IFRS") and on a consolidated basis.

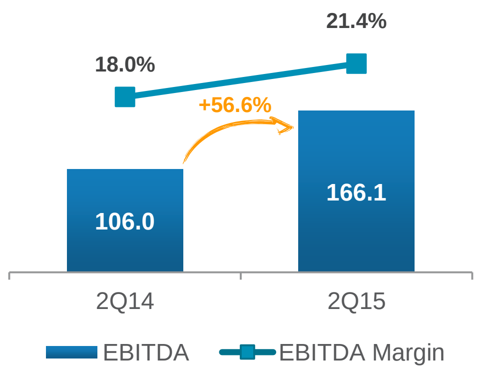
Quarter Highlights

(R$ million)

Net Revenue



EBITDA and EBITDA Margin



Highlights:

- Estácio closed 2Q15 with a **total base** of 501,500 students, 30.9% up on 2Q14, 349,300 of whom enrolled in on-campus programs (15.1% up year-on-year) and 96,000 in distance-learning programs (up by 20.9%), besides 56,200 from institutions acquired in the last 12 months.
- **Net operating revenue** came to R$774.3 million in 2Q15, 31.4% more than in 2Q14, thanks to yet another quarter of solid student base growth.
- **EBITDA** totaled R$166.1 million in 2Q15, a 56.6%, improvement, with an **EBITDA margin** of 21.4%, representing a margin gain of 3.4 percentage points.
- **Net income** came to R$131.9 million in 2Q15, 53.4% up on 2Q14, while **earnings per share** stood at R$0.42, 44.8% more than in the same period last year.
- **Operational cash flow** in 2Q15 was once again impacted by FIES, due both to the new calendar and to delays in the contract amendment process, and was negative by R$132.5 million.
- The Company closed 2Q15 with solid **cash and cash equivalents** of R$493.9 million.

ESTC3
(on August 5, 2015)

Price: R$13.05/share
Number of Shares: 316,646,672
Market Cap: R$4.1 billion
Free Float: 88%

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ESTC3 NOVO MERCADO BM&FBOVESPA

Key Indicators

	Consolidated			Excluding acquisitions in the last 12 months		
Financial Highlights	**2Q14**	**2Q15**	**Change**	**2Q14**	**2Q15**	**Change**
Net Revenue (R$ million)	589.1	774.3	31.4%	589.1	709.1	20.4%
Gross Profit (R$ milllion)	240.4	324.3	34.9%	240.4	295.0	22.7%
Gross Profit margin	*40.8%*	*41.9%*	*1.1 p.p.*	*40.8%*	*41.6%*	*0.8 p.p.*
EBIT (R$ million)	84.4	128.0	51.7%	84.4	106.3	25.9%
EBIT Margin	*14.3%*	*16.5%*	*2.2 p.p.*	*14.3%*	*15.0%*	*0.7 p.p.*
EBITDA (R$ million)	106.0	166.1	56.6%	106.0	142.3	34.2%
EBITDA Margin	*18.0%*	*21.4%*	*3.4 p.p.*	*18.0%*	*20.1%*	*2.1 p.p.*
Net Income (R$ milllion)	86.0	131.9	53.4%	86.0	112.2	30.5%
Net Income Margin	*14.6%*	*17.0%*	*2.4 p.p.*	*14.6%*	*15.8%*	*1.2 p.p.*

	Consolidated			Excluding acquisitions in the last 12 months		
Financial Highlights	**1H14**	**1H15**	**Change**	**1H14**	**1H15**	**Change**
Net Revenue (R$ million)	1,127.3	1,496.7	32.8%	1,127.3	1,367.7	21.3%
Gross Profit (R$ milllion)	469.9	643.4	36.9%	469.9	581.4	23.7%
Gross Profit margin	*41.7%*	*43.0%*	*1.3 p.p.*	*41.7%*	*42.5%*	*0.8 p.p.*
EBIT (R$ million)	194.4	284.8	46.5%	194.4	233.5	20.1%
EBIT Margin	*17.2%*	*19.0%*	*1.8 p.p.*	*17.2%*	*17.1%*	*-0.1 p.p.*
EBITDA (R$ million)	235.5	362.0	53.7%	235.5	306.6	30.2%
EBITDA Margin	*20.9%*	*24.2%*	*3.3 p.p.*	*20.9%*	*22.4%*	*1.5 p.p.*
Net Income (R$ milllion)	211.7	262.5	24.0%	211.7	215.8	1.9%
Net Income Margin	*18.8%*	*17.5%*	*-1.3 p.p.*	*18.8%*	*15.8%*	*-3.0 p.p.*

Note: EBITDA calculated in accordance with CVM Instruction 527.

Message from Management

Our results for the second quarter of 2015 were once again strong and consistent, further underlining our capacity to maintain a healthy growth pace even in more challenging scenarios. As a result, we closed 1H15 with a total student base of 501,500 students, 30.9% up year-on-year.

Net Operating Revenue came to R$774.3 million, 31.4% more than in 2Q14, while EBITDA totaled R$166.1 million, for a margin of 21.4%, a 3.4 percentage point improvement. Net Income climbed to R$131.9 million, 53.4% more than in the same period last year, resulting in Earnings per Share of R$0.42, up by 44.8%. Operational Cash Flow was negative by R$132.5 million, a direct reflection of the changes in the cycle of issuance and transfer of FIES certificates and its buyback auctions, as well as of the delays in the contract amendment process. However, we expect a more favorable scenario for the issuance of certificates and the buyback auctions in the second semester, resulting in a positive cash generation and moving towards a regular cash flow in 2016.

Also, we moved ahead with the successful integration of UniSEB and are extremely satisfied with the growth rates the institution is beginning to generate. Less than a year after the conclusion of the acquisition, we recorded growth of 16% in UniSEB's student base over June 2014. Even more important is to notice that, after three strong intake cycles, the negative trend in UniSEB's student base has already been reverted, in a process similar to what happened with Estácio's own on-campus base back in 2011. We are therefore convinced that there are many benefits yet to be reaped from the gradual increase of the capillarity of our distance learning (number of centers), synergies coming from the integration process and the ramp-up of UniSEB's operation.

At the same time, we remain alert to any attractive market opportunities and announced a new acquisition, our first non-organic movement of the year, with the formalization of a commitment to acquire **Faculdade Nossa Cidade (FNC**) in Carapicuíba/SP. Founded in 2005, FNC has around 8,700 students and more than 16,000 authorized seats. Located in a strategic region of the São Paulo market, it has been recording high growth rates in recent years and is another excellent asset that from now on will generate value to our Company.

Also on the expansion front, we received excellent news with the publication of the preliminary result for new medical courses in the country (***Mais Médicos* Program**). The Ministry of Education (MEC) authorized Estácio to offer these courses in five new cities, namely Angra dos Reis/RJ (55 seats), Alagoinhas/BA (65 seats), Jaraguá do Sul/SC (50 seats), Juazeiro/BA (55 seats) and Ijuí/RS (50 seats). In fact, some of these locations had already been mapped as greenfield opportunities, making them even more attractive in the midterm. All in all, in this preliminary result, Estácio was granted 275 new seats per year, confirming its leadership in the offering of undergraduate medical programs in Brazil, and further strengthening our already perceived quality after our victory in the assisted transfer process to receive Gama Filho's medical students in 2014.

Another positive fact we shall comment is that the National Education Council (CNE) unanimously approved the accreditation of our Santa Catarina institution to offer undergraduate distance learning programs. After this process is finished, we will be able to offer distance learning courses in, initially, 16 centers in relevant cities to our business plan. It is worth highlighting that we are still waiting for the final ordinance from the Regulation Office and subsequent signature of Public Notice by the Ministry of Education to start the operations.

At the same time, we continue to implement the projects that will make Estácio stand out from its competitors and the first results of some of them are already beginning to show. We were elected one of the country's most innovative companies by the newspaper *Valor Econômico*, placing third in the General Services category. The reasons given by the appraisers included doubling project investments between 2013 and 2014, as well as being the first post-secondary institution to be included in the so-called "*Lei do Bem*" (Ministry of Science, Technology and Innovation), which grants tax incentives for companies investing in RD&I. We were also granted the seal of ANPEI - National Association for Research and Development of Innovative Companies. One of Estácio's ongoing innovative projects is **Telion (our first patent**), a connected and interactive Touch TV interface designed to improve the classroom experience of professors and students, which is already being tested in a few campuses and will be gradually rolled out to all units nationwide.

In the second half of 2015, we will be launching **the SAVA – Virtual Classroom** – a comprehensive portal through which students and professors will be able to access class content and additional materials, monitor performance throughout the course, find out more about events and plan and organize their studies. We will also be introducing four experimental programs with new content throughout the country (Physics for Engineering, Cellular Biology, Portuguese and Introduction to Law), which have been reformulated to incorporate new technologies, such as Telion. At the same time, we continue to develop even more innovations, such as **Nexxa**, a virtual laboratory simulator which includes virtual reality and augmented reality technologies. As a result, it will be possible to conduct laboratory experiments at a distance, with the manipulation of 3D objects, at a low cost. The simulator shall also be extended to the rest of the country in the future.

We are aware that the present moment is difficult for everyone in Brazil, but we remain confident in our capacity to continue growing with sustainability, generating value even in a more adverse scenario such as the one we are facing. We are also aware that it is equally important to continue planting seeds that will bear fruits in the future, when the scenario stabilizes. In this context, in addition to proceeding with our strategic projects and our plans for new businesses, this quarter we launched the **"*Compromisso Estácio*"** (Estácio's Commitment) campaign which, in addition to contributing decisively to our intake numbers and the maintenance of our student base, is designed to further strengthen the engagement of our people with our mission of **Educating to Transform**, thereby ensuring a more proactive attitude in this period marked by external crises and increased uncertainties. By doing this, we will also be inducing in our student base the idea that in times like these, it is best to take control of our own lives and, through education, of our destinies. After all, life goes on...

Intake and Renewal Processes in 2H15

Carrying on from the good result in the first six months and aware of Brazil's current macroeconomic scenario, we prepared ourselves with enormous discipline for the second-half intake process. In a short space of time, we managed to introduce three changes and improvements to the process which have proved fundamental for yet another highly successful enrollment cycle:

- **Launch of "*Compromisso Estácio*" (Estácio's Commitment):** We changed our campaigns to adopt this motto, to show our support to our students, seeking solutions for those who wish to study, without using FIES as an attraction tool;
- **Implementation of the Undergraduate Enrollment Center:** We implemented, albeit provisionally but in record time, a version of the Enrollment Center for the undergraduate segment, which aims to significantly increase our conversion rates (leads to applicants and applicants to enrollments). It is worth remembering that we have successfully tested this model in the graduate segment. Our initial plan was to introduce the model in 1H16 for the undergraduate segment but, given the external scenario of higher uncertainty, we decided to anticipate the implementation of the Enrollment Center;
- **Workforce Engagement:** Making full use of our Organizational Culture, we engaged an enormous number of employees in enrollment and renewal campaigns in order to motivate current students and prospects. We are also focused on providing an increasingly better service, which is absolutely essential in times of adversity.

As a result, we expect our on-campus undergraduate intake (excluding FNC and CEUT) in 2H15 to grow between 3% and 6% over the second semester of 2014. In the same period, we expect the distance learning undergraduate intake to grow between 8% and 12%, already including UniSEB's numbers (both in 3Q14 and 3Q15).

At the same time, we continue with our student base renewal process and believe we can conclude the re-enrollment cycle in 3Q15 with renewal rates similar to those presented in 3Q14, both in the on-campus and distance-learning segments, despite the changes in FIES that impacted students enrolled in the first semester of the year.

Also, we must highlight the growth in the graduate segment, which continues to post excellent results, following the same expansion pace presented in the last quarters, further contributing to our Estácio's growth and diversification of business lines.

Student Base

Estácio closed 2Q15 with a total base of 501,500 students (30.9% more than in 2Q14), 349,300 of whom enrolled in on-campus programs and 96,000 in distance-learning programs, as well as 56,200 students from acquisitions concluded in the last 12 months (UniSEB, IESAM, Literatus, and CEUT).

Table 1 – Total Student Base*

'000	2Q14	2Q15	Change
On-Campus	**303.6**	**349.3**	**15.1%**
Undergraduate	280.9	317.5	13.0%
Graduate	22.7	31.8	40.1%
Distance Learning	**79.4**	**96.0**	**20.9%**
Undergraduate	66.6	74.1	11.3%
Graduate	12.8	21.9	71.1%
Student Base - same shops	**383.0**	**445.3**	**16.3%**
Acquisitions in the last 12 months	-	13.0	N.A.
UniSEB	-	43.2	N.A.
Total Student Base	**383.0**	**501.5**	**30.9%**
# Campuses	80	89	11.3%
On-Campus Students per Campus	**3,795**	**4,071**	**7.3%**
# Distance Learning Centers	52	170	226.9%
Distance Learning Students per Center	**1,527**	**753**	**-50.7%**
Distance Learning Students per Center (ex-Uniseb)	**1,527**	**1,846**	**20.9%**

Note: Acquisitions in the last 12 months refer to students from IESAM (4,500), Literatus (4,800) and CEUT (3,700). Add to this 43,200 students from UniSEB (undergraduate and graduate), which are detailed in the UniSEB section.

Estácio's **on-campus undergraduate base** totaled 333,400 students at the end of June, 18.7% more than at the close of 2Q14. Under the same-shop concept, i.e. excluding on-campus undergraduate students from acquisitions concluded in the last 12 months, implies in an organic growth of 13.0%, once again underlining our capacity to generate growth on a continuous pace.

It is particularly worth drawing attention to the Company's good control of the **dropout rate** this quarter, which came to 7.5% of the base, just 0.3 p.p. worse than in 2Q14, despite the more adverse scenario faced throughout the first half of 2015 due to all the difficulties arising from the changes in FIES and from the insecurity regarding the country's overall economic situation. This result already reflects the initiatives developed to improve this indicator, especially the **Retention Project**, detailed in the 1Q15 earnings release. Estácio remains fully focused on efforts to minimize the dropout and non-renewal rates and expect these retention mechanisms to bring further results in the coming quarters, when, unlike in the first six months of 2015 when the Company was surprised by the FIES changes with the semester already underway, it will have more time to better develop these new tools.

Table 2 – Evolution of On-Campus Undergraduate Student Base*

'000	2Q14	2Q15	Change
Students - Starting balance	**302.8**	**359.3**	**18.6%**
(+/-) Acquisitions in the last 12 months (until 1Q)	-	(13.0)	N.A.
(-) UniSEB (on-campus undergraduate)	-	(2.9)	N.A.
Renewable Base	**302.8**	**343.4**	**13.4%**
(-) Dropouts	(21.9)	(25.9)	18.1%
Students - same shops	**280.9**	**317.5**	**13.0%**
(+) Acquisitions in the last 12 months (until 2Q)	-	13.0	N.A.
(+) UniSEB (on-campus undergraduate)	-	2.9	N.A.
Students - Ending Balance	**280.9**	**333.4**	**18.7%**

At the end of 2Q15, our **distance-learning undergraduate student base** grew by 13.8% over 2Q14 to 106,100 students, including the 32,000 distance-learning undergraduates from UniSEB. Excluding UniSEB from the 2Q14 numbers, the distance learning undergraduate base grew by 59.3% year-on-year.

(*) Figures not reviewed by the auditors

It is also worth highlighting the excellent control of the **distance learning dropout rate**, which improved by 2.2 p.p. over 2Q14, reaching 13.2%, thanks to good use of the online dropout management tools which have been generating results since the end of last year, as well as to the natural effect of the maturation of the student base.

Table 3 – Evolution of Distance Learning Undergraduate Student Base (Estácio + UniSEB)*

'000	2Q14	2Q15	Change
Students - Starting Balance	**100.2**	**115.1**	**14.9%**
(-) Graduates	(0.8)	(0.7)	-12.5%
Renewable Base	**99.4**	**114.4**	**15.1%**
(+) Enrollments	9.2	6.8	-26.1%
(-) Dropouts	(15.3)	(15.1)	-1.4%
Students - Ending Balance	**93.3**	**106.1**	**13.8%**

Note: As done in 1Q15, for a better comparion of the distance learning student base, since Estácio and UniSEB both operate in several common cities, we present the year-on-year comparison considering pro-forma figures for UniSEB in 2Q14.

Pronatec

At the end of 2Q15, Estácio had 15,000 students enrolled in its vocational courses of the Pronatec program (Training Scholarship Modality), all of whom enrolled in 2014 (9,700 through the 1st Bid Notice and 5,200 through the 2nd Bid Notice), generating net revenue of R$15.6 million in 2Q15.

Pronatec offers an opportunity to improve the campus occupation in off-peak periods, when capacity use is lower, and to strengthen Estácio's brand with the high school public interested in pursuing a technical career. Also, Pronatec students can become regular students of undergraduate courses in the future.

Table 4 – Vocational Course Student Base - Pronatec*

'000	2Q14	3Q14	4Q14	1Q15	2Q15	Change
Pronatec Students	**15.2**	**12.6**	**19.6**	**17.5**	**15.0**	**-1.6%**

Operating Revenue

Net operating revenue came to R$774.3 million in 2Q15, 31.4% up on 2Q14, mainly due to the expansion of the student base and the integration of the acquired institutions. Under the same-shop concept, excluding acquisitions concluded in the last 12 months, net operating revenue recorded growth of 20.4% in 2Q15, underlining our ability to grow both organically and through acquisitions.

Table 5 – Operating Revenue

R$ MM	2Q14	2Q15	Change	1H14	1H15	Change
Gross Operating Revenue	**822.2**	**1,073.8**	**30.6%**	**1,615.9**	**2,175.5**	**34.6%**
Monthly Tuition Fees	805.6	1,037.6	28.8%	1,591.8	2,103.3	32.1%
Pronatec	9.8	18.4	87.8%	9.8	37.7	284.7%
Others	6.8	17.8	161.8%	14.3	34.5	141.3%
Gross Revenue Deductions	**(233.1)**	**(299.5)**	**28.5%**	**(488.6)**	**(678.8)**	**38.9%**
Scholarships and Discounts	(194.0)	(248.9)	28.3%	(417.8)	(583.0)	39.5%
Taxes	(25.1)	(31.9)	27.1%	(46.5)	(60.9)	31.0%
FGEDUC	(14.0)	(18.6)	32.9%	(24.3)	(34.9)	43.6%
% Scholarships and Discounts/ Gross Operating Revenue	*23.6%*	*23.2%*	*-0.4 p.p.*	*25.9%*	*26.8%*	*0.9 p.p.*
Net Operating Revenue	**589.1**	**774.3**	**31.4%**	**1,127.3**	**1,496.7**	**32.8%**

(*) Figures not reviewed by the auditors

Including UniSEB, the **average on-campus ticket** grew by 5.3% in 2Q15, below year-to-date inflation, basically due to the higher level of scholarships and discounts used during intake, given the more adverse scenario faced by our students and applicants as a result of the FIES restrictions, which affected the entire semester.

Table 6 – Calculation of the Average Ticket – On-Campus (Excl. Graduate Partnerships)

'000	2Q14	2Q15	Change
On-Campus Undergraduate Student Base	280.9	333.4	18.7%
(+) On-Campus Graduate Student Base	19.4	25.3	30.3%
(=) Revenue Generating On-Campus Student Base	300.3	358.7	19.4%
On-Campus Gross Revenue	750.1	935.6	24.7%
On-Campus Deductions	(213.3)	(260.2)	22.0%
On-Campus Net Revenue (R$ million)	536.8	675.4	25.8%
On-Campus Average Ticket (R$)	595.9	627.7	5.3%

Note: Calculation of on-campus average ticket does not include revenue from Academia do Concurso, Pronatec and Projeto Rio 2016.

Excluding UniSEB (since the pricing policy is different due to the transfer to the partners) and graduate partnerships, the **average distance-learning ticket** declined by 0.4% in 2Q15. It is important to remember that the distance learning ticket is still impacted by the growth of “EAD Mais”.

Table 7 – Calculation of the Average Ticket – Distance Learning (Excl. UniSEB and Graduate Partnerships)

'000	2Q14	2Q15	Change
Distance Learning Undergraduate Student Base	66.6	74.1	11.3%
(+) Distance Learning Graduate Student Base	7.5	10.1	34.4%
(=) Revenue Generating Distance Learning Student Base	74.1	84.2	13.6%
Distance Learning Gross Revenue	60.1	74.3	23.6%
Distance Learning Deductions	(16.9)	(25.4)	50.5%
Distance Learning Net Revenue (R$ million)	43.2	48.9	13.2%
Distance Learning Average Ticket (R$)	194.4	193.6	-0.4%

Cost of Services

The **cash cost as a percentage of net revenues ratio** continued to improve due to our efforts on the management front and the scalability of our business, recording a 1.0 p.p. improvement over 2Q14, thanks to:

(i) 1.0 p.p. gain in **salaries and payroll charges**, reflecting the expected gains in faculty cost management and the gradual expansion of the distance-learning segment in the operation; and

(ii) 0.8 p.p. gain in **textbook materials.**

The other lines remained relatively stable in relation to 2Q14, with just slight deteriorations of 0.4 p.p. in:

(i) **rentals**, which has the comparison impacted by the one-time reversal of provisions in 2Q14. Also, we have seven additional units (expansion and acquisitions) in comparison to 2Q14, which are still maturing and had an impact of R$4.5 million in this account. In the first half as a whole, this line came to 7.5%, only 0.1 p.p. up year-on-year; and

(ii) **third-party services and others**, negatively affected mainly by the increase in electricity costs, which saw an increase of 40% in its factor cost.

Table 8 – Breakdown of Cost of Services

R$ MM	2Q14	2Q15	Change	1H14	1H15	Change
Cost of Services	**(333.6)**	**(430.8)**	**29.1%**	**(629.4)**	**(813.1)**	**29.2%**
Personnel	(254.9)	(327.8)	28.6%	(486.9)	(623.3)	28.0%
Salaries and Payroll Charges	(211.5)	(270.7)	28.0%	(402.9)	(515.0)	27.8%
Brazilian Social Security Institute (INSS)	(43.4)	(57.1)	31.6%	(84.1)	(108.4)	28.9%
Rentals / Real Estate Taxes Expenses	(39.9)	(55.5)	39.1%	(83.1)	(112.9)	35.9%
Textbooks Materials	(21.4)	(21.8)	1.9%	(28.0)	(30.9)	10.4%
Third-Party Services and Others	(17.4)	(25.7)	47.7%	(31.4)	(46.0)	46.5%

Table 9 – Vertical Analysis of Cost of Services

% of Net Operating Revenue	2Q14	2Q15	Change	1H14	1H15	Change
Cost of Services	**-56.7%**	**-55.7%**	***1.0 p.p.***	**-55.8%**	**-54.3%**	***1.5 p.p.***
Personnel	-43.3%	-42.3%	*1.0 p.p.*	-43.2%	-41.6%	*1.6 p.p.*
Salaries and Payroll Charges	-35.9%	-34.9%	*1.0 p.p.*	-35.7%	-34.4%	*1.3 p.p.*
Brazilian Social Security Institute (INSS)	-7.4%	-7.4%	*0.0 p.p.*	-7.5%	-7.2%	*0.3 p.p.*
Rentals / Real Estate Taxes Expenses	-6.8%	-7.2%	*-0.4 p.p.*	-7.4%	-7.5%	*-0.1 p.p.*
Textbooks Materials	-3.6%	-2.8%	*0.8 p.p.*	-2.5%	-2.1%	*0.4 p.p.*
Third-Party Services and Others	-3.0%	-3.4%	*-0.4 p.p.*	-2.8%	-3.1%	*-0.3 p.p.*

Table 10 – Cost Reconciliation

R$ MM	2Q14	2Q15	Change	1H14	1H15	Change
Cash Cost of Services	**(333.6)**	**(430.8)**	**29.1%**	**(629.4)**	**(813.1)**	**29.2%**
(+) Depreciation and amortization	(15.2)	(19.3)	27.0%	(28.1)	(40.2)	43.1%
Cost of Services	**(348.7)**	**(450.0)**	**29.1%**	**(657.5)**	**(853.3)**	**29.8%**

Gross Income

Table 11 – Statement of Gross Income

R$ MM	2Q14	2Q15	Change	1H14	1H15	Change
Net Operating Revenue	589.1	774.3	31.4%	1,127.3	1,496.7	32.8%
Cost of Services	(348.7)	(450.0)	29.1%	(657.5)	(853.3)	29.8%
Gross Profit	**240.4**	**324.3**	**34.9%**	**469.9**	**643.4**	**36.9%**
(-) Depreciation and amortization	15.2	19.3	27.0%	28.1	40.2	43.1%
Cash Gross Profit	**255.6**	**343.6**	**34.4%**	**498.0**	**683.6**	**37.3%**
Cash Gross Margin	*43.4%*	*44.3%*	*0.9 p.p.*	*44.2%*	*45.7%*	*1.5 p.p.*

Selling, General and Administrative Expenses

Selling expenses represented 12.2% of net operating revenue in 2Q15, an efficiency gain of 1.5 p.p. due to the 1.2 p.p. and 0.3 p.p. improvements in **PDA** and **marketing**, respectively. Despite the increase in organic delinquency, Estácio improved its collection of receivables that had already been written-off, which more than compensated the increase in new provisions for doubtful accounts and helped the Company to hold its cash position during this time.

Provisions for the future default of FIES students are already consolidated in the **PDA** line. At the close of 2014, FIES students were divided into 91% with FGEDUC and 9% with a guarantor. Further details on the way these provisions for students using this type of financing are recognized can be found in Exhibit I at the end of this release.

General and administrative expenses corresponded to 10.7% of net revenue in 2Q15, a 1.0 p.p. improvement over 2Q14, mainly due to the 1.4 p.p. gain in **personnel**.

The **institutional events** line continued to be impacted by R$8.5 million related to Estácio's sponsorship of the 2016 Olympic Games in Rio, as mentioned in previous quarters. However, it is worth emphasizing that there is a corresponding counter-entry under revenue (in the **others** line) related to the training Estácio offers to the volunteers who will help at the event. The effect on the operating result (EBITDA) is nil, only impacting the margin in the period.

Excluding the accounting effect from the Olympic Games sponsorship, **general and administrative expenses** would have represented 9.7% of net revenue in 2Q15, with a gain of 2.0 p.p. over 2Q14.

The year-on-year increase in **depreciation and amortization** over 2Q14 was mainly due to the increase of R$8.2 million from the amortization of the goodwill from the price paid for the acquisitions concluded in 2014, following the same pace of the previous two quarters.

Table 12 – Selling, General and Administrative Expenses

R$ MM	2Q14	2Q15	Change	1H14	1H15	Change
Selling, General and Administrative Cash Expenses	**(149.4)**	**(177.6)**	**18.9%**	**(262.4)**	**(321.5)**	**22.5%**
Selling Expenses	**(80.7)**	**(94.7)**	**17.3%**	**(129.3)**	**(148.4)**	**14.8%**
Provisions for Doubtful Accounts	(36.0)	(38.1)	5.8%	(52.4)	(53.6)	2.3%
Marketing	(44.7)	(56.6)	26.6%	(76.9)	(94.8)	23.3%
General and Administrative Expenses	**(68.7)**	**(82.9)**	**20.7%**	**(133.1)**	**(173.1)**	**30.1%**
Personnel	(34.0)	(32.0)	-5.9%	(65.3)	(71.8)	10.0%
Salaries and Payroll Charges	(29.6)	(27.6)	-6.8%	(57.0)	(62.5)	9.6%
Brazilian Social Security Institute (INSS)	(4.4)	(4.4)	0.0%	(8.3)	(9.3)	12.0%
Others	(34.8)	(50.8)	46.0%	(67.8)	(101.3)	49.4%
Third-Party Services	(14.2)	(21.9)	54.2%	(29.4)	(40.6)	38.1%
Machinery rentals and leasing	(0.6)	0.4	-166.7%	(1.0)	0.9	-190.0%
Consumable Material	(0.6)	(0.9)	50.0%	(1.0)	(1.5)	50.0%
Maintenance and Repair	(6.6)	(8.6)	30.3%	(12.8)	(17.6)	37.5%
Provision for Contingencies	2.2	0.5	-77.3%	2.3	-	N.A.
Educational Agreements	(2.2)	(2.1)	-4.5%	(4.1)	(3.6)	-12.2%
Travel and Lodging	(2.4)	(2.8)	16.7%	(4.6)	(4.5)	-2.2%
Convictions	(5.4)	(3.4)	-37.0%	(9.1)	(6.8)	-25.3%
Institutional Events	(0.8)	(8.7)	987.5%	(1.3)	(17.7)	1261.5%
Copies and Bookbinding	(0.7)	(1.3)	85.7%	(1.4)	(2.5)	78.6%
Insurance	(1.5)	(0.3)	-80.0%	(2.2)	(1.8)	-18.2%
Cleaning Supplies	(0.7)	(0.9)	28.6%	(1.1)	(1.4)	27.3%
Transportation	(0.8)	(0.6)	-25.0%	(1.3)	(1.3)	0.0%
Car Rental	(0.6)	(0.6)	0.0%	(1.2)	(1.2)	0.0%
Other Operating Renevue (expenses)	4.9	5.0	2.0%	8.1	6.7	-17.3%
Others	(4.8)	(4.6)	-4.2%	(7.8)	(8.5)	9.0%
Depreciation and amortization	**(6.4)**	**(18.8)**	**193.8%**	**(13.0)**	**(37.0)**	**184.6%**

Table 13 – Vertical Analysis of Selling, General and Administrative Expenses

% of Net Operating Revenue	2Q14	2Q15	Change	1H14	1H15	Change
Selling, General and Administrative Cash Expenses	**-25.4%**	**-22.9%**	***2.5 p.p.***	**-23.3%**	**-21.5%**	***1.8 p.p.***
Selling Expenses	**-13.7%**	**-12.2%**	***1.5 p.p.***	**-11.5%**	**-9.9%**	***1.6 p.p.***
Provisions for Doubtful Accounts	-6.1%	-4.9%	*1.2 p.p.*	-4.7%	-3.6%	*1.1 p.p.*
Marketing	-7.6%	-7.3%	*0.3 p.p.*	-6.8%	-6.3%	*0.5 p.p.*
General and Administrative Expenses	**-11.7%**	**-10.7%**	***1.0 p.p.***	**-11.8%**	**-11.6%**	***0.2 p.p.***
Personnel	-5.8%	-4.2%	*1.6 p.p.*	-5.8%	-4.8%	*1.0 p.p.*
Salaries and Payroll Charges	-5.0%	-3.6%	*1.4 p.p.*	-5.1%	-4.2%	*0.9 p.p.*
Brazilian Social Security Institute (INSS)	-0.8%	-0.6%	*0.2 p.p.*	-0.7%	-0.6%	*0.1 p.p.*
Others	-5.9%	-6.6%	*-0.7 p.p.*	-6.0%	-6.8%	*-0.8 p.p.*
Third-Party Services	-2.4%	-2.8%	*-0.4 p.p.*	-2.6%	-2.7%	*-0.1 p.p.*
Machinery rentals and leasing	-0.1%	0.1%	*0.2 p.p.*	-0.1%	0.1%	*0.2 p.p.*
Consumable Material	-0.1%	-0.1%	*0.0 p.p.*	-0.1%	-0.1%	*0.0 p.p.*
Provision for Contingencies	0.4%	0.1%	*-0.3 p.p.*	0.2%	0.0%	*-0.2 p.p.*
Educational Agreements	-0.4%	-0.3%	*0.1 p.p.*	-0.4%	-0.2%	*0.2 p.p.*
Travel and Lodging	-0.4%	-0.4%	*0.0 p.p.*	-0.4%	-0.3%	*0.1 p.p.*
Convictions	-0.9%	-0.4%	*0.5 p.p.*	-0.8%	-0.5%	*0.3 p.p.*
Institutional Events	-0.1%	-1.1%	*-1.0 p.p.*	-0.1%	-1.2%	*-1.1 p.p.*
Copies and Bookbinding	-0.1%	-0.2%	*-0.1 p.p.*	-0.1%	-0.2%	*-0.1 p.p.*
Insurance	-0.3%	0.0%	*0.3 p.p.*	-0.2%	-0.1%	*0.1 p.p.*
Cleaning Supplies	-0.1%	-0.1%	*0.0 p.p.*	-0.1%	-0.1%	*0.0 p.p.*
Transportation	-0.1%	-0.1%	*0.0 p.p.*	-0.1%	-0.1%	*0.0 p.p.*
Car Rental	-0.1%	-0.1%	*0.0 p.p.*	-0.1%	-0.1%	*0.0 p.p.*
Other Operating Renevue (expenses)	0.8%	0.6%	*-0.2 p.p.*	0.7%	0.4%	*-0.3 p.p.*
Others	-0.8%	-0.6%	*0.2 p.p.*	-0.7%	-0.6%	*0.1 p.p.*
Depreciation and amortization	**-1.1%**	**-2.4%**	***-1.3 p.p.***	**-1.2%**	**-2.5%**	***-1.3 p.p.***

EBITDA

EBITDA totaled R$166.1 million in 2Q15, 56.6% up on 2Q14, with an **EBITDA margin** of 21.4%, up by 3.4 p.p., mainly due to efficiency gains from **personnel** (both in terms of costs and general and administrative expenses) and **selling expenses** (**PDA** and **marketing**). It is worth to highlight that this set of results showing substantial growth and margin expansion once again, despite the adverse macroeconomic scenario, is a result of our discipline in controlling costs and expenses and of the continuous and regular improvement in operational efficiency.

Table 14 – Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA)

R$ MM	2Q14	2Q15	Change	1H14	1H15	Change
Net Revenue	**589.1**	**774.3**	**31.4%**	**1,127.3**	**1,496.7**	**32.8%**
(-) Cash Cost of Services	(333.6)	(430.8)	29.1%	(629.4)	(813.1)	29.2%
(-) Selling, General and Administrative Cash Expenses	(149.4)	(177.6)	18.9%	(262.4)	(321.5)	22.5%
EBITDA	**106.0**	**166.1**	**56.6%**	**235.5**	**362.0**	**53.7%**
EBITDA Margin	*18.0%*	*21.4%*	*3.4 p.p.*	*20.9%*	*24.2%*	*3.3 p.p.*

Under the same-shop concept, excluding acquisitions in the last 12 months (UniSEB, IESAM, Literatus and CEUT), 2Q15 EBITDA came to R$142.3 million, resulting in an organic growth of 34.2%, with a margin of 20.1%, 2.1 p.p. more than in 2Q14.

Table 15 – Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA) – Same-shop

R$ MM	2Q14	2Q15 ex-acquisitions	Change	1H14	1H15 ex-acquisitions	Change
Net Revenue	**589.1**	**709.1**	**20.4%**	**1,127.3**	**1,367.7**	**21.3%**
(-) Cash Cost of Services	(333.6)	(396.9)	19.0%	(629.4)	(750.2)	**19.2%**
(-) Selling, General and Administrative Cash Expenses	(149.4)	(169.9)	13.7%	(262.4)	(310.9)	**18.5%**
EBITDA	**106.0**	**142.3**	**34.2%**	**235.5**	**306.6**	**30.2%**
EBITDA Margin	*18.0%*	*20.1%*	*2.1 p.p.*	*20.9%*	*22.4%*	*1.5 p.p.*

Financial Result

Table 16 – Breakdown of the Financial Result

R$ MM	2Q14	2Q15	Change	1H14	2H15	Change
Financial Revenue	**22.3**	**56.7**	**154.3%**	**62.8**	**82.5**	**31.4%**
Fines and interest charged	2.2	3.8	73.7%	7.0	8.9	26.9%
Investments income	19.8	19.4	-2.2%	38.6	36.1	-6.6%
Active monetary variation	-	4.9	N.A.	-	5.1	N.A.
Active exchange variation	-	18.7	N.A.	-	22.5	N.A.
Derivative financial instruments gain - SWAP	-	9.9	N.A.	-	9.9	N.A.
Other	0.3	0.0	N.A.	17.2	0.0	N.A.
Financial Expenses	**(17.4)**	**(64.4)**	**270.1%**	**(32.6)**	**(102.8)**	**215.3%**
Bank charges	(3.5)	(2.5)	-27.6%	(5.3)	(5.4)	2.2%
Interest and financial charges	(8.5)	(23.1)	171.9%	(17.0)	(43.0)	153.1%
Financial Discounts	(3.4)	(3.0)	-12.2%	(5.9)	(8.3)	40.3%
Passive monetary variation	-	(3.1)	N.A.	-	(7.0)	N.A.
Derivative financial instruments losses - SWAP	-	(25.6)	N.A.	-	(25.6)	N.A.
Passive exchange variation	-	(6.3)	N.A.	-	(12.3)	N.A.
Other	(2.0)	(0.8)	-60.8%	(2.5)	(1.2)	-53.2%
Financial Result	**4.9**	**(7.7)**	**N.A.**	**30.2**	**(20.3)**	**N.A.**

In 2Q15, our **financial result** was negative by R$7.7 million, R$12.6 million down on 2Q14. This was basically due to the R$14.6 million increase in the **interest and financial charges line** due to our higher debt level in relation to the same period last year.

Net Income

Table 17 – Reconciliation of EBITDA and Net Income

R$ MM	2Q14	2Q15	Change	1H14	1H15	Change
EBITDA	**106.0**	**166.1**	**56.6%**	**235.5**	**362.0**	**53.7%**
Financial Result	4.8	(7.7)	N.A.	30.2	(20.3)	N.A.
Depreciation and amortization	(21.6)	(38.1)	76.4%	(41.1)	(77.2)	87.8%
Social Contribution	(0.9)	2.3	N.A.	(3.4)	(1.4)	-58.8%
Income Tax	(2.5)	9.4	N.A.	(9.5)	(0.6)	-93.7%
Net Income	**86.0**	**131.9**	**53.4%**	**211.7**	**262.5**	**24.0%**
Number of shares	297.4	316.4	6.4%	297.4	316.4	6.4%
Earnings per share (R$)	**0.29**	**0.42**	**44.8%**	**0.71**	**0.83**	**16.9%**

Estácio posted **net income** of R$131.9 million in 2Q15, 53.4% up on 2Q14. This quarter, Estácio registered a positive effect of R$7 million in the **income tax and social contribution** lines due to deferred taxes, which offset the negative financial result and the increase in the amortization line, as previously mentioned.

Earnings per share came to R$0.42 in 2Q15, 44.8% up year-on-year.

Companies Acquired

The following chart shows the 2Q15 results of the institutions acquired in the last 12 months (UniSEB, IESAM, Literatus and CEUT). The acquisitions prior to 12 months ago were already consolidated.

Table 18 – Key Indicators of Acquired Companies in 2Q15

R$ million	IESAM	Literatus	CEUT	UniSEB	Total
Net Revenue	**10.5**	**9.6**	**9.0**	**36.0**	**65.1**
Gross Profit	**3.8**	**3.0**	**2.3**	**20.2**	**29.3**
Gross Margin	*36.2%*	*31.3%*	*25.6%*	*56.1%*	*45.0%*
EBITDA	**3.0**	**2.4**	**2.0**	**16.4**	**23.8**
EBITDA Margin	*28.6%*	*25.0%*	*22.2%*	*45.5%*	*36.5%*
Net Income	**2.3**	**1.6**	**1.8**	**13.9**	**19.6**
Income Margin	*21.9%*	*16.7%*	*20.0%*	*38.7%*	*30.2%*

UniSEB

The table below shows **UniSEB's total student base**, which came to 43,600 students, 15.7% up on 2Q14. The **distance-learning undergraduate base** totaled 32,000 students, a substantial 20.0% increase on the same period last year, fueled by the healthy intake numbers in 1Q15 and by more effective control over the dropout rate in 2Q15. The **on-campus undergraduate base** totaled 2,900 students, 41.5% more than in 2Q14. The significant growth in the student base over 1Q14 already shows the results of the three successful intake cycles after the conclusion of the acquisition, reversing the stability trend of the student base in 2014.

Table 19 – UniSEB Student Base*

'000	2Q14	2Q15	Change
On-Campus Undergraduate	2.0	2.9	41.5%
Distance Learning Undergraduate	26.7	32.0	20.0%
Graduate	6.8	6.5	-4.7%
FGV Graduate	1.9	1.8	-2.2%
Pronatec	0.3	0.4	23.8%
Total UniSEB Student Base	**37.7**	**43.6**	**15.7%**

In 2Q15, UniSEB standalone **net operating revenue** came to R$36.0 million, with **EBITDA** of R$16.4 million, and an **EBITDA margin** of 45.5%, helping to leverage the operating margin through the increased share of the distance learning segment in the operational mix. Following the consolidation of UniSEB, the 12-month EBITDA reached R$53.4 million, with a margin of 45.0%. In this context, we firmly believe in our ability to reap many benefits from UniSEB through operational leverage, efficiency gains and synergies with Estácio's operation, as well as the gradual increase in the students per center ratio and the maturation of management model.

Table 20 – UniSEB Income Statement

R$ million	3Q14	4Q14	1Q15	2Q15	LTM
Gross Operating Revenue	**30.7**	**35.3**	**41.4**	**49.3**	**156.7**
Gross Revenue Deductions	**(5.8)**	**(7.0)**	**(11.9)**	**(13.2)**	**(38.0)**
Net Operating Revenue	**24.9**	**28.3**	**29.5**	**36.0**	**118.7**
Cash Cost of Services	**(8.5)**	**(12.1)**	**(11.7)**	**(14.7)**	**(46.9)**
Personnel	(6.7)	(9.8)	(9.9)	(12.4)	(38.8)
Rentals / Real Estate Taxes Expenses	(1.0)	(1.0)	(1.1)	(1.0)	(4.1)
Textbooks Materials	(0.4)	(0.7)	(0.3)	(0.4)	(1.9)
Third-Party Services and Others	(0.3)	(0.6)	(0.5)	(0.8)	(2.1)
Cash Gross Income	**16.4**	**16.2**	**17.8**	**21.4**	**71.8**
Gross Margin	***65.9%***	***57.2%***	***60.4%***	***59.3%***	***60.4%***
Selling Expenses	**(2.5)**	**1.4**	**(1.5)**	**(1.7)**	**(4.4)**
Provisions for Doubtful Accounts	(1.9)	1.6	(0.9)	(1.4)	(2.6)
Marketing	(0.7)	(0.2)	(0.6)	(0.3)	(1.8)
General and Administrative Expenses	**(5.6)**	**(1.4)**	**(3.5)**	**(3.3)**	**(13.9)**
Personnel	(2.6)	(0.0)	(0.5)	0.0	(3.1)
Others	(3.0)	(1.4)	(3.1)	(3.3)	(10.8)
EBITDA	**8.2**	**16.1**	**12.7**	**16.4**	**53.4**
EBITDA Margin	***33.1%***	***56.9%***	***43.2%***	***45.5%***	***45.0%***
Financial result	(1.2)	(1.0)	(0.9)	(0.4)	(3.5)
Depreciation and amortization	(1.4)	(1.4)	(1.1)	(1.2)	(5.1)
Social Contribution	(0.3)	(0.6)	(0.3)	(0.2)	(1.5)
Income Tax	(1.0)	(1.8)	(0.8)	(0.6)	(4.2)
Net Income	**4.4**	**11.2**	**9.6**	**13.9**	**39.2**
Net Income Margin	***17.5%***	***39.6%***	***32.7%***	***38.7%***	***33.0%***

In the **distance-learning undergraduate** segment, it is worth noting the on-schedule progress of the migration of around 20,000 distance learning students from 77 distance learning centers to Estácio's systems by the beginning of 2016. This will be a significant milestone for the integration project, marking the conclusion of this migration cycle that began in the second semester of 2014. This migration will also bring more synergies to the operation and enable the deactivation of UniSEB's distance-learning undergraduate legacy systems.

It is worth mentioning some of the initiatives implemented in the partner centers, in order to bring them to Estácio's systems and at the same time increase the profitability of our operations in partnership. Therefore, Estácio implemented initiatives such as:

(*) Figures not reviewed by the auditors

- Adoption of Estácio's management model by the partner centers, indicating center coordinators who are linked to Estácio;
- Definition of additional strategies to increase learning center profitability, such as the cross-selling of Estácio's products, helping to improve the long-term partnership and ensuring a close relationship with the partners whose centers are still waiting for accreditation.

The tables below show the number of accredited and registered centers (awaiting MEC accreditation), respectively.

Table 21 – UniSEB accredited centers*

UniSEB's centers	# of centers
Authorized and active	118
Authorized (without partner)	19
Total authorized	**137**

Table 22 – Expansion of UniSEB centers*

Group	Initial Request	Suspended	Current
Group 2 (Aug/2013)	152	40	112
Group 3 (Apr/2014)	25	7	18
Total	**177**	**47**	**130**

The integration initiatives in this period focused on developing closer ties with employees, training them on Estácio's tools and processes, as a means of improving the organizational climate. As a result, the workforce is now more embedded in our culture and processes. We are also restructuring UniSEB's administrative areas in order to bring more synergies to the operation through a better arrangement of the teams.

Our next initiatives in the **on-campus undergraduate** segment will include the first effective intake for the second semester, including the offer of four additional technological undergraduate courses (Logistics, Human Resources Management, Interior Design and Computer Networks). Estácio is also adjusting the visual identity of the Ribeirão Preto campus, now more geared to the internal public, aiming to further strengthen Estácio's presence in the unit.

FIES

We closed June with a **FIES student base** of 146,100 students, representing 43.8% of the on-campus undergraduate base, after the FIES adhesion process that ended on April 30. It is worth noting, however, that some students who had begun the process were able to contract the SisFIES after this date, which increased the number of contracts over the number previously disclosed for April.

Once again we emphasize that the excellent result of our intake cycle, despite the lower number of new FIES contracts in the first semester of 2015 and the various limits imposed on SisFIES, demonstrate the effectiveness of our strategy of not using FIES as an intake tool. We therefore believe we are fully prepared to face this new FIES scenario with a similar strategy to the one we have adopted since the beginning of the program, which requires little or no adaptation at all.

(*) Figures not reviewed by the auditors

Nevertheless, we are striving to offer other financial alternatives to our students in order to meet their needs. One of these tools that has been successful up to now is PraValer, offered in in association with Ideal Invest, which has proven to be an attractive alternative for our students. By the end of June, **around 5,000 students had contracted PraValer financing**, and we will continue to offer this alternative in the second semester. We are also studying other financing alternatives for 2016, about which we will keep the market informed.

Table 23 – FIES Student Base*

('000)	2Q14	3Q14	4Q14	1Q15	2Q15	Change
On-campus undergraduate students	280.9	315.7	290.2	359.3	333.4	18.7%
FIES Student Base	**110.4**	**121.2**	**122.7**	**132.6**	**146.1**	**32.3%**
% of FIES Students	39.3%	38.4%	42.3%	36.9%	43.8%	*4.5 p.p.*

The table 24 shows the number of students who contracted FIES in the latest intake cycles, whether immediately, i.e. by the end of the enrolment period, or by the end of the allowed period for contracting the financing in each semester, which lasted until April 30th this year. In the last two years, only 25%-30% of Estácio's on-campus undergraduate intake came already using FIES, underlining our control over the program's share of total new enrollment volume even before the restrictions imposed in 2015. This year, 24,000 students managed to adhere to FIES by the end of June, 22,100 of whom freshmen (19.9% of intake) and 1,900 seniors.

Table 24 – New FIES Contracts (freshmen and seniors)*

('000)	1H13	2H13	1H14	2H14	1H15
Total Intake	85.3	63.8	105.7	67.5	110.9
Freshmen with FIES (until the end of the intake process)	10.3	12.1	26.1	14.9	12.1
% via FIES	**12.1%**	**19.0%**	**24.7%**	**22.1%**	**10.9%**
Freshmen with FIES (until the end of the semester)	20.4	15.4	34.9	18.9	22.1
% via FIES	**23.9%**	**24.1%**	**33.0%**	**28.0%**	**19.9%**
Senior students with FIES (new contracts)	5.5	6.2	5.3	3.9	1.9
New FIES contracts in the semester	**25.9**	**21.6**	**40.2**	**22.8**	**24.0**

It is public knowledge that the MEC has established new processes, new conditions and a new limit on FIES contract volumes. A total of 61,500 seats was authorized nationwide for the second semester, out of which Estácio received around 6,000. We see these announcements as positive given that the government is facing major budget restrictions due to its ongoing fiscal adjustment. In this context, the opening of 61,500 places and the continuing support for FIES are a clear indication that post-secondary education will continue to receive support in the coming years, particularly in regard to meeting the goals established by the National Education Plan (PNE) which became law in 2014. We believe that the FIES changes in the second semester of 2015 are also a step in the right direction as they seek to ensure the program's long-term sustainability and to allocate the resources currently available to the most financially challenged portion of the population, an idea that Estácio has always defended before the MEC, the financial market and society in general.

Accounts Receivable and Average Receivable Days

The number of **net student receivables days** (tuition and agreements), including FIES receivables and FIES net revenue, reached 127 days in 2Q15, 51 more than in 2Q14, mainly due to the new FIES certificates transfer and buyback schedules for 2015. Excluding FIES net revenue and FIES receivables, the average days receivables came to 98 days.

(*) Figures not reviewed by the auditors

The 11-day increase in non-FIES days receivables is partially explained by the lower FIES penetration in the freshmen base. Also, there was an impact of around 10,000 students who lost FIES after 4Q14, when FNDE began to restrict retroactive contract amendments. Therefore, after the renegoatiation of their debts referring to the second semester of 2014, these students moved to the non-FIES student base, contributing to a R$26 million increase in the Accounts Receivable, i.e. 6 days.

Table 25 – Accounts Receivable and Average Receivable Days

Accounts Receivable (R$ MM)	2Q14	3Q14	4Q14	1Q15	2Q15
Gross Accounts Receivable	**520.9**	**641.5**	**573.2**	**833.9**	**1,087.6**
FIES	128.6	222.2	149.7	325.9	552.5
Tuition monthly fees	329.0	333.5	354.0	412.5	448.2
Credit Cards receivable	28.3	38.5	30.8	43.9	38.9
Renegotiation receivables	35.0	47.4	38.7	51.6	48.1
Credits to identify	(4.1)	(6.8)	(6.8)	1.5	(5.4)
Provision for bad debts	(93.1)	(101.7)	(115.0)	(111.7)	(99.4)
Net Accounts Receivable	**423.7**	**533.0**	**451.4**	**723.6**	**982.8**
Annualized Net Revenue (last twelve months)	**2,001.5**	**2,315.5**	**2,518.5**	**2,724.8**	**2,789.5**
Days Receivables	**76**	**83**	**65**	**96**	**127**
Net Revenue Ex. FIES (last twelve months)	**1,216.4**	**1,410.5**	**1,472.7**	**1,601.0**	**1,585.5**
Days Receivables Ex. FIES and FIES Revenue	**87**	**79**	**74**	**89**	**98**

Note: Net revenue in the last 12 months is annualized for the acquisitions since 3Q14.

Table 26 – Accounts Receivable and Average FIES Receivable Days

FIES Average Days Receivables	2Q14	3Q14	4Q14	4Q15	2Q15
FIES Receivables	128.6	222.2	149.7	325.9	552.5
FIES Carry-Forward Credits	82.4	50.0	81.7	87.2	74.4
FIES Revenue (last twelve months)	853.9	983.0	1,133.4	1,219.4	1,306.5
FGEDUC Deduction (last twelve months)	(44.1)	(49.2)	(54.0)	(60.0)	(64.6)
Taxes (last twelve months)	(24.7)	(28.8)	(33.6)	(35.6)	(37.9)
FIES Net Revenue (last twelve months)	785.1	905.0	1,045.8	1,123.8	1,204.0
FIES Days Receivables	**97**	**108**	**80**	**132**	**187**

In 2Q15, **FIES accounts receivable** increased by R$226.6 million over the previous quarter to R$552.5 million, reflecting the new FIES transfer and buyback schedule disclosed in December. In addition, the significant delays in the contract amendment process in the first semester of 2015 made a substantial contribution to the build-up of FIES receivables, due to the lower number of certificates transferred. On the other hand, this indicator should improve with the transfer of the April and May certificates in 3Q15, within the schedule proposed by the MEC, and also with the regularization of the amendment process which was delayed this semester.

As a result, of R$688 million in FIES revenue in the first semester of 2015, only R$130 million was related to transfers in January, February and March, due to the delay in the amendment process, which effectively began only after the FNDE reopened the SisFIES in March. The majority of the amendments and new contracts therefore occurred after the dates for the transfers of the first three months of the year.

It is worth noting that this difference of around R$558 million, as well as the R$74.4 million in carry-forward credits (related to certificates already issued) will improve our cash generation throughout 2H15, in accordance with the schedule disclosed by the MEC in December 2014 following the publication of Ordinance #23.

The **average FIES days receivables** was 187 days in 2Q15, 91 days more than in 2Q14, due to the reasons mentioned above.

Table 27 – Evolution of FIES Accounts Receivable*

FIES Accounts Receivable (R$ MM)	2Q14	3Q14	4Q14	1Q15	2Q15
Opening Balance	**147.2**	**128.6**	**222.2**	**149.7**	**325.9**
(+) FIES Revenue	289.6	296.3	321.8	311.7	376.7
(-) Transfer	293.8	190.6	378.3	121.1	128.9
(-) FIES Deduction/Provision	14.5	14.8	16.0	16.6	19.0
(+) Acquisitions	0.0	2.6	0.0	2.2	-2.2
Ending Balance	**128.6**	**222.2**	**149.7**	**325.9**	**552.5**

Table 28 – Evolution of FIES Carry-Forward Credits *

FIES Carry-Forward Credits (R$ MM)	2Q14	3Q14	4Q14	1Q15	2Q15
Opening Balance	**63.6**	**82.4**	**50.0**	**81.7**	**87.2**
(+) Transfer	293.8	190.6	378.3	121.1	128.9
(-) Tax payment	70.8	70.2	78.9	24.3	79.2
(-) Repurchase auctions	204.3	152.8	265.9	91.3	63.5
(+) Acquisitions	-	-	-1.8	-	-
(+) Monetary restatement	-	-	-	-	0.9
Ending Balance	**82.4**	**50.0**	**81.7**	**87.2**	**74.4**

Table 29 – Aging of Total Gross Accounts Receivable

Breakdown of Accounts Receivable by Age (R$ million)	2Q14	%	2Q15	%
FIES	128.6	25%	552.5	39%
Not yet due	101.2	19%	126.8	16%
Overdue up to 30 days	47.1	9%	72.0	15%
Overdue from 31 to 60 days	42.6	8%	65.7	5%
Overdue from 61 to 90 days	46.1	9%	64.0	3%
Overdue from 91 to 179 days	62.2	12%	107.3	9%
Overdue more than 180 days	93.1	18%	99.4	13%
TOTAL	**520.9**	**100%**	**1,087.6**	**100%**

Table 30 – Aging of Agreements Receivable

Breakdown of Agreements by Age (R$ million)	2Q14	%	2Q15	%
Not yet due	15.7	45%	23.1	48%
Overdue up to 30 days	3.5	10%	3.1	7%
Overdue from 31 to 60 days	2.9	8%	2.4	5%
Overdue from 61 to 90 days	2.9	8%	2.5	5%
Overdue from 91 to 179 days	5.3	15%	7.3	15%
Overdue more than 180 days	4.8	14%	9.7	20%
TOTAL	**35.0**	**100%**	**48.1**	**100%**
% over Accounts Receivable	**7%**		**4%**	

*Excludes credit card agreements

Even in this more challenging scenario, we are maintaining our receivables policy and our portfolio remains healthy, with a low percentage of agreements – only 4% of total receivables come from renegotiations with students, 3.0 p.p. down on 2Q14.

While we focused on the retention process during this first semester, the recovery of already written-off receivables was improved, which resulted in the good performance of the PDA line in 1H15 and compensated organic collection of active students. In addition, this quarter we decided to sell the receivable portfolio of students who already graduated in previous years, which benefited our PDA line in R$2.6 million.

It is worth emphasizing once again that we provision 100% of receivables overdue by more than 180 days, complemented by FIES provisions. Tables 31 and 32 show how our PDA is constituted and reconciles the balance sheet amounts with those in the income statement.

(*) Figures not reviewed by the auditors

Table 31 – Constitution of the Provision for Doubtful Accounts in the Income Statement

R$ MM	12/31/2014	Gross increase in the provision for deliquency	Deliquency recover	Net provision effect	Write off	6/30/2015
TOTAL	115.0	113.6	(59.8)	53.8	(69.4)	99.4

Table 32 – Reconciliation of the Provision for Doubtful Account Balances in the Balance Sheet

	6/30/2015	6/30/2014
Additional Provision	53.8	50.5
Portfolio sale (graduates)	(2.6)	-
Others	0.9	-
Total	**52.1**	**50.5**

Note: The R$1.5 million PDA variation in 1H15 shown in table 12 refers to the provision for FIES Risk, which is included in that line.

Investments (CAPEX and Acquisitions)

Table 33 – CAPEX Breakdown

R$ million	2Q14	2Q15	Change	1H14	1H15	Change
Total CAPEX[1]	**31.6**	**51.1**	**61.7%**	**68.0**	**111.9**	**64.6%**
Maintenance	**21.8**	**24.0**	**10.1%**	**44.1**	**56.9**	**29.0%**
Discretionary and Expansion	**9.8**	**27.1**	**176.5%**	**23.9**	**55.0**	**130.1%**
Academic Model	1.5	2.5	66.7%	3.3	5.0	51.5%
New IT Architecture	3.1	2.6	-16.1%	5.0	5.2	4.0%
Integration Processes	0.3	3.5	N.A.	0.4	6.4	N.A.
Tablet Project	1.6	1.6	0.0%	7.0	2.0	-71.4%
Expansion	3.3	16.9	412.1%	8.2	36.4	343.9%
Acquisitions	**-**	**-**	**N.A.**	**0.8**	**-**	**N.A.**

[1]Excluding goodwill and investments in acquisitions.

Total CAPEX (excluding acquisitions) came to R$51.1 million in 2Q15, 61.7% more than in 2Q14, mainly due to the increase in investments related to the improvement of the infrastructure of acquired companies and expansion projects.

Maintenance CAPEX totaled R$24.0 million, 10.1% up on 2Q14, mostly allocated to the upgrading of systems, equipment, libraries and laboratories in our units. We also invested around R$2.5 million in the **Academic Model** (creation of content and distance-learning development and production); R$1.6 million in the **Tablet Project**; R$2.6 million in the acquisition of hardware and licenses for our **IT architecture** revision project, which will replace our legacy academic systems and prepare our hardware for the Company's growth; and R$3.5 million in **integration projects**, whose increase was directly related to the improvement to the infrastructure of the four acquisitions in 2014, following the same pace as in 1Q14.

Investments in expansion projects, as well as the renovation and improvement of units, totaled R$16.9 million and refer to investments in new units, expansions of existing units and new rooms in order to accommodate the constant growth of our student base. The main investments included the expansions in São Paulo (new Conceição campus) and Fortaleza (new Marista campus).

It is worth mentioning that several of the above-mentioned projects and investments were already under way when the changes to the FIES began to be implemented, which strongly affected our cash position. As a result, we revised our CAPEX plan for the year, and our investments are now adjusted to the new reality, which takes the impact of the FIES changes on our cash position into consideration, while not neglecting the investments needed for the execution of our long-term vision. That said, total CAPEX represented 7.5% of 1H15 net revenue, in line with the previous cycles.

Capitalization and Cash

Table 34 – Capitalization and Cash

R$ MM	06/30/2014	3/31/2015	6/30/2015
Shareholders' Equity	1,752.0	2,425.0	2,574.0
Cash & Cash Equivalents	787.4	721.1	493.9
Total Gross Debt	(312.8)	(884.6)	(853.3)
Loans and Financing	(269.0)	(805.5)	(779.8)
Short Term	(16.2)	(243.4)	(223.6)
Long Term	(252.8)	(562.2)	(556.2)
Commitments Payable	(36.0)	(60.9)	(56.6)
Taxes Paid in Installments	(7.9)	(18.2)	(16.9)
Cash / Net Debt	474.6	(163.5)	(359.4)

Cash and cash equivalents closed June at R$493.9 million, conservatively invested in fixed-income instruments pegged to the CDI interbank rate, government bonds, and certificates of deposit with top-tier Brazilian banks. Bank **debt** of R$779.8 million corresponded mainly to the Company's bond issues (1st series of R$200 million and 2nd series of R$300 million), the loan from the IFC (first installment of R$48.5 million and second of around R$20 million), the R$200 million foreign-currency loan from Itaú in March, 2015, and the capitalization of equipment leasing expenses in compliance with Federal Law 11,638. Including commitments for future payments related to acquisitions made (which totaled R$56.6 million), as well as taxes payable in installments, our **gross debt** came to R$853.3 million at the end of the quarter. As a result, the Company closed 2Q15 with **net debt** of R$359.4 million.

Cash Flow

Table 35 – Cash Flow

Cash Flow Statement (R$ million)	2Q14	2Q15	1H14	1H15
Profit before income taxes and social contribution	89.3	120.3	224.6	264.5
Adjustments to reconcile profit to net cash generated:	61.5	71.1	107.9	156.5
Result after reconciliation to net cash generated	150.8	191.4	332.4	421.1
Changes in assets and liabilities:	(45.0)	(272.7)	(168.6)	(534.7)
Net cash provided by (used in) operating activities:	105.8	(81.4)	163.8	(113.6)
CAPEX (Ex-Acquisitions)	(31.6)	(51.1)	(68.0)	(111.9)
Operational Cash Flow:	74.2	(132.5)	95.8	(225.5)
Other investing activities:	0.6	0.6	(0.5)	1.6
Net cash provided by (used in) investing activities	74.7	(131.8)	95.2	(223.9)
Cash flows from financing activities:	(45.4)	(95.4)	(47.0)	2.7
Net cash provided by (used in) financing activities	29.3	(227.2)	48.2	(221.2)
Cash and cash equivalents at the beginning of the period	758.1	721.1	739.2	715.1
Increase in cash and cash equivalents	29.3	(227.2)	48.2	(221.2)
Cash and cash equivalents at the end of the period	787.4	493.9	787.4	493.9

We recorded negative **operating cash flow (OCF)** of R$132.5 million in 2Q15 and R$225.5 million in the first half, mainly reflecting the negative variation in working capital due to the new tuition payment cycle for FIES students as defined by MEC Ordinance 23 of December 2014.

It is worth remembering that besides the new FIES receivables schedule, which already affects our cash generation in 2015, the closure of the SisFIES during an important period in the semester delayed the student contract amendment process, jeopardizing transfers at the beginning of the year (since many students were only able to amend their contracts later on and therefore were not included in the transfers in the first months of the year). Of the R$688 million in FIES net revenue in 2015, Estácio effectively received only R$130 million in transfers, a gap of R$558 million that substantially impacted the cash generation in the semester. On the other hand, this amount should be transferred in the second semester, so the cash flow during the rest of the year should be positive.

Key Material Facts

- Acquisition of Faculdade Nossa Cidade

On July 7th, Estácio formalized a commitment to purchase Faculdade Nossa Cidade – FNC in Carapicuíba, São Paulo, for R$90 million, to be paid as follows: (i) 52% on the agreement signature date, partially in cash and partially through the assumption of debt and other obligations; and (ii) the remainder in up to 42 months after the signature date.

Founded in 2005, FNC has around 8,700 students and 16,580 total authorized seats, in addition to offering 24 undergraduate programs in the maturation stage and 11 graduate programs, as well as vocational courses. In 2013, it was assessed by the Ministry of Education (MEC) and received a General Course Index (IGC) grade of 3 on a scale of 1 to 5. Located in Carapicuíba, its influence area also includes Osasco, Barueri, Itapevi, Santana de Parnaíba, Jandira and Cajamar, with a joint population of around 2 million.

The goal of the acquisition is to increase Estácio's penetration of the post-secondary education sector in the state of São Paulo, adding a course portfolio that comprises all the main segments with high job market demand, including Law, Engineering, Architecture, Health, Teaching, Management and Technology.

In addition, FNC is in the final stage of obtaining authorization to begin its distance learning operations, which will soon be offered in 20 centers in 17 cities throughout São Paulo state.

The conclusion of the transaction is subject to certain conditions and approval by CADE, Brazil's antitrust authority. Estácio will keep the market informed of any further developments related to the acquisition.

- Estácio is elected one of the most innovative companies in Brazil

Estácio was listed among the 50 most innovative companies in the country, by *Valor Econômico* newspaper's Brazilian Innovation Yearbook. We are the only educational company in the ranking and we were also placed third in the General Services category.

The reasons given by the appraisers included doubling project investments between 2013 and 2014, as well as being the first post-secondary institution to be included in the so-called *Lei do Bem* (Ministry of Science, Technology and Innovation), which grants tax incentives for companies investing in RD&I. It was also granted the innovative company seal by ANPEI - National Association for Research and Development of Innovative Companies.

One of Estácio's ongoing innovative projects is Telion (our first patent), a connected and interactive interface designed to improve the classroom experience of professors and students. According to Lindália Reis, Estácio's Innovation Officer, "We began industrial production in 2015 and we will be implementing it in all of Estácio's 5,000 classrooms in the coming years".

The university is also developing a virtual laboratory simulator called Nexxa, which includes virtual reality and augmented reality technologies. As a result, it will be possible to conduct laboratory experiments at a distance, with the manipulation of 3D objects. We are currently in the process of acquiring a patent for the simulator and we plan to make it available to our entire student base in the future.

- II Innovation Workshop

For the second consecutive year, we held Estácio's Innovation & Education Workshop at the headquarters of Educare, our Corporate University, in Rio de Janeiro. Targeting the media, the event was attended by professionals from media outlets in several states, who were able to gain a deeper understanding of what Estácio has accomplished and what is being developed for the future of education in Brazil, including Estácio's "2020 Education" project.

The journalists were also able to learn about some of the most successful startups to go through the Innovation Board. *Plataforma Saúde*, *Acordo Fechado* and *Baile Black Bom* presented their success cases to the audience and explained how crucial Estácio was for their maturing process.

The workshop agenda also included two guest speakers: Gerson Pinto, Natura's Vice-President of Innovation and the Head of the Brazilian Association for Research and Development of Innovative Companies (ANPEIi), and Robert Cowen, one of the world's leading experts on comparative education.

- Estácio has two new University Centers: Juiz de Fora/MG and Boa Vista/RR.

On July 1st, 2015, the MEC accredited two more University Centers, in Juiz de Fora/MG and Boa Vista/RR, through Ordinances 664 and 668, published in the *Diário Oficial da União*. As a result, *Faculdade Estácio de Sá de Juiz de Fora* will now be called *Centro Universitário Estácio de Sá* and *Faculdade Estácio Atual* will be accredited as *Centro Universitário Estácio da Amazônia*.

Estácio thus achieved University Center autonomy for these institutions, which will allow it to increase the number of seats and courses in the cities of Juiz de Fora and Boa Vista.

- Preliminary result of the Notice for the *Mais Médicos* (More Doctors) program

On July 10th, the MEC disclosed the preliminary result of Notice 6/2014/SERES/MEC related to the selection process of proposals submitted by institutions to authorize the beginning of medical courses.

The preliminary result provided Estácio and its controlling institutions with the five proposals listed below:

SESES Controlling Institution:
Angra dos Reis/RJ: 55 seats
Alagoinhas/BA: 65 seats
Jaraguá do Sul/SC: 50 seats

IREP Controlling Institution:
Juazeiro/BA: 55 seats

UNISEB Controlling Institution:
Ijuí/RS: 50 seats

The period to file appeals will be between July 24th and August 5th and the final result will be disclosed on September 22nd, 2015, but the positive preliminary result already indicates the quality of Estácio's proposals and confirms the growth potential of our medical courses.

- Another successful "E Day"

Estácio's faculty, administrative staff, students and corporate managers took part in another national mobilization day to provide services to the community. "E Day – People teaching People" – took place on May 27, with the participation of around 7,500 employees with the sole purpose of creating a better Estácio. More than 50,000 people benefited from the initiative and more than a thousand prospective students registered for our entrance exams. Low-income communities in Brazil were able to take advantage of health services, vocational guidance and advice on legal and human resources issues.

- The Nobel Peace Prize winner Muhammad Yunus visits Estácio and signs Memorandum of Understading for future projects

In May, Estácio hosted a meeting with Professor Muhammad Yunus, winner of the Nobel Peace Prize (2006) and a pioneer of the microcredit concept, in the Espaço NAVE in Rio de Janeiro, which hosted more than 120 people. The event was also broadcast live for more than 480 people, with simultaneous translation.

For over an hour, Mr. Yunus shared his life story and defended social entrepreneurship as a way to erradicate poverty of the world. After the lecture, he answered audience questions.

At the event, Mr. Rogério Melzi, Estácio's CEO, signed a Memorandum of Understading with *Yunus Social Business Brazil*, to develop projects related to social entrepreneurship and educational microcredit.

- Opening of new Volunteer Training Centers for the 2016 Rio Olympic Games

In the second quarter, the Rio 2016 Organizing Committee launched, together with Estácio, official supporter of the Games, five new Volunteer Training Centers for the 2016 Rio Olympic Games, in the cities of Vila Velha, São Paulo, Brasília, Curitiba and Salvador.

"The goal of the centers is to train volunteers so they can perform well during the event. We want candidates to learn new things while participating in a unique moment and sharing the experience of having worked in the greatest sports event in the world", says Flavia Fontes, General Volunteer Manager for the Rio 2016 Committee.

Besides these cities, Rio de Janeiro, Florianópolis and Recife already have their own Volunteer Centers, all inside our units.

Results Conference Call

Conference Call (in Portuguese)	Conference Call (in English)
Date: August 7, 2015 (Friday)	Date: August 7, 2015 (Friday)
Time: 10:00 a.m. (Brasília) / 09:00 a.m. (US ET)	Time: 11:30 a.m. (Brasília) / 10:30 a.m. (US ET)
Connection Dial-in Brazil: +55 (11) 3127 4971 / 3728 5971	Connection Dial-in NY: +1 (412) 317 6776
Access Code: Estácio	Access Code: Estácio
Webcast: www.Estácioparticipacoes.com.br/ri	Webcast: www.Estácioparticipacoes.com.br/ir
Replay: available until August 13	Replay: available until August 13
Phone: +55 (11) 3127 4999	Phone: +1 (412) 317 0088
Access Code: 91519397	Access Code: 10067743

The statements included in this report related to the prospects of the business, estimates of operating and financial results, as well as those relating to Estácio's growth prospects, are merely projections and as such are based exclusively on Management's expectations regarding the future of the business. These statements depend substantially on changes in market conditions and the performance of the Brazilian economy, the industry and international markets and therefore are subject to change without prior notice.

Income Statement in IFRS

	Consolidated			Excluding acquisitions in the last 12 months		
R$ MM	2Q14	2Q15	Change	2Q14	2Q15	Change
Gross Operating Revenue	**822.2**	**1,073.8**	**30.6%**	**822.2**	**980.6**	**19.3%**
Monthly Tuition Fees	805.6	1,037.6	28.8%	805.6	945.4	17.4%
Pronatec	9.8	18.4	87.8%	9.8	17.8	81.6%
Others	6.8	17.8	161.8%	6.8	17.4	155.9%
Gross Revenue Deductions	**(233.1)**	**(299.5)**	**28.5%**	**(233.1)**	**(271.5)**	**16.5%**
Scholarships and Discounts	(194.0)	(248.9)	28.3%	(194.0)	(222.9)	14.9%
Taxes	(25.1)	(31.9)	27.1%	(25.1)	(30.0)	19.5%
FGEDUC	(14.0)	(18.6)	32.9%	(14.0)	(18.6)	32.9%
Net Operating Revenue	**589.1**	**774.3**	**31.4%**	**589.1**	**709.1**	**20.4%**
Cost of Services	**(348.7)**	**(450.0)**	**29.1%**	**(348.7)**	**(414.1)**	**18.8%**
Personnel	(254.9)	(327.8)	28.6%	(254.9)	(298.6)	17.1%
Rentals / Real Estate Taxes Expenses	(39.9)	(55.5)	39.1%	(39.9)	(53.1)	33.1%
Textbooks Materials	(21.4)	(21.8)	1.9%	(21.4)	(21.4)	0.0%
Third-Party Services and Others	(17.4)	(25.7)	47.7%	(17.4)	(23.8)	36.8%
Depreciation	(15.2)	(19.3)	27.0%	(15.2)	(17.2)	13.2%
Gross Profit	**240.4**	**324.3**	**34.9%**	**240.4**	**295.0**	**22.7%**
Gross Margin	***40.8%***	***41.9%***	***1.1 p.p.***	***40.8%***	***41.6%***	***0.8 p.p.***
Selling, General and Administrative Expenses	**(155.9)**	**(196.3)**	**25.9%**	**(155.9)**	**(188.7)**	**21.0%**
Selling Expenses	**(80.7)**	**(94.7)**	**17.3%**	**(80.7)**	**(91.0)**	**12.8%**
Provisions for Doubtful Accounts	(36.0)	(38.1)	5.8%	(36.0)	(35.3)	-1.9%
Marketing	(44.7)	(56.6)	26.6%	(44.7)	(55.7)	24.6%
General and Administrative Expenses	**(68.7)**	**(82.9)**	**20.7%**	**(68.7)**	**(78.9)**	**14.8%**
Personnel	(34.0)	(32.0)	-5.9%	(34.0)	(32.0)	-5.9%
Others	(34.8)	(50.8)	46.0%	(34.8)	(46.9)	34.8%
Depreciation	**(6.4)**	**(18.8)**	**193.8%**	**(6.4)**	**(18.8)**	**193.8%**
EBIT	**84.4**	**128.0**	**51.7%**	**84.4**	**106.3**	**25.9%**
EBIT Margin	***14.3%***	***16.5%***	***2.2 p.p.***	***14.3%***	***15.0%***	***0.7 p.p.***
(+) Depreciation	21.6	38.1	76.4%	21.6	36.0	66.7%
EBITDA	**106.0**	**166.1**	**56.6%**	**106.0**	**142.3**	**34.2%**
EBITDA Margin	***18.0%***	***21.4%***	***3.4 p.p.***	***18.0%***	***20.1%***	***2.1 p.p.***
Financial Result	4.8	(7.7)	N.A.	4.8	(6.9)	N.A.
Depreciation and Amortization	(21.6)	(38.1)	76.4%	(21.6)	(36.0)	66.7%
Social Contribution	(0.9)	2.3	N.A.	(0.9)	2.6	N.A.
Income Tax	(2.5)	9.4	N.A.	(2.5)	10.2	N.A.
Net Income	**86.0**	**131.9**	**53.4%**	**86.0**	**112.2**	**30.5%**
Net Income Margin	***14.6%***	***17.0%***	***2.4 p.p.***	***14.6%***	***15.8%***	***1.2 p.p.***

Income Statement in IFRS

R$ MM	Consolidated 1H14	Consolidated 1H15	Consolidated Change	Excluding acquisitions in the last 12 months 1H14	Excluding acquisitions in the last 12 months 1H15	Excluding acquisitions in the last 12 months Change
Gross Operating Revenue	**1,615.9**	**2,175.5**	**34.6%**	**1,615.9**	**1,994.8**	**23.4%**
Monthly Tuition Fees	1,591.8	2,103.3	32.1%	1,591.8	1,925.6	21.0%
Pronatec	9.8	37.7	284.7%	9.8	35.7	264.3%
Others	14.3	34.5	141.3%	14.3	33.6	135.0%
Gross Revenue Deductions	**(488.6)**	**(678.8)**	**38.9%**	**(488.6)**	**(627.2)**	**28.4%**
Scholarships and Discounts	(417.8)	(583.0)	39.5%	(417.8)	(535.1)	28.1%
Taxes	(46.5)	(60.9)	31.0%	(46.5)	(57.2)	23.0%
FGEDUC	(24.3)	(34.9)	N.A.	(24.3)	(57.2)	135.4%
Net Operating Revenue	**1,127.3**	**1,496.7**	**32.8%**	**1,127.3**	**1,367.7**	**21.3%**
Cost of Services	**(657.5)**	**(853.3)**	**29.8%**	**(657.5)**	**(786.3)**	**19.6%**
Personnel	(486.9)	(623.3)	28.0%	(486.9)	(569.8)	17.0%
Rentals / Real Estate Taxes Expenses	(83.1)	(112.9)	35.9%	(83.1)	(107.6)	29.5%
Textbooks Materials	(28.0)	(30.9)	10.4%	(28.0)	(30.0)	7.1%
Third-Party Services and Others	(31.4)	(46.0)	46.5%	(31.4)	(42.8)	36.3%
Depreciation	(28.1)	(40.2)	43.1%	(28.1)	(36.1)	28.5%
Gross Profit	**469.9**	**643.4**	**36.9%**	**469.9**	**581.4**	**23.7%**
Gross Margin	***41.7%***	***43.0%***	***1.3 p.p.***	***41.7%***	***42.5%***	***0.8 p.p.***
Selling, General and Administrative Expenses	**(275.5)**	**(358.6)**	**30.2%**	**(275.5)**	**(347.9)**	**26.3%**
Selling Expenses	**(129.3)**	**(148.4)**	**14.8%**	**(129.3)**	**(145.5)**	**12.5%**
Provisions for Doubtful Accounts	(52.4)	(53.6)	2.3%	(52.4)	(52.3)	-0.2%
Marketing	(76.9)	(94.8)	23.3%	(76.9)	(93.1)	21.1%
General and Administrative Expenses	**(133.1)**	**(173.1)**	**30.1%**	**(133.1)**	**(165.4)**	**24.3%**
Personnel	(65.3)	(71.8)	10.0%	(65.3)	(71.2)	9.0%
Others	(67.8)	(101.3)	49.4%	(67.8)	(94.2)	38.9%
Depreciation	**(13.0)**	**(37.0)**	**184.6%**	**(13.0)**	**(37.0)**	**184.6%**
EBIT	**194.4**	**284.8**	**46.5%**	**194.4**	**233.5**	**20.1%**
EBIT Margin	***17.2%***	***19.0%***	***1.8 p.p.***	***17.2%***	***17.1%***	***-0.1 p.p.***
(+) Depreciation	41.1	77.2	87.8%	41.1	73.1	77.9%
EBITDA	**235.5**	**362.0**	**53.7%**	**235.5**	**306.6**	**30.2%**
EBITDA Margin	***20.9%***	***24.2%***	***3.3 p.p.***	***20.9%***	***22.4%***	***1.5 p.p.***
Financial Result	30.2	(20.3)	N.A.	30.2	(18.1)	N.A.
Depreciation and Amortization	(41.1)	(77.2)	87.8%	(41.1)	(73.1)	77.9%
Social Contribution	(3.4)	(1.4)	-58.8%	(3.4)	(0.7)	-79.4%
Income Tax	(9.5)	(0.6)	-93.7%	(9.5)	1.2	N.A.
Net Income	**211.7**	**262.5**	**24.0%**	**211.7**	**215.8**	**1.9%**
Net Income Margin	***18.8%***	***17.5%***	***-1.3 p.p.***	***18.8%***	***15.8%***	***-3.0 p.p.***

Balance Sheet in IFRS

R$ MM	06/30/2014	03/31/2015	06/30/2015
Short-Term Assets	**1,459.3**	**1,767.2**	**1,789.5**
Cash & Cash Equivalents	19.4	21.4	16.2
Short-Term Investments	768.0	699.6	477.8
Accounts Receivable	423.7	723.6	982.8
Carry-Forwards Credits	86.1	90.6	77.3
Advance to Employees / Third-Parties	37.8	58.8	53.6
Related Parties	0.3	-	-
Prepaid Expenses	29.2	63.2	47.1
Taxes and contributions	63.9	72.5	96.0
Others	30.8	37.4	38.7
Long-Term Assets	**904.7**	**2,050.8**	**2,077.0**
Non-Current Assets	**171.8**	**187.8**	**201.0**
Prepaid Expenses	2.9	7.8	9.2
Judicial Deposits	115.3	122.8	117.9
Taxes and contributions	24.3	21.5	25.2
Deferred Taxes and others	29.4	35.8	48.7
Permanent Assets	**732.9**	**1,863.0**	**1,876.0**
Investments	0.2	0.2	0.2
Fixed Assets	351.2	487.0	502.2
Intangible	381.5	1,375.8	1,373.6
Total Assets	**2,364.0**	**3,818.1**	**3,866.5**
Short-Term Liabilities	**271.4**	**675.9**	**584.9**
Loans and Financing	16.2	243.4	223.6
Swap difference to be paid	-	6.0	15.6
Suppliers	36.8	55.4	70.5
Salaries and Payroll Charges	142.6	165.1	182.6
Taxes Payable	40.1	46.7	41.1
Prepaid Monthly Tuition Fees	6.5	20.8	14.0
Advances under Partnership Agreement	2.9	2.9	2.9
Taxes Paid in Installments	1.4	3.8	4.2
Dividends Payable	0.1	101.1	0.0
Acquisition price to be paid	21.6	19.9	17.6
Others	3.3	10.9	12.7
Long-Term Liabilities	**340.6**	**717.2**	**707.7**
Loans and Financing	252.8	562.2	556.2
Contingencies	26.1	27.3	26.8
Advances under Partnership Agreement	7.7	5.5	4.8
Taxes Paid in Installments	6.5	14.4	12.7
Provision for asset retirement obligations	14.7	15.7	16.2
Deferred Taxes	8.0	37.9	38.0
Acquisition price to be paid	14.4	41.0	39.0
Others	10.4	13.1	13.9
Shareholders' Equity	**1,752.0**	**2,425.0**	**2,574.0**
Capital	1,028.1	1,053.1	1,064.5
Share Issuance Costs	(26.9)	(26.9)	(26.9)
Capital Reserves	126.2	649.1	650.9
Earnings Reserves	424.2	748.7	748.7
Income for the period	211.7	130.6	262.5
Treasury Stocks	(11.3)	(129.7)	(125.9)
Total Liabilities and Shareholders' Equity	**2,364.0**	**3,818.1**	**3,866.5**

Cash Flow Statement

Cash Flow Statement (R$ million)	2Q14	2Q15	1H14	1H15
Profit before income taxes and social contribution	**89.3**	**120.3**	**224.6**	**264.5**
Adjustments to reconcile profit to net cash generated:	**61.5**	**71.1**	**107.9**	**156.5**
Depreciation and amortization	21.6	37.8	40.8	76.8
Amortization of funding costs	(0.0)	0.2	0.3	0.5
(Gain) loss in net book amount of property and equipment written-off	(0.6)	(0.4)	0.0	(1.1)
Provision for impairment of trade receivables	35.0	37.3	50.5	52.1
Exchange rate variation on foreign currency financing	-	(6.5)	-	(10.1)
Loss with swap operation		9.7	-	15.6
Granted options - stock options	0.3	4.7	4.0	10.1
Provision for Long Term Incentive Plan ("ILP")	1.2	0.9	1.2	1.9
Earnings on financial investments	(7.5)	(34.3)	(11.8)	(35.6)
Provision for contingencies	3.2	2.9	6.8	6.8
Appropriation of agreements	(0.7)	(0.7)	(1.4)	(1.4)
Interest on commitments payable	0.8	1.5	1.7	3.3
Tax credits	-	(3.1)	(0.3)	(1.9)
Interest on borrowings	7.8	20.5	15.3	38.5
Increase in provision for decommissioning of assets	0.5	0.5	0.7	1.1
Result after reconciliation to net cash generated	**150.8**	**191.4**	**332.4**	**421.1**
Changes in assets and liabilities:	**(45.0)**	**(272.7)**	**(168.6)**	**(534.7)**
Marketable securities held for trading	7.5	34.3	11.8	35.6
(Increase) in accounts receivable	(23.6)	(296.4)	(139.6)	(583.5)
Decrease (increase) in other assets	(23.0)	12.1	(41.9)	6.1
Increase) decrease in advances to employees / third parties	(4.1)	5.2	(4.4)	(3.2)
(Increase) decrease in prepaid expenses	19.0	16.1	28.3	19.0
(Increase) decrease in taxes and contributions	(3.9)	(24.3)	(32.3)	(23.4)
Increase (decrease) in suppliers	(3.5)	15.1	(3.6)	20.1
Increase (decrease) in taxes payable	(7.7)	(0.4)	(6.8)	(6.9)
Increase (decrease) in payroll and related charges	17.9	17.6	62.9	61.0
(Decrease) in prepaid monthly tuition fees	2.5	(6.8)	(4.6)	(6.1)
Civil/Labor claims	(5.4)	(3.4)	(9.1)	(6.8)
(Decrease) in acquisition price to be paid	(4.8)	(5.8)	(5.2)	(6.4)
Increase (decrease) in other liabilities	(2.1)	2.6	1.8	4.6
Decrease (increase) in taxes paid in installments	(0.2)	(1.3)	(0.6)	(2.5)
(Decrease) in non-current assets	2.3	(3.8)	1.4	(2.7)
Increase in judicial deposits	(1.8)	4.9	(11.2)	3.0
Interest paid on borrowings	(14.0)	(34.4)	(15.1)	(35.6)
IRPJ and CSLL paid	(0.3)	(3.9)	(0.3)	(7.2)
Net cash provided by (used in) operating activities:	**105.8**	**(81.4)**	**163.8**	**(113.6)**
CAPEX (ex-acquisitions)	**(31.6)**	**(51.1)**	**(68.0)**	**(111.9)**
Operational Cash Flow:	**74.2**	**(132.5)**	**95.8**	**(225.5)**
Other investing activities:	**0.6**	**0.6**	**(0.5)**	**1.6**
Acquisitions	-	-	(0.8)	-
Amortization of funding costs	(0.0)	0.2	0.3	0.5
(Gain) loss in net book amount of property and equipment written-off	0.6	0.4	(0.0)	1.1
Net cash provided by (used in) investing activities	**74.7**	**(131.8)**	**95.2**	**(223.9)**
Cash flows from financing activities:	**(45.4)**	**(95.4)**	**(47.0)**	**2.7**
Capital increase related to stock options exercise	17.4	11.4	17.4	11.4
Acquisition of shares in treasury	-	-	-	(104.8)
Dividends paid	(58.0)	(101.1)	(58.0)	(101.1)
Loans and financing	-	(0.7)	-	206.5
Net increase in borrowings	(4.8)	(5.0)	(6.4)	(9.2)
Net cash provided by (used in) financing activities	**29.3**	**(227.2)**	**48.2**	**(221.2)**
Cash and cash equivalents at the beginning of the period	**758.1**	**721.1**	**739.2**	**715.1**
Increase in cash and cash equivalents	29.3	(227.2)	48.2	(221.2)
Cash and cash equivalents at the end of the period	**787.4**	**493.9**	**787.4**	**493.9**

Exhibit I – Provision for FIES

Below is a summary of the "Provision for FIES" line under selling expenses, which constitutes provisions for:

(i) FIES students with a guarantor (at 2.25%, as we have already been doing this year, conservatively assuming future losses of 15% from the FIES portfolio, which is approximately three times higher than historical losses from the student portfolio; the provision was constituted considering 15% of credit risk over 15% of delinquency);

(ii) FIES students with FGEDUC after April 2012 for uncovered FGEDUC risk under the current rule, i.e. provisions were constituted for the 10% not covered by FGEDUC. Over this amount, we constituted provisions for the 15% credit risk over estimated delinquency of 15% (0.225%);

(iii) FIES students with FGEDUC until March 2012 for uncovered FGEDUC risk under the former rule, i.e. provisions were constituted for the 20% not covered by FGEDUC. Over this amount, we constituted provisions for the 15% credit risk over estimated delinquency of 15% (0.450%);

(iv) FIES students with FGEDUC until March 2012, for losses on the balance of restricted deposits based on the 2% FGEDUC contribution under the former rule, recorded as Minimum Guarantee, on estimated delinquency of 15% (0.30%).

It is worth noting that items (i), (ii) and (iii) have counter entries under noncurrent liabilities in the "Provision for FIES risk line", while item (iv) has a counter entry as a noncurrent asset reducing account – "Provision for loss of FIES restricted deposits" – as an adjustment for the expected realization of the restricted deposits account, recorded based on the 2% FGEDUC contribution under the former rule.

It is also worth noting that we have been consolidating the "Provisions for FIES" line under Provision for Doubtful Accounts in our income statements since 4Q13, due to its decreasing importance with the organic growth of the FGEDUC base throughout 2013, and, especially, to the changes in the rules governing the contribution to the FGEDUC announced by the FNDE at the beginning of this year. As of February, the FIES default risk has been covered by the FGEDUC, even for contracts with a guarantor (in the already familiar proportions between government and institutions). In exchange, we will be making a 5.63% contribution to all new students, with or without a guarantor, which has led to an increase in revenue deductions related to the FGEDUC.

About Estácio

Estácio is one of the largest **private sector post-secondary educational institutions** in Brazil in number of students enrolled, with a nationwide presence in the country's major cities. Its student base has a highly diversified profile and includes mostly young working adults from the middle and lower-middle income groups. Its growth and market leadership are due to the quality of its programs, the strategic location of its units, its competitive prices and its solid financial position.

Estácio's strengths are:

Strong positioning to Explore the Market's Growth Potential

- Nationwide presence, with units in the country's largest urban centers
- Broad portfolio of academic programs
- Managerial and financial capacity to innovate and improve our courses
- Widely recognized "Estácio'' brand

High Quality Learning Experience

- Nationally integrated syllabi
- Unique teaching methodology
- Full convergence between the On-Campus and Distance Learning models
- Highly qualified faculty

Professional and Integrated Operational Management

- Result-oriented management model
- Focus on educational quality

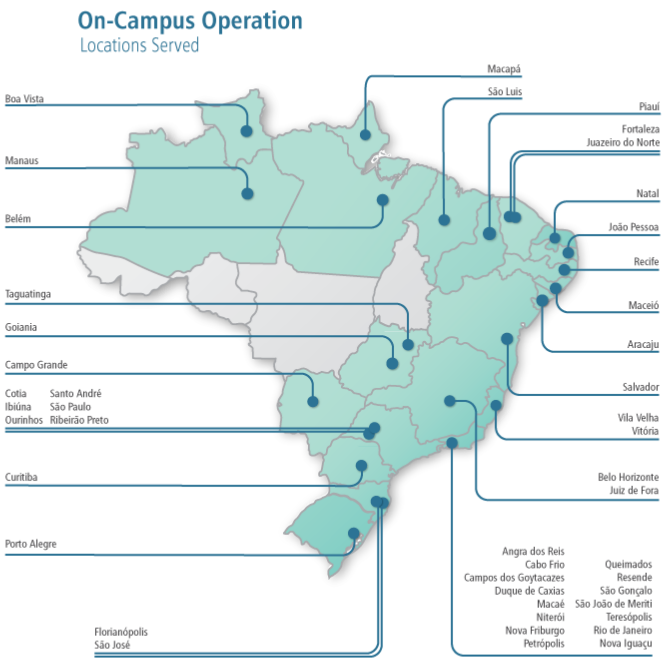
Scalable Business Model

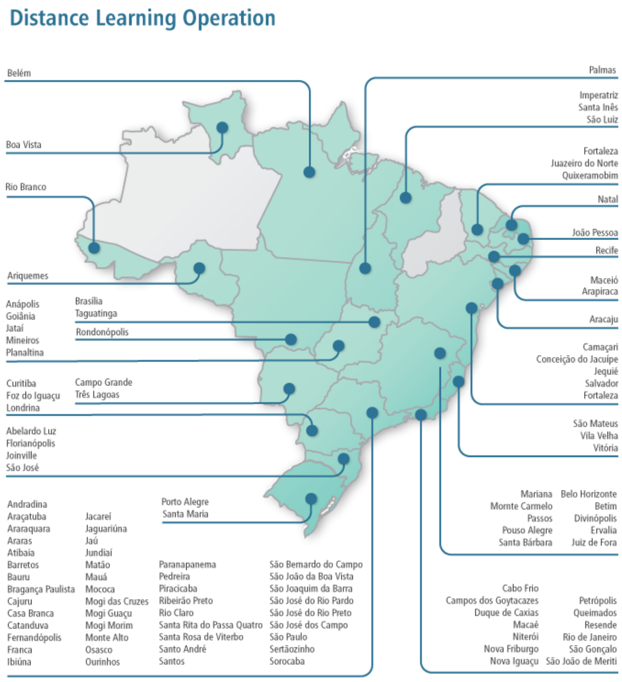
- Growth with profitability
- Organic expansion and through acquisitions

Financial Solidity

- Strong cash reserves
- Capacity to generate and raise funds
- Control of working capital

Estácio closed 2Q15 with 502,000 undergraduate, graduate and distance-learning students enrolled in its nationwide education network, which, following the acquisitions in recent years, now operates in every state of Brazil, as shown in the maps below:





(A free translation of the original in Portuguese)

Estácio Participações S.A.

**Quarterly information (ITR) at
June 30, 2015
and report on review of
quarterly information**

(A free translation of the original in Portuguese)

Report on review of quarterly information

To the Board of Directors and Stockholders
Estácio Participações S.A.

We have reviewed the accompanying parent company and consolidated interim accounting information of Estácio Participações S.A., included in the Quarterly Information Form (ITR) for the six-month period ended June 30, 2015, comprising the balance sheet as at June 30, 2015 and the statements of income for the quarter and six-month periods then ended, and the statements of changes in equity and cash flows for the six-month periods then ended, and a summary of significant accounting policies and other explanatory information.

Management is responsible for the preparation of the parent company and consolidated interim accounting information in accordance with the accounting standard CPC 21, Interim Financial Reporting, of the Brazilian Accounting Pronouncements Committee (CPC) and International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB), as well as the presentation of this information in accordance with the standards issued by the Brazilian Securities Commission (CVM), applicable to the preparation of the Quarterly Information (ITR). Our responsibility is to express a conclusion on this interim accounting information based on our review.

Scope of review

We conducted our review in accordance with Brazilian and International Standards on Reviews of Interim Financial Information (NBC TR 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Brazilian and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion on the interim information

Based on our review, nothing has come to our attention that causes us to believe that the accompanying parent company and consolidated interim accounting information included in the quarterly information referred to above has not been prepared, in all material respects, in accordance

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with CPC 21 and IAS 34 applicable to the preparation of the Quarterly Information, and presented in accordance with the standards issued by the CVM.

Other matters -
Statements of value added

We have also reviewed the parent company and consolidated statements of value added for the six-month period ended June 30, 2015. These statements are the responsibility of the Company's management, and are required to be presented in accordance with standards issued by the CVM applicable to the preparation of Quarterly Information (ITR) and are considered supplementary information under IFRS, which do not require the presentation of the statement of value added. These statements have been submitted to the same review procedures described above and, based on our review, nothing has come to our attention that causes us to believe that they have not been prepared, in all material respects, in a manner consistent with the parent company and consolidated interim accounting information taken as a whole.

Rio de Janeiro, August 6, 2015

PricewaterhouseCoopers
Auditores Independentes
CRC 2SP000160/O-5 "F" RJ

Claudia Eliza Medeiros de Miranda
Contadora CRC 1RJ087128/O-0

Estácio Participações S.A.

Balance sheet

All amounts in thousands of reais (A free translation of the original in Portuguese)

	Parent company		Consolidated	
Assets	**June 30, 2015**	**December 31, 2014**	**June 30, 2015**	**December 31, 2014**
Current assets				
Cash and cash equivalents (Note 3)	152	249	16,165	48,011
Marketable securities (Note 3)	267,178	440,995	477,757	667,070
Trade receivables (Note 4)			982,820	451,414
Accounts to be offset - FIES system			77,308	85,081
Advances to employees/third parties		361	53,607	50,427
Related parties (Note 5)	1,796	1,555		
Prepaid expenses (Note 6)	33	351	47,128	66,158
Dividends receivable (Note 8)	101,091	101,091		
Interest on capital receivable	1,275	1,275		
Taxes and contributions (Note 7)	17,429	12,463	96,049	70,624
Other	361	1,400	38,680	36,965
	389,315	559,740	1,789,514	1,475,750
Non-current assets				
Long-term receivables				
Prepaid expenses (Note 6)			9,212	8,805
Judicial deposits (Note 16)	2,352	2,339	117,932	120,941
Deferred taxes (Note 27)			35,584	31,168
Taxes and contributions (Note 7)	3,660	3,660	25,195	25,337
Other			13,077	10,818
	6,012	5,999	201,000	197,069
Investments				
In subsidiaries (Note 8)	2,140,129	1,679,111		
Other			228	228
	2,140,129	1,679,111	228	228
Intangible assets (Note 9)	843,791	853,505	1,373,562	1,375,428
Property and equipment (Note 10)	163	262	502,201	465,711
	2,984,083	2,532,878	1,875,991	1,841,367
	2,990,095	2,538,877	2,076,991	2,038,436
Total assets	3,379,410	3,098,617	3,866,505	3,514,186

	Parent company		Consolidated	
Liabilities and equity	**June 30, 2015**	**December 31, 2014**	**June 30, 2015**	**December 31, 2014**
Current liabilities				
Trade payables	62	112	70,475	50,344
Borrowings (Note 11)	211,889	19,833	223,609	28,464
Swap differential payable (Note 19)	15,629		15,629	
Salaries and social charges (Note 12)	225	199	182,644	121,614
Taxes payable (Note 13)	2,092	2,111	41,132	40,506
Monthly tuitions received in advance			13,989	20,067
Advances under agreements (Note 17)	1,800	1,800	2,887	2,887
Taxes payable in installments (Note 14)			4,166	3,590
Related parties (Note 5)	4,325	4,209	-	
Dividends payable	30	101,169	30	101,169
Price of acquisition payable (Note 15)			17,643	20,486
Other	4	4	12,659	9,638
	236,056	129,437	584,863	398,765
Non-current liabilities				
Long-term payables				
Borrowings (Note 11)	542,060	544,827	556,173	560,709
Contingencies (Note 16)			26,840	26,883
Advances under agreements (Note 17)	3,000	3,900	4,811	6,254
Taxes payable in installments (Note 14)			12,727	15,763
Deferred taxes (Note 27)	24,316	27,593	38,042	46,348
Provision for asset decommissioning			16,157	15,031
Price of acquisition payable (Note 15)			38,969	39,213
Other			13,945	12,360
	569,376	576,320	707,664	722,561
Equity (Note 18)				
Share capital	1,064,512	1,053,098	1,064,512	1,053,098
Share issue costs	(26,852)	(26,852)	(26,852)	(26,852)
Capital reserves	650,949	642,736	650,949	642,736
Treasury shares	(125,889)	(24,851)	(125,889)	(24,851)
Revenue reserves	748,729	748,729	748,729	748,729
Retained earnings	262,529		262,529	
	2,573,978	2,392,860	2,573,978	2,392,860
Total liabilities and equity	3,379,410	3,098,617	3,866,505	3,514,186

The accompanying notes are an integral part of this quarterly information.

Statement of income
Periods ended June 30

All amounts in thousands of reais unless otherwise stated (A free translation of the original in Portuguese)

	Parent company		Consolidated	
	2015	**2014**	**2015**	**2014**
Continuing operations				
Net operating revenue (Note 22)			1,496,659	1,127,332
Cost of services rendered (Note 23)			(853,267)	(657,465)
Gross profit			643,392	469,867
Operating income (expenses)				
Selling expenses (Note 24)			(148,406)	(129,347)
General and administrative expenses (Note 24)	(15,878)	(5,476)	(216,861)	(154,240)
Equity in the results of subsidiaries (Note 8)	295,091	204,270		
Other operating income (Note 25)	818	858	6,675	8,088
Operating profit	280,031	199,652	284,800	194,368
Finance income (Note 26)	55,271	31,468	82,523	62,769
Finance costs (Note 26)	(76,049)	(16,751)	(102,792)	(32,569)
Finance result, net	(20,778)	14,717	(20,269)	30,200
Profit before income tax and social contribution	259,253	214,369	264,531	224,568
Income tax (Note 27)	2,409	(1,929)	(632)	(9,455)
Social contribution (Note 27)	867	(699)	(1,370)	(3,372)
Earnings for the period attributable to the stockholders	262,529	211,741	262,529	211,741
Basic earnings per share (Note 21)	0.00083	0.00071	0.00083	0.00071
Diluted earnings per share (Note 21)	0.00083	0.00071	0.00083	0.00071

There was no comprehensive income for the periods ended June 30, 2015 and 2014.

The accompanying notes are an integral part this quarterly information.

Estácio Participações S.A.

Statement of changes in equity

All amounts in thousands of reais (A free translation of the original in Portuguese)

			Capital reserves			Revenue reserves				
	Share capital	**Share issue expenditures**	**Long-term incentives**	**Share premium**	**Options granted**	**Legal**	**Profit retention**	**Treasury shares**	**Retained earnings**	**Total**
At January 1, 2014	1,010,687	(26,852)		96,565	24,416	31,498	392,676	(11,348)		1,517,642
Stock option exercised (Note 18)	17,366									17,366
Options granted					5,214					5,214
Profit for the period									211,741	211,741
At June 30, 2014	1,028,053	(26,852)		96,565	29,630	31,498	392,676	(11,348)	211,741	1,751,963
Stock option exercised (Note 18)	1,740									1,740
Issue of common shares related to business combinations (Note 18(d))	23,305									23,305
Options granted					15,164					15,164
Long-term incentives			2,478							2,478
Profit for the year									213,904	213,904
Allocation of profit										
Transfer to reserves						21,282	303,273		(324,555)	
Proposed dividends									(101,090)	(101,090)
Treasury shares acquired								(13,503)		(13,503)
Share premium (Note 18(d))				498,899						498,899
At December 31, 2014	1,053,098	(26,852)	2,478	595,464	44,794	52,780	695,949	(24,851)		2,392,860
Stock option exercised (Note 18)	11,414									11,414
Options granted					10,138					10,138
Long-term incentives			1,859							1,859
ILP payment			(3,784)					3,784		
Treasury shares acquired								(104,822)		(104,822)
Profit for the period									262,529	262,529
At June 30, 2015	1,064,512	(26,852)	553	595,464	54,932	52,780	695,949	(125,889)	262,529	2,573,978

The accompanying notes are an integral part of this quarterly information.

Estácio Participações S.A.

Statement of cash flows
Periods ended June 30
All amounts in thousands of reais (A free translation of the original in Portuguese)

	Parent company		Consolidated	
	2015	**2014**	**2015**	**2014**
Cash flows from operating activities				
Profit before income tax and social contribution	259,253	214,369	264,531	224,568
Adjustments to reconcile profit with cash from operations				
Depreciation and amortization	9,828	1,087	76,758	40,818
Amortization of funding costs	455	294	455	294
Results on disposal of property plant and equipment and intangible assets		1,012	(1,115)	7
Provision for impairment of trade receivables			52,054	50,515
Foreign exchange variation on borrowings in foreign currency	(10,064)		(10,064)	
Losses on derivative instruments - SWAP	15,629		15,629	
Options granted – stock options provision			10,138	4,002
Long-term incentives provision			1,859	1,212
Income on financial investments	(11,880)	(3,587)	(35,560)	(11,773)
Provision for contingencies			6,768	6,799
Appropriation of agreements	(900)	(900)	(1,443)	(1,444)
Adjusted payable commitments			3,278	1,719
Adjusted tax credits			(1,868)	(252)
Interest on borrowings	37,697	15,284	38,511	15,284
Adjusted provision for decommissioning			1,139	667
Equity in the results of subsidiaries	(295,091)	(204,270)		
	4,927	23,289	421,070	332,416
Changes in assets and liabilities				
Marketable securities held for trading	185,697	77,713	224,873	(24,210)
Increase in trade receivables			(583,460)	(139,626)
Decrease (increase) in other assets	1,037	37	6,056	(41,892)
Decrease (increase) in advances to employees/third-parties	361	(1)	(3,180)	(4,400)
Decrease (increase) in prepaid expenses	318	(642)	19,030	28,285
Increase in taxes and contributions	(4,966)	(4,399)	(23,417)	(32,293)
Increase (decrease) in trade payables	(50)	243	20,131	(3,596)
Increase (decrease) in taxes payable	(19)	(368)	(6,899)	(6,778)
Increase (decrease) in salaries and social charges	26	(16)	61,030	62,917
(Decrease) in monthly tuitions received in advance			(6,078)	(4,631)
Decrease in contingencies			(6,811)	(9,078)
(Decrease) in Price of acquisition payable			(6,365)	(5,228)
Provision for decommissioning of assets			(13)	(14)
Increase (decrease) in other liabilities		(1)	4,606	1,755
(Decrease) in taxes paid in installments			(2,459)	(551)
(Increase) decrease in non-current assets		34	(2,665)	1,381
(Increase) decrease in judicial deposits	(13)	(486)	3,009	(11,230)
	187,318	95,403	118,458	143,227
Dividends received		58,118		
Interest paid on borrowings	(35,586)	(15,129)	(35,586)	(15,129)
Corporate Income Tax (IRPJ) and Social Contribution on Net income (CSLL) paid			(7,198)	(259)
Net cash provided by (used in) operating activities	151,732	138,392	75,674	127,839
Cash flows from investing activities:				
Property and equipment			(76,692)	(41,886)
Intangible assets	(15)		(33,575)	(26,696)
Advance for future capital increase	(153,930)	(93,355)		
Net cash used in investing activities	(153,945)	(93,355)	(110,267)	(68,582)
Cash flows from financing activities				
Capital increase for the exercise of stock option	11,414	17,366	11,414	17,366
Treasury shares acquired	(104,822)		(104,822)	
Dividends paid	(101,139)	(58,005)	(101,139)	(58,005)
Intercompanies loan	(125)	(161)		
New borrowings	201,376		206,450	
Repayment of borrowings	(4,588)	(4,221)	(9,156)	(6,353)
Net cash provided by (used in) financing activities	2,116	(45,021)	2,747	(46,992)
Increase (decrease) in cash and cash equivalents	(97)	16	(31,846)	12,265
Cash and cash equivalents at the beginning of the period	249	160	48,011	7,132
Cash and cash equivalents at the end of the period	152	176	16,165	19,397
(Decrease) increase in cash and cash equivalents	(97)	16	(31,846)	12,265

The accompanying notes are an integral part of this quarterly information.

Estácio Participações S.A.

Statement of value added
Periods ended June 30
All amounts in thousands of reais (A free translation of the original in Portuguese)

	Parent company		Consolidated	
	2015	2014	2015	2014
Revenue				
Educational services			1,547,328	1,166,411
Other revenue			10,270	7,434
Provision for impairment of trade receivables			(52,054)	(50,515)
Other selling expenses			(1,585)	(1,927)
			1,503,959	1,121,403
Inputs acquired from third parties				
Materials, energy and outsourced services	(4,076)	(3,175)	(272,355)	(203,457)
Contingencies			(6,768)	(6,799)
	(4,076)	(3,175)	(279,123)	(210,256)
Gross value added	(4,076)	(3,175)	1,224,836	911,147
Depreciation and amortization	(9,828)	(1,087)	(76,758)	(40,818)
Net value added generated by the entity	(13,904)	(4,262)	1,148,078	870,329
Value added received through transfer				
Equity in results of investees	295,091	204,270		
Interest income	55,271	31,468	82,523	62,769
Other	446	607	7,044	7,836
	350,808	236,345	89,567	70,605
Total value added to distribute	336,904	232,083	1,237,645	940,934
Distribution of value added				
Work remuneration				
Direct remuneration	1,274	719	526,333	429,357
Benefits	1	1	16,045	12,802
Government Severance Indemnity Fund for Employees (FGTS)			36,963	28,934
	1,275	720	579,341	471,093
Taxes, charges and contributions				
Federal	(2,949)	2,871	124,185	97,379
State			7	1
Municipal			67,556	49,174
	(2,949)	2,871	191,748	146,554
Third-party capital remuneration				
Interest	76,049	16,751	102,793	32,569
Rentals			101,234	78,977
	76,049	16,751	204,027	111,546
Own capital remuneration				
Retained earnings	262,529	211,741	262,529	211,741
	262,529	211,741	262,529	211,741
Value added distributed	336,904	232,083	1,237,645	940,934

The accompanying notes are an integral part of this quarterly information.

1 Operations

Estácio Participações S.A. ("Estácio" or "Company") and its subsidiaries (together the "Group") have as their main activities the development and/or administration of activities and/or institutions in the college and professional education areas and other areas associated to education, to the administration of own assets and business, and the interest, as partner or shareholder, in other limited companies in Brazil.

The Company is a corporation headquartered at Avenida Embaixador Abelardo Bueno, 199, in the Municipality and State of Rio de Janeiro, incorporated by the private subscription of shares on March 31, 2007, and currently listed on the New Market.

The Group has nineteen companies, including Estácio Participações, sixteen of which are sponsors of college institutions, incorporated as limited-liability companies, and has one University, seven University Centers and thirty-six colleges, distributed in twenty-two States of the country and in the Federal District.

The Company's Board of Directors, in a meeting held on August 5, 2015, authorized the disclosure of this quarterly information.

2 Summary of significant accounting policies

2.1 Interim accounting information

The parent company and consolidated quarterly information are being presented in conformity with the standards issued by the Brazilian Securities Commission (CVM), the Technical Pronouncement CPC 21 (R1), "Interim Financial Reporting" issued by the Brazilian Accounting Pronouncements Committee (CPC) and the International Accounting Standard (IAS) 34 issued by the International Accounting Standards Board (IASB).

2.2 Accounting policies

In the quarterly information, the accounting policies are presented in a manner consistent with the accounting practices adopted in the parent company and consolidated financial statements for the year ended December 31, 2014. Accordingly, the quarterly information should be read together with the financial statements for the year ended December 31, 2014.

To better compare the interim accounting information for June 30, 2014, the Company reclassified in the statements of cash flows the amounts regarding the investments in subsidiary companies to advance for future capital increase, not changing the result of the investing activities, received dividends was reclassified from investing activity to operating activity, borrowing with subsidiaries was reclassified from activity to operating activity, and commitments payable (acquition price payable) was reclassified from investing activity to operating activity.

All amounts in thousands of reais unless otherwise stated

2.3 Explanatory notes not presented in this quarterly information

The quarterly information is presented in conformity with CPC 21 (R1), IAS 34 and the standards issued by the CVM. Based on these facts, and according to the assessment of the Company's management about the significant impacts in the information to be disclosed, the explanatory notes described below were not presented in this quarterly information. The other notes are presented so as to allow the perfect understanding of this quarterly information if they are read together with the notes disclosed in the financial statements for the year ended December 31, 2014.

Explanatory notes not presented in this quarterly information:

- Summary of significant accounting policies;
- Critical accounting estimates and judgments;
- Assumptions for the calculation of the fair value of the stock options plans and the impairment of non-financial assets already disclosed in the notes to the financial statements at December 31, 2014;
- Insurance; and
- Other information

3 Cash and cash equivalents and marketable securities

	Parent company		Consolidated	
	June 30, 2015	December 31, 2014	June 30, 2015	December 31, 2014
Cash and banks	152	249	16,165	48,011
Cash and cash equivalents	152	249	16,165	48,011
Bank Deposit Certificates (CDB)	34,896	21,786	124,548	52,997
Investment funds	132,663	210,776	165,947	232,930
Repurchase agreements	99,619	208,433	187,262	381,143
Marketable securities	267,178	440,995	477,757	667,070

The Bank Deposit Certificates (CDBs) are remunerated at the average Interbank Deposit Certificate (CDI) rate of 101.3% at June 30, 2015 (100.9% at December 31, 2014).

Repurchase agreements backed by first-tier debentures are recorded at the fair value, bearing interest at 101.4% of CDI at June 30, 2015 (102.1% of the CDI at December 31, 2014).

The fair values of listed securities are based on cash flows discounted using a rate based on the market interest rate and the risk premium specific to the unlisted securities (2015 - 13.64% p.a.; 2014 - 11.57% p.a.). None of these financial assets is either past due or impaired.

The investment fund is backed by financial allocations in private credit fund quotas, CDBs, and repurchase agreements with first-tier banks and issuers.

At June 30, 2015 and December 31, 2014, all of the Company's marketable securities were classified as "held for trading".

All amounts in thousands of reais unless otherwise stated

4 Trade receivables

	Consolidated	
	June 30, 2015	**December 31, 2014**
Monthly tuition	431,296	326,965
Student Financing Fund (FIES) (a)	552,468	149,730
Agreements and exchanges	16,861	26,985
Receivables on credit cards (b)	38,948	30,824
Agreements receivable	48,069	38,715
	1,087,642	573,219
Amounts to be identified	(5,447)	(6,807)
Provision for impairment of trade receivables (c)	(99,375)	(114,998)
	982,820	451,414

The composition of receivables by age is as follows:

	Consolidated			
	June 30, 2015	**%**	**December 31, 2014**	**%**
FIES	552,468	51	149,730	26
Not yet due	126,815	12	79,697	14
Overdue for up to 30 days	72,032	6	51,587	9
Overdue from 31 to 60 days	65,664	6	55,780	10
Overdue from 61 to 90 days	64,021	6	45,704	8
Overdue from 91 to 179 days	107,267	10	75,723	13
Overdue for more than 180 days	99,375	9	114,998	20
	1,087,642	100	573,219	100

The composition of receivables from agreements by age is as follows:

	Consolidated			
	June 30, 2015	**%**	**December 31, 2014**	**%**
Not yet due	23,054	48	15,030	39
Overdue for up to 30 days	3,142	7	4,231	11
Overdue from 31 to 60 days	2,415	5	2,759	7
Overdue from 61 to 90 days	2,504	5	2,280	6
Overdue from 91 to 179 days	7,250	15	5,877	15
Overdue for more than 180 days	9,704	20	8,538	22
	48,069	100	38,715	100

(a) Accounts receivable from the Student Financing Fund (FIES) are represented by educational loans obtained by students from Caixa Econômica Federal (CEF) and the National Education Development Fund (FNDE), whereby the financed funds are transferred four times in a year by CEF and Banco do Brasil to a specific bank account. This amount has been used exclusively to pay the social security contributions and federal taxes and converted into cash by means of auctions of Brazilian National Treasury securities. These receivables increased by 369% at June 30, 2015 when compared to December 31, 2014, which is explained by the increase in the FIES student base and by the postponement of transfers by the federal government as from the end of 2014.

At June 30, 2015, the provision for credit risk of "Student Financing Fund" (FIES) amounted to R$ 13,945 (R$ 12,360 at December 31, 2014) and it is recorded in "Others" within the long-term liabilities. The provision is established as follows:

(i) For FIES students with guarantor, a provision was recognized for 2.25% of the accounts receivable with this characteristic, considering the assumptions of 15% of the credit risk on 15% of default.

(ii) For the uncovered risk of FGEDUC, with enrollment since April 2012, a provision was recognized for 10% of the receivables under the responsibility of the sponsors (and the Guarantor Fund is responsible for the remaining 90%) on the 15% credit risk on an estimate of 15% of default, i.e. 0.225%.

(iii) For the uncovered risk of FGEDUC, with enrollment up to March 2012, a provision was recognized for 20% under the responsibility of the sponsors (and the Guarantor Fund is responsible for the remaining 80%) on the 15% credit risk on an estimate of 15% of default, i.e. 0.450%.

All amounts in thousands of reais unless otherwise stated

A substantial part of the receivables on credit cards arises from the negotiation of default monthly tuitions.

Changes in the consolidated provision for impairment of receivables were as follows:

Description	December 31, 2014	Gross increase in the provision for impairment	Recovered amounts	Net effect of the provision	Disposals	June 30, 2015
Monthly tuition and fees	114,998	113,565	(59,808)	53,757	(69,380)	99,375
	114,998	113,565	(59,808)	53,757	(69,380)	99,375

For the period ended June 30, 2015 and 2014, expenses with the provision for impairment of trade receivables (Note 24), recognized in the statement of income as selling expenses, are as follows (consolidated):

	June 30, 2015	June 30, 2014
Supplementary provision (i)	53,757	50,515
Sale of the clients portfolio	(2,565)	
Other	862	
	52,054	50,515

(i) In order to facilitate understanding and to allow a direct reconciliation of the provision for impairment of trade receivables between the balance sheet and statement of income for the period, the Company believes that this change should consider the consolidated amount not recovered after 180 days from the due date as supplementary amounts, and the consolidated amount received/renegotiated relating to bills not settled up to the previous month as recovered amounts.

5 Related-party transactions

The related-party transactions were carried out in terms equivalent to those prevailing in the transactions with independent parties, according to item 23 of Technical Pronouncement CPC 05, and are as follows:

	Parent company		Consolidated	
	June 30, 2015	December 31, 2014	June 30, 2015	December 31, 2014
Current assets				
Current account				
SESES	1,605	1,367		
Nova Academia do Concurso	1	1		
FAL	2	2		
FATERN	3	3		
IREP	163	160		
Atual	4	4		
SEAMA	4	4		
Editora	6	6		
FARGS	2	2		
São Luís	3	3		
FACITEC	3	3		
Subsidiaries	1,796	1,555		
Related parties				
	1,796	1,555		
Investment fund (i)			7,046	10,542
			7,046	10,542

All amounts in thousands of reais unless otherwise stated

	Parent company		Consolidated	
	June 30, 2015	December 31, 2014	June 30, 2015	December 31, 2014
Current liabilities				
Current account				
SESES	4,202	4,131		
IREP	65	65		
Atual	3	3		
Nova Academia	3	3		
FAL	1	1		
Uniseb	45			
Fatern	2	2		
Seama	4	4		
	4,325	4,209		

Composition of results

	Parent company	
	2015	2014
Result of loan operations		
Interest paid		1
Net result on June 30		1

(i) At June 30, 2015, the Company had R$ 7,046 invested in the BRZ Renda Fixa Fundo de Investimento CP fund, whose quotas were acquired by Fundo Exclusivo de Investimento Estapart fund of BTG Pactual. GP Investimentos, stockholder of the Company up to September 20, 2013, has a 83% interest in the share capital of BRZ Investimentos, manager of BRZ Fund. Mr. Eduardo Alcalay, a member of the Board of Directors, has a Partner-Director and/or Associate relationship with GP Investimentos.

6 Prepaid expenses

	Parent company		Consolidated	
	June 30, 2015	December 31, 2014	June 30, 2015	December 31, 2014
Insurance	33	98	911	1,305
Municipal Real Estate Tax (IPTU) to be appropriated			4,499	39
Teaching materials (i)			21,190	17,605
Anticipation of vacation pay and charges (ii)			14,824	41,424
Registration fee - Ministry of Education (MEC)			3,444	3,896
Professional services		253		253
Sponsorship (2016 Olympic Games)			2,933	4,286
Technical-pedagogical cooperation - Santa Casa			5,902	4,000
Other prepaid expenses			2,637	2,155
Total	33	351	56,340	74,963
Current assets	33	351	47,128	66,158
Non-current assets			9,212	8,805
	33	351	56,340	74,963

(i) It refers to the costs incurred for copyright, printing and postage for the production of education material to be used in the subsequent period. They are recorded as prepaid expenses and allocated during the period they are used, after being effectively delivered.
(ii) This refers to the advance payment of vacation made to employees that had not yet concluded the vesting period in the period of the collective vacation. The advances occur in January, July and December and the appropriations are monthly carried out, generating a representative seasonal drop for the period ended June 30, 2015.

All amounts in thousands of reais unless otherwise stated

7 Taxes and contributions

	Parent company		Consolidated	
	June 30, 2015	**December 31, 2014**	**June 30, 2015**	**December 31, 2014**
Corporate Income Tax (IRPJ) / Withholding Income Tax (IRRF)	19,417	14,451	47,412	29,769
Social Contribution on Net Income (CSLL)	1,458	1,458	8,023	4,778
Social Integration Program (PIS)	6	6	34,146	29,143
Social Contribution on Revenues (COFINS)	25	25	1,323	1,425
Services Tax (ISS)	77	77	22,352	22,471
National Institute of Social Security (INSS)			7,419	7,658
Government Severance Indemnity Fund for Employees (FGTS)			454	454
Tax on Financial Transactions (IOF)	106	106	115	115
Other				148
	21,089	16,123	121,244	95,961
Current assets	17,429	12,463	96,049	70,624
Non-current assets	3,660	3,660	25,195	25,337
	21,089	16,123	121,244	95,961

(i) It refers primarily to the recognition of PIS credit related to the Declaratory Action and Undue Payments issued by the Federal Government to its subsidiary SESES, regarding the years 1995 to 2005, representing the total amount of R$ 33,793, adjusted by the Special System for Settlement and Custody (SELIC) rate.

All amounts in thousands of reais unless otherwise stated

8 Investments in subsidiaries

	Parent company	
	June 30, 2015	December 31, 2014
Sociedade de Ensino Superior Estácio de Sá Ltda. ("SESES")	1,136,693	878,511
Sociedade de Ensino Superior, Médio e Fundamental Ltda. ("IREP")	926,120	748,571
Nova Academia do Concurso - Cursos Preparatórios Ltda. ("NACP")	17,517	17,317
Estácio Editora ("EDITORA")	(30)	(30)
União dos Cursos Superiores SEB Ltda. ("UNISEB")	59,829	34,742
	2,140,129	1,679,111

The subsidiaries' information is as follows:

	June 30, 2015								
	Interest	Number of quotas	Total assets	Total liabilities	Equity	Advance for future capital increase	Goodwill	Deferred income tax on goodwill from downstream merger	Equity in the results of subsidiaries
Seses	100%	461,077	1,371,715	307,022	1,064,693	72,000			104,185
Irep	100%	319,559	1,267,791	460,058	807,733	55,945	62,442		167,569
Nova Academia de Concurso	100%	9,855	6,062	2,863	3,199	300	14,018		(250)
Estácio Editora e Distribuidora Ltda.	100%	250	31	66	(35)		5		
Uniseb Operacional	100%	22,337	81,698	21,139	60,559	1,500		(2,230)	23,587
Total - June 30, 2015			2,727,297	791,148	1,936,149	129,745	76,465	(2,230)	295,091

	December 31, 2014								
	Interest	Number of quotas	Total assets	Total liabilities	Equity	Advance for future capital increase	Goodwill	Deferred income tax on goodwill from downstream merger	Equity in the results of subsidiaries
Seses	100%	391,077	1,068,197	189,686	878,511				178,720
Irep	100%	319,559	1,051,308	411,144	640,164	45,965	62,442		238,652
Nova Academia de Concurso	100%	8,155	5,862	4,113	1,749	1,550	14,018		(513)
Estácio Editora e Distribuidora	100%	250	42	77	(35)				(7)
Uniseb Operacional	100%	22,337	52,014	15,042	36,972		5	(2,230)	(15,570)
Total - December 31, 2014			2,177,423	620,062	1,557,361	47,515	76,465	(2,230)	432,422

The global changes in the investments in subsidiaries in the periods ended Tuesday, June 30, 2015 and December 31, 2014 are as follows:

Investments in subsidiaries at December 31, 2013	1,127,596
Equity in the results of subsidiaries	432,422
Capital increase	130,640
Advance for future capital increase	47,516
Proposed dividends (i)	(101,091)
Options granted	22,856
Acquisition of subsidiary	19,172
Investments in subsidiaries at December 31, 2014	1,679,111
Equity in the results of subsidiaries	295,091
Advance for future capital increase	153,930
Options granted and long-term incentives	11,997
Investments in subsidiaries at June 30, 2015	2,140,129

(i) During the year ended December 31, 2014, the subsidiary IREP proposed the distribution of dividends of R$ 101,090 (2013 - R$ 58,118).

The accounting information of the subsidiaries used in the application of the equity accounting method were related to the base date June 30, 2015.

All amounts in thousands of reais unless otherwise stated

9 Intangible assets

Intangible assets - Parent company

		December 31, 2013		June 30, 2014
		Cost	Additions	Cost
Cost				
Right of use of software		28		28
Goodwill		818		818
		846		846
	Amortization rates	Amortization	Additions	Amortization
Amortization				
Right of use of software	20% p.a.	(8)	(4)	(12)
Goodwill	20% p.a.	(437)	(81)	(518)
		(445)	(85)	(530)
Net book value		401	(85)	316

		December 31, 2014		June 30, 2015
		Cost	Additions	Cost
Cost				
Goodwill on the acquisition of investments		772,054		772,054
Right of use of software		99		99
Project Integração			15	15
Goodwill		91,841		91,841
		863,994	15	864,009
	Amortization rates	Amortization	Additions	Amortization
Amortization				
Goodwill on the acquisition of investments				
Right of use of software	20% p.a.	(20)	(10)	(30)
Goodwill	20% p.a.	(10,469)	(9,719)	(20,188)
		(10,489)	(9,729)	(20,218)
Net book value		853,505	(9,714)	843,791

All amounts in thousands of reais unless otherwise stated

Intangible assets - Consolidated

		December 31, 2013				June 30, 2014
		Cost	Additions	Disposals	Transfers	Cost
Cost						
Goodwill on the acquisition of investments		236,959		(524)		236,435
Right of use of software		90,353	15,290		59	105,702
Integration and distance learning project		15,303	575			15,878
CSC		1,940				1,940
Learning Center		54,154	3,371			57,525
Relationship Center		2,348				2,348
Hemispheres		1,346				1,346
IT architecture		12,197	1,907			14,104
Online class material		5,770	48			5,818
Knowledge Factory - EAD		10,813	3,341			14,154
Students portfolio		26,429	795			27,224
Other		5,378	1,369			6,747
		462,990	**26,696**	**(524)**	**59**	**489,221**
	Amortization rates	**Amortization**	**Additions**	**Disposals**	**Transfers**	**Amortization**
Amortization						
Goodwill on the acquisition of investments	Indefinite	(6,924)				(6,924)
Right of use of software	20% p.a.	(50,162)	(9,155)		(59)	(59,376)
Integration and distance learning project	20% p.a.	(11,851)	(718)			(12,569)
CSC	20% p.a.	(1,791)	(149)			(1,940)
Learning Center	5% p.a.	(8,420)	(1,154)			(9,574)
Relationship Center	20% p.a.	(1,409)	(234)			(1,643)
Hemispheres	20% p.a.	(803)	(135)			(938)
Online class material	20% p.a.	(1,010)	(577)			(1,587)
Knowledge Factory - EAD	20% p.a.	(317)	(270)			(587)
Students portfolio	20% p.a.	(10,797)	(1,523)			(12,320)
Other	20% p.a.	(205)	(71)			(276)
		(93,689)	**(13,986)**		**(59)**	**(107,734)**
Net book value		**369,301**	**12,710**	**(524)**	**-**	**381,487**

		December 31, 2014				June 30, 2015
		Cost	Additions	Disposals	Transfers	Cost
Cost						
Goodwill on the acquisition of investments		1,088,374				1,088,374
Right of use of software		138,435	24,702		1,348	164,485
Integration and distance learning project		16,769	154			16,923
CSC		1,940				1,940
Learning Center		61,103	2,295			63,398
Relationship Center		2,348				2,348
Hemispheres		1,346				1,346
IT architecture		15,851	1,863			17,714
Online class material		6,384	54			6,438
Knowledge Factory - EAD		16,931	2,658			19,589
Students portfolio		153,092				153,092
Other		11,824	1,849	(3)		13,670
		1,514,397	**33,575**	**(3)**	**1,348**	**1,549,317**
	Amortization rates	**Amortization**	**Additions**	**Disposals**	**Transfers**	**Amortization**
Amortization						
Goodwill on the acquisition of investments	Indefinite	(6,924)				(6,924)
Right of use of software	20% p.a.	(71,744)	(16,777)		(652)	(89,173)
Integration and distance learning project	20% p.a.	(13,084)	(438)			(13,522)
CSC	20% p.a.	(1,940)				(1,940)
Learning Center	5% p.a.	(10,818)	(1,244)			(12,062)
Relationship Center	20% p.a.	(1,878)	(234)			(2,112)
Hemispheres	20% p.a.	(1,072)	(134)			(1,206)
Online class material	20% p.a.	(2,168)	(582)			(2,750)
Knowledge Factory - EAD	20% p.a.	(942)	(354)			(1,296)
Students portfolio	20% p.a.	(27,991)	(16,235)			(44,226)
Other	20% p.a.	(408)	(136)			(544)
		(138,969)	**(36,134)**	**-**	**(652)**	**(175,755)**
Net book value		**1,375,428**	**(2,559)**	**(3)**	**696**	**1,373,562**

All amounts in thousands of reais unless otherwise stated

At June 30, 2015 and December 31, 2014, goodwill on acquisition of investments was comprised as follows:

	Consolidated	
	June 30, 2015	**December 31, 2014**
Goodwill on acquisition of investments net of accumulated amortization		
IREP	89,090	89,090
ATUAL	15,503	15,503
Seama	18,035	18,035
Idez	2,047	2,047
Uniuol	956	956
Fargs	8,055	8,055
São Luis	27,369	27,369
Facitec	26,654	26,654
Assesc	4,723	4,723
Iesam	26,797	26,797
Literatus	25,521	25,521
Ceut	27,568	27,568
FAL	8,076	8,076
FATERN	14,979	14,979
Nova Academia	14,018	14,018
Estácio Editora	5	5
Uniseb	9,371	9,371
Uniseb Holding	762,683	762,683
	1,081,450	1,081,450

The Company carries out annual analyses for impairment purposes, the last being for the year ended December 31, 2014, relative to goodwill on investment acquisitions and mergers, based on expected future profitability, considering projections of future results for the next 10 years. Asset impairment testing did not result in the need to recognize losses. The assumptions used are disclosed in the notes to the financial statements for the year ended December 31, 2014.

10 Property and equipment

Property and equipment - Parent company

		December 31, 2013			June 30, 2014
		Cost	**Additions**	**Disposals**	**Cost**
Cost					
Computers and peripherals		10,090		(1,013)	9,077
		10,090		(1,013)	9,077
	Depreciation rate	**Depreciation**	**Additions**	**Disposals**	**Depreciation**
Depreciation					
Computers and peripherals	25% p.a.	(7,734)	(1,002)	1	(8,735)
		(7,734)	(1,002)	1	(8,735)
Net book value		2,356	(1,002)	(1,012)	342

		December 31, 2014			June 30, 2015
		Cost	**Additions**	**Disposals**	**Cost**
Cost					
Computers and peripherals		9,075			9,075
Facilities		33			33
		9,108			9,108
	Depreciation rate	**Depreciation**	**Additions**	**Disposals**	**Depreciation**
Depreciation					
Computers and peripherals	25% p.a.	(8,846)	(98)		(8,944)
Facilities	8.3% p.a.		(1)		(1)
		(8,846)	(99)		(8,945)
Net book value		262	(99)		163

All amounts in thousands of reais unless otherwise stated

Property and equipment - Consolidated

	Depreciation rates	December 31, 2013 Cost	Additions	Disposals	Transf.	June 30, 2014 Cost
Cost						
Land		19,480				19,480
Buildings		89,993	503	(450)	1,759	91,805
Leasehold improvements		131,673	5,925		6,419	144,017
Furniture and fittings		62,766	3,838	(92)		66,512
Computers and peripherals		93,131	4,128	(1,144)		96,115
Machinery and equipment		73,535	1,123	(103)		74,555
Physical activities / hospital equipment		32,147	3,075	(30)		35,192
Library		96,448	4,363			100,811
Facilities		17,516	3,403			20,919
Tablets		32,126	6,699	(2)		38,823
Other		10,020	489	(28)		10,481
Construction in progress		11,131	8,340		(8,178)	11,293
Decommissioning		11,650		(12)		11,638
		681,616	**41,886**	**(1,861)**		**721,641**
	Depreciation rates	**Depreciation**	**Additions**	**Disposals**	**Transf.**	**Depreciation**
Depreciation						
Land						
Buildings	1.67 % p.a.	(39,204)	(626)	67		(39,763)
Leasehold improvements	11.11% p.a.	(79,860)	(5,980)			(85,840)
Furniture and fittings	8.33% p.a.	(33,498)	(2,059)	77		(35,480)
Computers and peripherals	25% p.a.	(69,383)	(7,045)	1,224		(75,204)
Machinery and equipment	8.33% p.a.	(46,694)	(4,468)	858		(50,304)
Physical activities / hospital equipment	6.67% p.a.	(12,772)	(828)	28		(13,572)
Library	5% p.a.	(39,679)	(1,846)			(41,525)
Facilities	8.33% p.a.	(6,098)	(767)			(6,865)
Tablets	20% p.a.	(3,918)	(2,557)			(6,475)
Other	14.44% p.a.	(4,906)	(379)	8		(5,277)
Decommissioning		(9,990)	(277)	116		(10,151)
		(346,002)	**(26,832)**	**2,378**		**(370,456)**
Net book value		**335,614**	**15,054**	**517**	**-**	**351,185**

	Depreciation rates	December 31, 2014 Cost	Additions	Disposals	Transf.	June 30, 2015 Cost
Cost						
Land		19,373				19,373
Buildings		112,249	345		21,232	133,826
Leasehold improvements		210,895	5,114		(13,354)	202,655
Furniture and fittings		78,870	12,572	(264)		91,178
Computers and peripherals		120,413	6,818	(343)		126,888
Machinery and equipment		96,357	4,124	(179)		100,302
Physical activities / hospital equipment		41,425	5,612	(111)		46,926
Library		126,883	6,395			133,278
Facilities		27,135	8,821	(2)		35,954
Tablets		45,459	1,631	(3)		47,087
Other		12,371	924	(45)	(1,348)	11,902
Construction in progress		7,771	24,336		(7,878)	24,229
Decommissioning		11,638		(11)		11,627
		910,839	**76,692**	**(958)**	**(1,348)**	**985,225**
	Depreciation rates	**Depreciation**	**Additions**	**Disposals**	**Transf.**	**Depreciation**
Depreciation						
Land						
Buildings	1.67 % p.a.	(47,277)	(1,185)		(217)	(48,679)
Leasehold improvements	11.11% p.a.	(97,480)	(11,011)		217	(108,274)
Furniture and fittings	8.33% p.a.	(41,802)	(4,339)	231		(45,910)
Computers and peripherals	25% p.a.	(94,866)	(7,206)	216		(101,856)
Machinery and equipment	8.33% p.a.	(60,594)	(6,517)	1,542		(65,569)
Physical activities / hospital equipment	6.67% p.a.	(16,133)	(1,132)	59		(17,206)
Library	5% p.a.	(50,762)	(3,179)	11		(53,930)
Facilities	8.33% p.a.	(9,440)	(1,190)	4		(10,626)
Tablets	20% p.a.	(10,357)	(4,294)			(14,651)
Other	14.44% p.a.	(6,126)	(447)	13	652	(5,908)
Decommissioning		(10,291)	(124)			(10,415)
		(445,128)	**(40,624)**	**2,076**	**652**	**(483,024)**
Net book value		**465,711**	**36,068**	**1,118**	**(696)**	**502,201**

All amounts in thousands of reais unless otherwise stated

As mentioned in Note 11, certain assets acquired through financing were used as a financing guarantee. The Company has not pledged any other of its properties to secure transactions.

Machinery and It equipment include the following amounts where the Group is a lessee under a finance lease:

		December 31, 2014			June 30, 2015
		Cost	**Additions**	**Disposals**	**Cost**
Cost					
Finance leases					
Capitalized		58,626	8,492		67,118
		58,626	8,492		67,118
	Depreciation rate	**Depreciation**	**Additions**	**Disposals**	**Depreciation**
Depreciation					
Finance leases					
Capitalized	25% p.a.	(44,288)	(6,090)		(50,378)
		(44,288)	(6,090)		(50,378)
Net book value		14,338	2,402		16,740

The Group leases various machinery and equipment under non-cancelable finance lease agreements. The lease terms are between 3 and 4 years, after which the ownership of the assets is transferred to the Group.

11 Borrowings

		Parent company		Consolidated	
Type	**Financial charges**	**June 30, 2015**	**December 31, 2014**	**June 30, 2015**	**December 31, 2014**
In local currency					
Working capital	1.70% p.m. and/or CDI + 0.25% p.m.				
Lease agreements	General Market Price Index (IGPM) + 12.3% p.a.				
Lease agreements - Colortel	National Consumer Price Index (INPC) + 0.32% p.a.			6,520	8,751
Lease agreements - Assist				718	191
Lease agreements - CIT				445	647
Lease agreements - Total Service				0	11
Lease agreements - Springer	IGPM + 1% p.a.			42	72
Lease agreements - Santander	15.2% p.a.				11
Lease agreements - Santander	12.23% p.a.				8
Lease agreements - Bayde				4,677	
Borrowing - IFC	CDI +1.53% p.a.	54,632	59,179	54,632	59,179
IFIC expenditures		(2,024)	(2,189)	(2,024)	(2,189)
First issue of debentures	CDI +1.50% p.a.	202,824	202,460	202,824	202,460
Second issue of debentures	CDI 1.18% p.a.	308,352	307,675	308,352	307,675
Expenditures with issue of debentures		(2,210)	(2,499)	(2,210)	(2,499)
Share repurchase option					
Banco Itaú			34		34
Borrowing - FEE BNB	3% p.a.			1,793	2,241
Borrowing - Banco da Amazônia	9.5% p.a.			11,638	12,634
Borrowing - Banco CEF	14.39%				(77)
Borrowing - Banco Itaú	29.44%				24
Borrowing - Banco Itaú line 4131	USD + 1,46% p.a.	190,995		190,995	
Borrowing - FINEP	6% p.a.	1,380		1,380	
		753,949	564,660	779,782	589,173
Current liabilities		211,889	19,833	223,609	28,464
Non-current liability		542,060	544,827	556,173	560,709
		753,949	564,660	779,782	589,173

All amounts in thousands of reais unless otherwise stated

The costs of funding to be settled amounted to R$ 4,234 at June 30, 2015, being R$ 2,024 related to the borrowings from IFC (R$ 437 of the 1st borrowing and R$ 1,587 of the 2nd borrowing) and R$ 2,210 to the debentures.

The maturity of amounts recorded in non-current liabilities at June 30, 2015 and December 31, 2014 is as follows:

	Parent company		Consolidated	
	June 30, 2015	December 31, 2014	June 30, 2015	December 31, 2014
2016	3,894	8,385	5,858	12,956
2017	68,482	68,385	72,794	71,751
2018	228,676	228,385	230,745	229,974
2019	228,676	228,385	230,558	229,974
2020	9,088	8,866	10,811	10,455
2021	2,643	2,421	4,366	4,010
2022	195		635	1,589
2023	195		195	
2024	195		195	
2025	16		16	
Non-current liability	542,060	544,827	556,173	560,709

The borrowed funds will be used to finance the expansion of the Company including, but not limited to, acquisition of other enterprises in the industry and/or organization of new campuses.

The Group’s borrowing amounts are mainly in Brazilian reais, just one of them is in U.S. dollars.

During the first quarter of 2015, the Company obtained a borrowing in U.S. dollars with Itaú Unibanco S.A. Nassau Branch amounting to USD 61,200 (equivalent to R$ 200,000 at the time), bearing fixed rate of 1.46% p.a. and having total period of one year. In addition, in order to mitigate the impact of the foreign exchange variation on its results, the Company obtained a cash flow swap with Banco Itaú S.A., with an asset position foreign exchange variation plus 1.95% p.a. and a liability position at the CDI + 0.12% p.a.

The borrowing with Itaú Unibanco S.A. Nassau Branch at June 30, 2015 amounted to R$ 190,995.

The transaction was backed by a promissory note without endorsement and amounting to 130% of the borrowing, in addition to the assignment of the swap credit rights.

The funds obtained will be used to reinforce the Company's cash and also in the maintenance of the Company's expansion plan.

The contractual conditions of other effective borrowings remain unchanged compared to those presented in the financial statements at December 31, 2014.

All amounts in thousands of reais unless otherwise stated

12 Salaries and social charges

	Parent company		Consolidated	
	June 30, 2015	December 31, 2014	June 30, 2015	December 31, 2014
Salaries and social charges payable	225	199	93,472	94,736
Provision for vacation pay			55,481	26,878
Provision for 13th month salary			33,691	
	225	199	182,644	121,614

13 Taxes payable

	Parent company		Consolidated	
	June 30, 2015	December 31, 2014	June 30, 2015	December 31, 2014
Services Tax (ISS)	5	4	12,547	15,908
Withholding Income Tax (ISS)	48	56	9,922	13,466
Social Integration Program and Social Contribution on Revenues (COFINS) payable	28	40	1,828	1,598
Tax on Financial Transactions (IOF)			384	384
National Institute of Social Security (INSS)				290
	81	100	24,681	31,646
Corporate Income Tax (IRPJ)	1,465	1,465	12,272	6,401
Social Contribution on Net Income (CSLL)	546	546	4,179	2,459
	2,011	2,011	16,451	8,860
	2,092	2,111	41,132	40,506

14 Taxes payable in installments

	Consolidated	
	June 30, 2015	December 31, 2014
IRPJ	4,759	6,461
CSLL	126	1,543
Government Severance Indemnity Fund for Employees (FGTS)	1,458	1,307
ISS	500	1,341
PIS	98	493
COFINS	345	1,553
INSS	9,495	6,596
IPTU	112	59
	16,893	19,353
Current liabilities	4,166	3,590
Non-current liability	12,727	15,763
	16,893	19,353

The amount of installments is adjusted based on the Special System for Settlement and Custody (SELIC) rate on a monthly basis.

These refer basically to taxes and social security contributions payable in installments to Municipalities, the Brazilian Federal Revenue Service and Social Security, and the payment flow is as follows:

	Consolidated	
	June 30, 2015	December 31, 2014
2015		1,217
2016	1,338	1,331
2017	1,338	1,331
2018 to 2027	10,051	11,884
	12,727	15,763

All amounts in thousands of reais unless otherwise stated

15 Price of acquisition payable

	Consolidated	
	June 30, 2015	December 31, 2014
FAL	296	557
FATERN	568	1,082
SEAMA	-	-
IDEZ	-	-
FARGS	-	-
UNIUOL	348	327
FACITEC	9,159	10,912
SÃO LUIS	15,104	14,252
ASSESC	688	644
IESAM	15,782	17,190
LITERATUS	6,968	6,424
CEUT	7,699	8,311
	56,612	59,699
Current liabilities	17,643	20,486
Non-current liability	38,969	39,213
	56,612	59,699

These basically refer to the amount payable to the former owners for the acquisition of related companies, subjected monthly to one the following rates: Special System for Settlement and Custody (SELIC), Amplified Consumer Price Index (IPCA) or the Interbank Deposit Certificate (CDI).

The table below analyzes the Group's acquisition price payable into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date.

	Consolidated		
	Less than one year	Between 1 and 2 years	Between 2 and 5 years
At June 30, 2015			
IESAM		6,530	9,252
LITERATUS	938	6,030	
CEUT	2,647	3,608	1,444

16 Contingencies

The Company's subsidiaries are parties in various civil, labor and tax proceedings at different court levels. Management, based on the opinion of its external legal advisors, recorded a provision for an amount considered sufficient to cover expected losses arising from pending litigation.

At June 30, 2015 and December 31, 2014, the provision for contingencies was comprised as follows:

	Consolidated			
	June 30, 2015		December 31, 2014	
	Contingencies	Judicial deposits	Contingencies	Judicial deposits
Civil	1,672	24,642	1,762	24,311
Labor	25,168	82,145	25,121	79,572
Tax		11,145		17,058
	26,840	117,932	26,883	120,941

The changes in the provision for contingencies are as follows:

				Consolidated
	Tax	Labor	Civil	Total
At December 31, 2014		25,121	1,762	26,883
Additions		11,410	379	11,789
Reversals		(4,823)	(198)	(5,021)
Derecognition		(6,540)	(271)	(6,811)
At June 30, 2015		25,168	1,672	26,840

For the periods ended June 30, 2015 and 2014, the expense for the provision for contingencies, recognized in the statement of income as "general and administrative expenses", was as follows:

	2015	2014
Composition of results		
Additions	11,789	13,628
Reversals	(5,021)	(6,829)
General and administrative expenses (Note 24)	6,768	6,799

(a) Civil

Most proceedings mainly involve claims for indemnity for moral and property damages arising from incorrect collections, late issue of diplomas, failure to return summer course registration fees, among other matters of an operational and/or educational nature.

The provisions recognized for civil lawsuits are due to the following:

Matters	All amounts in thousands of reais
Indemnity for moral damages	1,175
Incorrect collection	284
Impossibility of enrollment/reenrollment	35
Discipline-related problems	24
Return of fees	23
Delay in issuance of diploma	18
Other*	113
	1,672

(*) These arise from other operating and/or academic problems, civil class actions, actions for review and other suits for damages.

(b) Labor

The main labor claims refer to overtime, unused vacation time, recognition of employment relationship, salary parity and salary differences arising from the decrease in the working hours of certain professors.

The provisions recognized for labor lawsuits are due to the following:

Matters	Amounts
Salary differences + reduction of working time + CCT fine + FGTS + notice	5,434
Fines (article 467 CLT, article 477 CLT and CCT/ACT)	4,003
Overtime + suppression Inter + Intra	3,528
Moral/property damage/moral harassment	2,768
Correction CTPS + indirect repeal + recognition of employment relationship	1,524
Vacation pay	1,428
Allowances (health hazards/night shift pay/improvement/length of service/risk premium)	953
Deviation of function and parity	859
Other*	4,671
	25,168

(*) Pleadings complementary to the main ones described above (effects) and Union's fees.

All amounts in thousands of reais unless otherwise stated

(c) Tax

The Company's legal advisors reviewed, assessed and quantified the various tax proceedings and, considering that there are no proceedings assessed as probable losses, management considered as not necessary the recognition of a provision for such proceedings.

(d) Possible losses, not provided for in the balance sheet

The Company has the following tax, civil and labor litigation involving risks of loss classified by management as possible, based on the evaluation of the legal advisors. In accordance with this risk assessment and the provision-related criteria adopted by the Company, certain contingencies are not provided as for, as follows:

	Consolidated	
	2015	**2014**
Tax	409,565	384,539
Civil	93,019	101,765
Labor	26,110	33,597
	528,694	519,901

Among the main proceedings not provided for in the financial statements, we highlight:

(i) In 2011, the Brazilian Federal Revenue Secretariat (SRF) issued two tax assessment notices, due to alleged debts of social security contributions for the period from January 2006 to January 2007 and noncompliance with record-keeping and reporting obligations. The referred defenses were filed with the Special SRF Office for the Largest Taxpayers of the State of Rio de Janeiro (DEMAC/RJO). In August 2012, an administrative lower court sentence was rendered, which partially granted the Company's objections, to recognize the extinguishment of right and exclude the entries of the period from January to July 2006, the other inspection arguments were maintained. The Company filed appeals, which are waiting judgment by the Board of Tax Appeals. The total amount involved, disregarding the effects of the extinguishment of right, is R$ 208,756. According to the opinion of the external legal advisors, the risk of loss in these cases remains possible.

(ii) In 2009, SESES filed a common civil action against the Federal Government/Federal Tax Authorities, through which it claims authorization to pay the social security contributions, according to the graduation provided by Article 13 of Law 11,096/05 ("PROUNI Law"), with the beginning of the graduation as from the 1st month that a general meeting took place that authorized the change of its legal nature to a company for profit, in February 2007, consequently resulting in the following gradation for the payment of the social security contributions by SESES: 20% in 2007; 40% in 2008; 60% in 2009; 80% in 2010; and 100% in 2011, notwithstanding the understanding of INSS inspectors, who claim that the five-year period for application of the escalated rates as defined in Article 13 of the PROUNI Law should start to be counted as from the date of publication of such Law, which occurred in 2005. On August 7, 2012, the Federal Regional Court (TRF) favorably judged the Company's appeal. According to the mentioned decision, the enjoyment begins as from the date of the Stockholders' Meeting that changed the legal nature of SESES and not the publication date of the Prouni Act. Currently, the suit is awaiting judgment of the appeal filed by Federal Tax Authorities. The outside legal advisors assessed this case as a possible loss and the estimated amount involved is R$ 13,878.

All amounts in thousands of reais unless otherwise stated

(iii) Given the divergence of understanding of Article 13 of Law 11,096/05 ("PROUNI Act"), as mentioned in item (ii) above, Tax Foreclosures were issued by the National Treasury aimed at the judicial recovery of debts related to the alleged differences in payments of social security contributions. Embargoes were imposed on these executions, which are still being tried. The total amount involved is R$ 93,956. According to the opinion of the external legal advisors, the risk of loss in these cases remains possible.

17 Advances under exclusivity agreements

On August 3, 2006, an agreement was entered into between the Company's subsidiaries and Unibanco (now "Itaú"), effective until July 31, 2011. The purpose of such agreement was granting exclusivity/preference to Itaú with respect to the offering and provision of products and services to students, employees and suppliers, as well as for Itaú to be the main provider of financial services.

In exchange for the exclusivity granted to Itaú, and for maintaining such a condition during the term of the agreement, that is, until July 31, 2011, Itaú paid to the subsidiaries a fixed amount of R$ 15,954, which has been recognized in income over the term of the agreement. On February 18, 2008, without significant changes in the main contractual clauses, the parties entered into a new agreement extending the partnership until February 18, 2018. In consideration for the exclusive rights granted to Itaú, and while the agreement remains effective, Itaú paid the Company an additional amount of R$ 18,000. At June 30, 2015, the balance related to amounts advanced in connection with the agreement amounted to R$ 7,698 (R$ 9,141 at December 31, 2014), being R$ 2,887 classified in consolidated current liabilities, which will be amortized over the life of the agreement.

18 Equity

(a) Share capital

Capital may be increased by the Board of Directors, regardless of any amendment to the bylaws, up to the limit of 1,000,000,000 shares. At June 30, 2015, share capital is represented by 316,646,672 common shares.

The Company's shareholding structure at June 30, 2015 and December 31, 2014 is as follows:

	Common shares			
Stockholders	**June 30, 2015**	**%**	**December 31, 2014**	**%**
Officers and directors	31,851,348	10.0	24,755,424	7.8
Treasury	7,868,778	2,5	2,351,800	0.7
Other (*)	276,926,546	87.5	288,322,660	91.5
	316,646,672	100.0	315,429,884	100.0

(*) Free float.

The Annual General Meeting of Stockholders held on April 22, 2014 approved the private issue of 2,182,342 registered common shares, with no par value, which resulted in the consequent increase of the Company's capital by R$ 17,365, within the limit of the authorized capital in order to meet the exercise of the options granted to the beneficiaries of the stock option plan.

All amounts in thousands of reais unless otherwise stated

The Board of Directors' meeting held on August 7, 2014 approved the private issue of 182,269 registered common shares, with no par value, which resulted in the consequent increase of the Company's capital by R$ 1,726, within the limit of the authorized capital in order to meet the exercise of the options granted to the beneficiaries of the stock option plan.

In the Board of Directors’ meeting held on April 30, 2015, it was approved the private issue of 1,216,788 nominative common shares, with no par value, which resulted in the consequent increase of the Company’s capital by R$ 11,414, within the limit of the authorized capital, in order to meet the exercise of options granted to the beneficiaries of the stock option plan.

(b) Changes in shares

At December 31, 2014	315,429,884
Issue of common shares, to meet the exercise of options granted	
- Minutes of Board of Directors’ Meeting April 30, 2015	1,216,788
At June 30, 2015	316,646,672

(c) Treasury shares

At the Board of Directors' Meeting on December 8, 2014, the Board approved the 3rd Program for Repurchase of the Company's shares on the stock exchange, up to 6,308,598 common shares, equivalent to 2.00% of the Company's capital. On February 3, 2015, the program was closed, and the Company repurchased all shares approved in the program.

	Number	Average cost	Balance
Treasury shares at June 30, 2015	7,868,778	16,00	125,889

(d) Capital reserves

(d.1) Share premium

The share premium reserve refers to the difference between the subscription price that the stockholders pay for the shares and their par value. Since this is a capital reserve, it can only be used to increase capital, offset losses, redeem, reimburse or purchase shares or pay cumulative dividends on preferred shares.

The amount of the share premium in the quarterly information at June 30, 2015 and December 31, 2014 is as follows:

	Parent company	
	June 30, 2015	December 31, 2014
Tax reserve	3	3
Undistributed profits (i)	96,477	96,477
Special reserve for goodwill on merger	85	85
Share premium	498,899	498,899
	595,464	595,464

(i) Profits earned prior to the Company's conversion into a profit-oriented company.

The premium on issue of shares is represented as follows:

	June 30, 2015
Subscription of 17,853,127 shares	(23,305)
Amount paid for the 17,853,127 shares	522,204
Share premium	498,899

(d.2) Grant options

The Company recorded the Capital Reserve for Share Options granted in the amount of R$ 10,138 during the quarterly ended June 30, 2015 (R$ 20,378 during the year ended December 31, 2014), as mentioned in Note 20 (b). As required by the applicable technical accounting pronouncement, the fair value of options was determined on the grant date and has been recognized over the vesting period up to the date of these parent company and consolidated quarterly information.

(d.3) Long-term incentive

The Company recorded a capital reserve for long-term incentives (Note 20 (c)) in the amount of R$ 1,859 during the period ended June 30, 2015.

(e) Revenue reserves

On December 31, 2014, from the results accumulated by the Company, R$ 303,273 was allocated to the profit retention reserve (2013 - R$ 174,354) to finance the investments expected in the Company's capital budget, prepared by management was approved at the Annual General Meeting of Stockholders that will be held on April 28, 2015.

19 Financial instruments and sensitivity analysis of financial assets and liabilities

The Company's financial assets and liabilities at June 30, 2015 and December 31, 2014, are recorded in the balance sheet at amounts that are consistent with those prevailing in the market. Information about the criteria, assumptions and limitations used in the market value calculations did not change in relation to the information related to the financial statements for the year ended December 31, 2014. Information on the derivative financial instruments held by the Company at June 30, 2015 recorded at fair value with effect on profit (loss) is as follows:

							Market value (000)		
Swap contracts	Principal contracted (USD, 000)	Principal contracted (000)	Estácio receives	Estácio pays	Beginning date	Maturity date	Asset	Liability	Gross result
Banco Itaú S.A	61,218	200,000	USD + 1.95% p.a.	CDI + 0.12% p.a.	Mar 19-15	Mar-14-16	191,440	207,069	(15,629)

Financial risk factors

All operations of the Group are carried out with prime banks, which minimizes risks. Management records a provision for impairment of receivables at an amount considered sufficient to cover possible losses on the collection of receivables; therefore, the risk of incurring losses on billed amounts is duly measured and accounted for. The main market risk factors that affect the Group's business are as follows:

(a) Credit risk

This risk relates to any difficulties experienced in collecting amounts for services rendered.

The Group is also subject to credit risk from its financial investments.

The credit risk relating to the rendering of services is minimized by a strict control of the student base and active management of default levels and dispersion of balances.

With respect to the credit risk associated with financial institutions, the Company and its subsidiaries operate in accordance with the financial investments and derivatives policy approved by the Board of

All amounts in thousands of reais unless otherwise stated

Directors. The balances of cash and cash equivalents, marketable securities and judicial deposits are held at financial institutions with AA to AAA credit rating according to the credit rating agencies Standard & Poor's, Fitch and Moody's.

(b) Interest rate risk

The Group is exposed to fluctuations in the Interbank Deposit Certificate (CDI) rate, which is used to adjust the balance of its short-term investments and debts, as mentioned in Note 19 (e). Additionally, any increase in interest rates could drive up the cost of student loans, including loans under the FIES program, and reduce the demand for the courses.

(c) Foreign exchange rate risk

The Group's income is not subject to changes due to exchange rate volatility, as it does not have significant operations denominated in foreign currency.

Its exposition to foreign rate risk is mainly focused on the borrowing in U.S. dollar, which terminated the period ended June 30, 2015 with negative variation of 3.3%.

(d) Liquidity risk

Liquidity risk consists of the possibility that the Group may not have sufficient funds to meet its financial commitments due to the different settlement terms of its rights and obligations.

The Group's liquidity and cash flow control is monitored on a daily basis by the Group's financial management department, in order to ensure that cash flows from operations and funding, when necessary, are sufficient to meet its commitment schedule, not generating liquidity risks for the Group. There was no significant change in the financial liabilities of the Group as at June 30, 2015 compared to December 31, 2014.

The table below analyzes the Group's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

				Consolidated
	Less than one year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years
At June 30, 2015				
Trade payables	70,475			
Borrowings	319,327	91,665	653,616	12,460
Finance lease liabilities	9,101	2,796	505	
Price of acquisition payable	17,861	189	31,258	19,730
At December 31, 2014				
Trade payables	50,344			
Borrowings	79,010	78,371	664,846	13,442
Finance lease liabilities	6,054		3,547	
Price of acquisition payable	20,318	3,387	42,129	

(e) Sensitivity analysis

CVM Resolution 550, of October 17, 2008, establishes that publicly-held companies must disclose, in a specific note, qualitative and quantitative information on all their financial instruments, recognized or not as assets or liabilities in their balance sheet.

The Group's financial instruments are represented by cash and cash equivalents, accounts receivable, accounts payable, judicial deposits and borrowings, and are recorded at cost plus interest earned or incurred, which, at June 30, 2015 and December 31, 2014 approximate their fair value.

All amounts in thousands of reais unless otherwise stated

The main risks to the Group's operations refer to changes in the CDI (Interbank Deposit Certificate) rate and the variation in the U.S. dollar foreign exchange rate.

CVM Instruction 475, of December 17, 2008, requires the presentation of information on financial instruments, in a specific note, as well as disclosure of the sensitivity analysis.

With respect to loans in Brazilian reais, these refer to transactions for which the carrying amount approximates their market value.

Investments at the Interbank Deposit Certificate (CDI) rate are recorded at market value, in accordance with quotations disclosed by the respective financial institutions. Most of the other investments refer to bank deposit certificates and repurchase agreements and, therefore, the carrying amount of these securities does not differ from the market value.

For purposes of verifying the sensitivity of the index in the financial investments to which the Company was exposed on June 30, 2015 (13.64% a.a.), three different scenarios were defined. Based on the CDI rate as officially disclosed by the Central System for Custody and Financial Settlement of Securities (CETIP), this rate was used as the probable scenario for the year. Rate variations of 25% and 50% were then calculated.

For each scenario, a "gross finance income" was calculated, disregarding the effect of taxes on the investment yields. The base date used for the portfolio was June 30, 2015, with projections for one year and verification of the sensitivity of the CDI for each scenario.

			CDI increase scenario	
	Risk	**Scenario (I)**	**Scenario (II)**	**Scenario (III)**
Transactions				
Financial investments	CDI	13.64%	17.05%	20.46%
477,757		65,166	81,457	97,749
Debentures I	CDI+1.50	15.34%	18.81%	22.27%
(208,824)		(31,122)	(38,142)	(45,162)
Debentures II	CDI+1.18	14.98%	18.43%	21.88%
(308,352)		(46,194)	(56,833)	(67,471)
IFC I	CDI+1.53	15.38%	18.84%	22.30%
(36,252)		(5,575)	(6,830)	(8,085)
IFC II	CDI+1.69	15.56%	19.03%	22.50%
(18,380)		(2,860)	(3,497)	(4,135)
Line 4131	CDI+0.12	13.78%	17.19%	20.60%
(207,069)		(28,527)	(35,596)	(42,666)
Net position		(49,112)	(59,441)	(69,770)

			CDI decrease scenario	
	Risk	**Scenario (I)**	**Scenario (II)**	**Scenario (III)**
Transactions				
Financial investments	CDI	13.64%	10.23%	6.82%
477,757		65,166	48,874	32,583
Debentures I	CDI+1.50	15.34%	11.88%	8.42%
(208,824)		(31,122)	24,102)	(17,082)
Debentures II	CDI+1.18	14.98%	11.53%	8.08%
(308,352)		(46,194)	(35,555)	(24,916)
IFC I	CDI+1.53	15.38%	11.92%	8.45%
(36,252)		(5,575)	(4,320)	(3,065)
IFC II	CDI+1.69	15.56%	12.09%	8.63%
(18,380)		(2,860)	(2,223)	(1,585)
Line 4131	CDI+0.12	13.78%	10.36%	6.95%
(207,069)		(28,527)	(21,457)	(14,388)
Net position		(49,112)	(38,783)	(28,453)

All amounts in thousands of reais unless otherwise stated

The changes in the Company's assets and liabilities linked to the foreign exchange rate are presented below. The Company opted to separate the asset and liability swap positions in order to more clearly present the effect of the derivative.

The sensitivity analysis related to the foreign exchange risk refers to the position at June 30, 2015 and tries to simulate the hypothetical effect to the Company arising from the stress on the foreign exchange rate.

Three scenarios are defined (I, II and III) which represent, respectively, the probable scenario and the possible deterioration scenarios of 25% and 50% in the risk variable. To carry out the analysis, the Company uses as a probable scenario the foreign exchange rate at the end of 2015 disclosed in the last Focus Report - BACEN, before the closing of the period. This base scenario is stressed under the 25% and 50% deterioration scenarios of the risk variable.

The table below presents the sensitivity analysis involving the net effect that results from these stress scenarios involving the foreign exchange rate. The Company opted to separate the asset and liability swap positions in order to more clearly present the effect of the derivative.

		U.S dollar appreciation scenario		
Transactions	**Risk**	**Probable scenario (I)**	**Scenario (II)**	**Scenario (III)**
Swap - Asset position R$ 191,440	Foreign exchange rate	3.20% R$ 197,450	4.00% R$ 246,813	4.80% R$ 296,175
Debt in USD R$ 190,995	Foreign exchange rate	3.20% R$ 196,991	4.00% R$ 246,239	4.80% R$ 295,487
Net position		**R$ 459**	**R$ 574**	**R$ 688**

(f) Capital management

The Company's debt in relation to the share capital at the end of the period is presented by the consolidated data as follows:

	Consolidated	
	June 30, 2015	**December 31, 2014**
Total liabilities	1,292,527	1,121,326
(-) Cash and cash equivalents	(16,165)	(48,011)
Net debt	1,276,362	1,073,315
Equity	2,573,978	2,392,860
Net debt on equity	0.50	0.45

(g) Fair value of financial instruments

On June 30, 2015 and December 31, 2014, the carrying values of the Company's financial instruments approximate their fair value.

The Group's financial instruments were classified as loans and receivables or other financial liabilities, except marketable securities (Note 3), classified as securities held for trading (Level 2).

The fair value of financial instruments traded in active markets (such as trading and available-for-sale securities) is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in Level 1. Instruments included in Level 1 comprise primarily equity investments of IBOVESPA 50 classified as trading or available-for-sale securities.

All amounts in thousands of reais unless otherwise stated

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on Group-specific estimates. If all significant information required to fair value an instrument are adopted by the market, the instrument will be included in Level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

(h) Offsetting of financial instruments

There were no significant assets or liabilities subject to offset during the periods ended June 30, 2015 and the year ended December 31, 2014.

20 Management compensation

(a) Compensation

For the periods ended June 30, 2015 and June 30, 2014, total compensation (salaries and profit sharing) paid to the Company's directors, officers and main executives amounted to R$ 12,962 and R$ 10,987, respectively. These amounts are within the limits established at the corresponding General Meetings of Stockholders.

The Company and its subsidiaries do not grant post-employment benefits, employment termination benefits or other long-term benefits to its management and employees (except for the share option plan described in Note 20(b).

(b) Stock option plan

The history and the details of the stock options plans did not change in relation to the information included in the financial statements for the year ended December 31, 2014.

At June 30, 2015, the number of options granted which were exercised totaled 9,267,228 (R$ 68,650), and the total shares granted amounted to 17,371,291 (R$ 200,084).

Total options granted which were exercised in the most recent quarters are as follows:

	Exercised options
December 31, 2013	5,709,056
March 31, 2014	5,709,056
June 30, 2014	7,680,511
September 30, 2014	7,660,975
December 31, 2014	7,660,975
March 31, 2015	7,660,975
June 30, 2015	9,267,228

As from 2013, the Company started to use for the calculation of the fair value of the options of each grant the Binomial model, but the old grants will not be changed, according to the standards established by Technical Pronouncement CPC 10, which will continue being calculated by the Black and Scholes model.

The assumptions used to determine each grant, based on the Black-Scholes model, are described as follows:

All amounts in thousands of reais unless otherwise stated

Program	End of grace period	Expiration date	Fair Value	Price of the underlying asset	Expected annual volatility	Expected dividends	Risk-free interest rate	Estimated life (years)	Number of options granted	Number of lapsed options
Program 1P jan/09	4/15/2010	4/15/2020	R$ 0,57	R$ 7,79	63,99%	1,72%	6,83%	10	90.915	18.180
Program 1P jan/09	4/15/2011	4/15/2021	R$ 1,21	R$ 7,79	63,99%	1,72%	6,83%	10	90.909	72.729
Program 1P jan/09	4/14/2012	4/15/2022	R$ 1,62	R$ 7,79	63,99%	1,72%	6,83%	10	90.909	72.729
Program 1P jan/09	4/14/2013	4/15/2023	R$ 1,92	R$ 7,79	63,99%	1,72%	6,83%	10	90.909	72.729
Program 1P jan/09	4/14/2014	4/15/2024	R$ 2,11	R$ 7,79	63,99%	1,72%	6,83%	10	90.909	72.729
Program 1P jan/09 Cons.	4/15/2010	1/13/2019	R$ 0,57	R$ 7,79	63,99%	1,72%	6,83%	8	1.363.635	0
Program 1P jan/09 Cons.	4/15/2011	1/13/2019	R$ 1,21	R$ 7,79	63,99%	1,72%	6,83%	7	1.363.635	0
Program 1P jan/10	4/15/2011	4/15/2021	R$ 2,96	R$ 7,89	63,15%	0,93%	6,23%	10	89.112	10.914
Program 1P jan/10	4/14/2012	4/14/2022	R$ 3,78	R$ 7,89	63,15%	0,93%	6,23%	10	89.088	38.181
Program 1P jan/10	4/14/2013	4/14/2023	R$ 4,34	R$ 7,89	63,15%	0,93%	6,23%	10	89.088	38.181
Program 1P jan/10	4/14/2014	4/14/2024	R$ 4,76	R$ 7,89	63,15%	0,93%	6,23%	10	89.088	52.728
Program 1P jan/10	4/14/2015	4/14/2025	R$ 5,03	R$ 7,89	63,15%	0,93%	6,23%	10	89.088	52.728
Program 1P jul/08	4/15/2009	4/15/2019	R$ 2,36	R$ 7,94	57,49%	0,97%	6,85%	10	703.668	509.100
Program 1P jul/08	4/15/2010	4/15/2020	R$ 3,15	R$ 7,94	57,49%	0,97%	6,85%	10	703.626	538.176
Program 1P jul/08	4/15/2011	4/15/2021	R$ 3,69	R$ 7,94	57,49%	0,97%	6,85%	10	703.626	552.720
Program 1P jul/08	4/14/2012	4/14/2022	R$ 4,37	R$ 7,94	57,49%	0,97%	6,85%	10	703.626	552.720
Program 1P jul/08	4/14/2013	4/14/2023	R$ 3,71	R$ 7,94	57,49%	0,97%	6,85%	10	703.626	552.720
Program 1P jul/08 Cons.	4/15/2009	7/11/2018	R$ 2,35	R$ 7,95	57,49%	0,97%	6,85%	9	60.000	30.000
Program 1P jul/08 Cons.	4/15/2010	7/11/2018	R$ 3,14	R$ 7,95	57,49%	0,97%	6,85%	8	60.000	30.000
Program 1P mar/10	4/15/2011	4/15/2021	R$ 2,43	R$ 7,77	62,20%	1,01%	6,21%	10	90.909	0
Program 1P mar/10	4/14/2012	4/14/2022	R$ 3,23	R$ 7,77	62,20%	1,01%	6,21%	10	90.909	0
Program 1P mar/10	4/14/2013	4/14/2023	R$ 3,77	R$ 7,77	62,20%	1,01%	6,21%	10	90.909	0
Program 1P mar/10	4/14/2014	4/14/2024	R$ 4,18	R$ 7,77	62,20%	1,01%	6,21%	10	90.909	0
Program 1P mar/10	4/14/2015	4/14/2025	R$ 4,43	R$ 7,77	62,20%	1,01%	6,21%	10	90.909	0
Program 1P set/08	4/15/2009	4/15/2019	R$ 0,47	R$ 7,82	56,00%	1,62%	8,42%	10	663.645	399.999
Program 1P set/08	4/15/2010	2/15/2020	R$ 1,12	R$ 7,82	56,00%	1,62%	8,42%	9	663.633	399.999
Program 1P set/08	4/15/2011	4/15/2021	R$ 1,55	R$ 7,82	56,00%	1,62%	8,42%	10	663.633	399.999
Program 1P set/08	4/14/2012	4/14/2022	R$ 1,78	R$ 7,82	56,00%	1,62%	8,42%	10	663.633	399.999
Program 1P set/08	4/14/2013	4/14/2023	R$ 2,08	R$ 7,82	56,00%	1,62%	8,42%	10	663.633	0
Program 1P set/09	4/15/2010	4/15/2020	R$ 1,78	R$ 7,90	56,75%	1,13%	5,64%	10	174.582	32.727
Program 1P set/09	4/15/2011	2/15/2021	R$ 2,51	R$ 7,90	56,75%	1,13%	5,64%	9	174.537	32.727
Program 1P set/09	4/14/2012	4/14/2022	R$ 3,00	R$ 7,90	56,75%	1,13%	5,64%	10	174.537	32.727
Program 1P set/09	4/14/2013	4/14/2023	R$ 3,40	R$ 7,90	56,75%	1,13%	5,64%	10	174.537	101.814
Program 1P set/09	4/14/2014	4/14/2024	R$ 3,62	R$ 7,90	56,75%	1,13%	5,64%	10	174.537	0
Program 2P jul/10	4/15/2011	4/15/2021	R$ 1,37	R$ 8,70	58,84%	1,52%	6,25%	10	129.702	39.063
Program 2P jul/10	4/14/2012	4/14/2022	R$ 2,19	R$ 8,70	58,84%	1,52%	6,25%	10	129.684	39.063
Program 2P jul/10	4/14/2013	4/14/2023	R$ 2,72	R$ 8,70	58,84%	1,52%	6,25%	10	129.684	48.438
Program 2P jul/10	4/14/2014	4/14/2024	R$ 3,12	R$ 8,70	58,84%	1,52%	6,25%	10	129.684	48.438
Program 2P jul/10	4/14/2015	4/14/2025	R$ 3,36	R$ 8,70	58,84%	1,52%	6,25%	10	129.684	60.936
Program 2P mai/10	4/15/2011	4/15/2021	R$ 2,52	R$ 8,87	60,71%	1,62%	6,30%	10	140.625	140.625
Program 2P mai/10	4/15/2012	4/15/2015	R$ 2,52	R$ 8,87	60,71%	1,62%	6,30%	3	140.625	140.625
Program 2P mai/10	4/14/2013	4/14/2023	R$ 2,52	R$ 8,87	60,71%	1,62%	6,30%	10	140.625	140.625
Program 2P mai/10	4/14/2014	4/14/2024	R$ 2,52	R$ 8,87	60,71%	1,62%	6,30%	10	140.625	140.625
Program 2P mai/10	4/14/2015	4/14/2025	R$ 2,52	R$ 8,87	60,71%	1,62%	6,30%	10	140.625	0
Program 2P nov/10 Cons.	4/15/2011	11/3/2020	R$ 2,48	R$ 8,44	57,60%	1,52%	5,88%	9	30.000	0
Program 2P nov/10 Cons.	4/14/2012	11/3/2020	R$ 3,34	R$ 8,44	57,60%	1,52%	5,88%	8	30.000	0
Program 3P abr/11	4/15/2012	4/15/2022	R$ 1,29	R$ 9,89	54,94%	1,32%	6,20%	10	165.324	12.717
Program 3P abr/11	4/14/2013	4/14/2023	R$ 2,27	R$ 9,89	54,94%	1,32%	6,20%	10	165.240	38.133
Program 3P abr/11	4/14/2014	4/14/2024	R$ 2,92	R$ 9,89	54,94%	1,32%	6,20%	10	165.240	61.011
Program 3P abr/11	4/14/2015	4/14/2025	R$ 3,42	R$ 9,89	54,94%	1,32%	6,20%	10	165.240	61.011
Program 3P abr/11	4/14/2016	4/14/2026	R$ 3,74	R$ 9,89	54,94%	1,32%	6,20%	10	165.240	61.011
Program 3P jan/11	4/15/2012	4/15/2022	R$ 1,99	R$ 10,16	56,55%	1,14%	5,79%	10	183.861	10.170
Program 3P jan/11	4/14/2013	4/14/2023	R$ 3,02	R$ 10,16	56,55%	1,14%	5,79%	10	183.807	35.592
Program 3P jan/11	4/14/2014	4/14/2024	R$ 3,72	R$ 10,16	56,55%	1,14%	5,79%	10	183.807	51.072
Program 3P jan/11	4/14/2015	4/14/2025	R$ 4,25	R$ 10,16	56,55%	1,14%	5,79%	10	183.807	51.072
Program 3P jan/11	4/14/2016	4/14/2026	R$ 4,60	R$ 10,16	56,55%	1,14%	5,79%	10	183.807	51.072
Program 3P jan/11 Cons.	4/15/2012	1/3/2021	R$ 2,00	R$ 10,16	56,55%	1,14%	5,79%	8	30.000	0
Program 3P jan/11 Cons.	4/14/2013	1/3/2021	R$ 3,03	R$ 10,16	56,55%	1,14%	5,79%	7	30.000	0
Program 4P abr/12	4/15/2013	4/15/2023	R$ 1,12	R$ 7,73	51,66%	1,65%	4,29%	10	234.000	27.000
Program 4P abr/12	4/14/2014	4/14/2024	R$ 1,81	R$ 7,73	51,66%	1,65%	4,29%	10	234.000	42.000
Program 4P abr/12	4/14/2015	4/14/2025	R$ 2,26	R$ 7,73	51,66%	1,65%	4,29%	10	234.000	42.000
Program 4P abr/12	4/14/2016	4/14/2026	R$ 2,60	R$ 7,73	51,66%	1,65%	4,29%	10	234.000	48.000
Program 4P abr/12	4/14/2017	4/14/2027	R$ 2,82	R$ 7,73	51,66%	1,65%	4,29%	10	234.000	48.000
Program 4P abr/12 Cons.	4/15/2013	4/2/2022	R$ 1,09	R$ 7,73	51,66%	1,65%	4,29%	8	180.000	0
Program 4P abr/12 Cons.	4/14/2014	4/2/2022	R$ 1,78	R$ 7,73	51,66%	1,65%	4,29%	7	180.000	0
Program 4P ago/12	4/15/2013	4/15/2023	R$ 2,64	R$ 7,43	50,39%	1,15%	4,29%	10	18.000	18.000
Program 4P ago/12	4/14/2014	4/14/2024	R$ 3,37	R$ 7,43	50,39%	1,15%	4,29%	10	18.000	18.000
Program 4P ago/12	4/14/2015	4/14/2025	R$ 3,88	R$ 7,43	50,39%	1,15%	4,29%	10	18.000	18.000
Program 4P ago/12	4/14/2016	4/14/2026	R$ 4,29	R$ 7,43	50,39%	1,15%	4,29%	10	18.000	18.000
Program 4P ago/12	4/14/2017	4/14/2027	R$ 4,55	R$ 7,43	50,39%	1,15%	4,29%	10	18.000	0
Program 4P jan/13	4/15/2014	4/15/2024	R$ 8,23	R$ 7,22	33,47%	0,00%	3,90%	10	160.200	7.200
Program 4P jan/13	4/15/2015	4/15/2025	R$ 8,35	R$ 7,22	33,47%	0,00%	3,90%	10	160.200	7.200
Program 4P jan/13	4/15/2016	4/15/2026	R$ 8,48	R$ 7,22	33,47%	0,00%	3,90%	10	160.200	7.200
Program 4P jan/13	4/15/2017	4/15/2027	R$ 8,62	R$ 7,22	33,47%	0,00%	3,90%	10	160.200	7.200
Program 4P jan/13	4/15/2018	4/15/2028	R$ 8,75	R$ 7,22	33,47%	0,00%	3,90%	10	160.200	7.200
Program 4P jul/12	4/15/2013	4/15/2023	R$ 2,23	R$ 7,54	50,78%	1,23%	4,29%	10	48.000	9.000
Program 4P jul/12	4/14/2014	4/14/2024	R$ 2,96	R$ 7,54	50,78%	1,23%	4,29%	10	48.000	9.000
Program 4P jul/12	4/14/2015	4/14/2025	R$ 3,46	R$ 7,54	50,78%	1,23%	4,29%	10	48.000	9.000
Program 4P jul/12	4/14/2016	4/14/2026	R$ 3,86	R$ 7,54	50,78%	1,23%	4,29%	10	48.000	0
Program 4P jul/12	4/14/2017	4/14/2027	R$ 4,12	R$ 7,54	50,78%	1,23%	4,29%	10	48.000	0
Program 4P nov/12	4/15/2014	4/15/2024	R$ 6,31	R$ 7,27	49,44%	0,76%	3,50%	10	15.000	15.000
Program 4P nov/12	4/15/2015	4/15/2025	R$ 6,88	R$ 7,27	49,44%	0,76%	3,50%	10	15.000	15.000
Program 4P nov/12	4/15/2016	4/15/2026	R$ 7,36	R$ 7,27	49,44%	0,76%	3,50%	10	15.000	15.000
Program 4P nov/12	4/15/2017	4/15/2027	R$ 7,79	R$ 7,27	49,44%	0,76%	3,50%	10	15.000	0
Program 4P nov/12	4/15/2018	4/15/2028	R$ 8,08	R$ 7,27	49,44%	0,76%	3,50%	10	15.000	0

All amounts in thousands of reais unless otherwise stated

(*) Market price on the respective grant dates.

The assumptions used to determine each grant, based on the Binomial model, are described as follows:

Program	End of grace period	Expiration date	Fair Value	Price of the underlying asset	Expected annual volatility	Expected dividends	Risk-free interest rate	Estimated life (years)	Number of options granted	Number of lapsed options
Program 5P 3	4/15/2014	4/15/2024	R$ 6,37	R$ 15,11	39,85%	0,00%	11,02%	10	144.000	21.000
Program 5P 3	4/15/2015	4/15/2025	R$ 7,02	R$ 15,11	39,85%	0,00%	11,02%	10	144.000	102.000
Program 5P 3	4/15/2016	4/15/2026	R$ 7,60	R$ 15,11	39,85%	0,00%	11,02%	10	144.000	102.000
Program 5P 3	4/15/2017	4/15/2027	R$ 8,11	R$ 15,11	39,85%	0,00%	11,02%	10	144.000	102.000
Program 5P 3	4/15/2018	4/15/2028	R$ 8,58	R$ 15,11	39,85%	0,00%	11,02%	10	144.000	0
Program 6P Ago14	4/15/2015	4/15/2025	R$ 14,48	R$ 16,63	26,68%	0,00%	11,99%	10	60.000	16.000
Program 6P Ago14	4/15/2016	4/15/2026	R$ 15,10	R$ 16,63	26,68%	0,00%	11,99%	10	60.000	16.000
Program 6P Ago14	4/15/2017	4/15/2027	R$ 15,74	R$ 16,63	26,68%	0,00%	11,99%	10	60.000	16.000
Program 6P Ago14	4/15/2018	4/15/2028	R$ 16,38	R$ 16,63	26,68%	0,00%	11,99%	10	60.000	16.000
Program 6P Ago14	4/15/2019	4/15/2029	R$ 16,98	R$ 16,63	26,68%	0,00%	11,99%	10	60.000	0
Program 6P Ago14 Cons.	4/15/2015	8/1/2024	R$ 14,43	R$ 16,63	28,80%	0,00%	11,99%	9	50.000	0
Program 6P Ago14 Cons.	4/15/2016	8/1/2024	R$ 15,02	R$ 16,63	28,80%	0,00%	11,99%	8	50.000	0
Program 6P Jul14	4/15/2015	4/15/2025	R$ 15,13	R$ 16,54	26,43%	0,00%	11,99%	10	608.000	0
Program 6P Jul14	4/15/2016	4/15/2026	R$ 15,76	R$ 16,54	26,43%	0,00%	11,99%	10	608.000	0
Program 6P Jul14	4/15/2017	4/15/2027	R$ 16,41	R$ 16,54	26,43%	0,00%	11,99%	10	608.000	0
Program 6P Jul14	4/15/2018	4/15/2028	R$ 17,05	R$ 16,54	26,43%	0,00%	11,99%	10	608.000	0
Program 6P Jul14	4/15/2019	4/15/2029	R$ 17,65	R$ 16,54	26,43%	0,00%	11,99%	10	608.000	0
Program 6P Jul14 Cons.	4/15/2015	7/4/2024	R$ 15,09	R$ 16,54	28,80%	0,00%	11,99%	9	162.500	0
Program 6P Jul14 Cons.	4/15/2016	7/4/2024	R$ 15,69	R$ 16,54	28,80%	0,00%	11,99%	8	162.500	0
Program 6P out13	4/15/2014	4/15/2024	R$ 5,05	R$ 17,22	28,80%	0,00%	11,99%	10	265.000	5.000
Program 6P out13	4/15/2015	4/15/2025	R$ 5,79	R$ 17,22	28,80%	0,00%	11,99%	10	265.000	10.000
Program 6P out13	4/15/2016	4/15/2026	R$ 6,40	R$ 17,22	28,80%	0,00%	11,99%	10	265.000	10.000
Program 6P out13	4/15/2017	4/15/2027	R$ 6,94	R$ 17,22	28,80%	0,00%	11,99%	10	265.000	10.000
Program 6P out13	4/15/2018	4/15/2028	R$ 7,43	R$ 17,22	28,80%	0,00%	11,99%	10	265.000	0
Program 7P Out14	4/15/2015	4/15/2025	R$ 8,58	R$ 25,04	28,80%	0,00%	11,99%	10	177.800	16.000
Program 7P Out14	4/15/2016	4/15/2026	R$ 9,71	R$ 25,04	28,80%	0,00%	11,99%	10	177.800	16.000
Program 7P Out14	4/15/2017	4/15/2027	R$ 10,64	R$ 25,04	28,80%	0,00%	11,99%	10	177.800	16.000
Program 7P Out14	4/15/2018	4/15/2028	R$ 11,47	R$ 25,04	28,80%	0,00%	11,99%	10	177.800	16.000
Program 7P Out14	4/15/2019	4/15/2029	R$ 12,24	R$ 25,04	28,80%	0,00%	11,99%	10	177.800	16.000

(*) Market price on the respective grant dates.

The Company recognizes on a monthly basis the share options, granted in a capital reserve account with a corresponding entry in the statement of income, of R$ 10,138 for the period ended June 30, 2015 (R$ 20,378 for the year ended December 31, 2014).

The change in the number of share options outstanding and their related weighted average exercise prices is as follows:

Statutory Board

	June 30, 2015		December 31, 2014	
	Average exercise price per share	Options - thousands	Average exercise price per share	Options - thousands
January 1	8.28	501,961	7.00	570,141
Transfer to the Board of Directors				
Granted	12.30	870,171	7.24	514,881
Exercised	8.92	450,472	7.06	583,061
	13.41	921,660	8.28	501,961

Board of Directors

	June 30, 2015		December 31, 2014	
	Average exercise price per share	Options - thousands	Average exercise price per share	Options - thousands
January 1	6.76	30,630	22.07	30,000
Board of Directors' transfer				
Granted	15.67	212,500	5.71	725,454
Exercised	16.66	55,000	6.57	724,824
	16.71	188,130	6.76	30,630

(c) Special Program for Long-term Incentive

The Special Program for Long-term Incentive for Statutory Officers (ILP), approved at the Board of Directors' Meeting on January 28, 2014 and ratified by the Annual/Extraordinary General Meeting of April 30, 2014, was granted in order to improve the corporate governance practices of the Company and strengthen incentives for the retention and long-term stability of the Statutory Directors, within the context of a listed company with spread stock control.

The Program has the Company's statutory officers as the beneficiaries, and was structured in the form of variable remuneration, whose value depends on the value of its shares, which may be settled in cash or shares, the entity ruling the form of settlement. Currently, the Company estimates to settle with shares held in treasury. On February 5, 2015, the Letter CVM/SEP/GEA-2/No. 034/2014, issued by the CVM, approved the Company's request (filed on August 25, 2014) to use the treasury shares in its Long-term compensation program (ILP).

The remuneration under this program will be paid in four annual installments, maturing on April 30, 2015, April 30, 2016, April 30, 2017 and April 30, 2018, calculated by multiplying the specific number of shares (being such a quantity called "Reference Shares") at market value on the last trading day of the BM&F BOVESPA immediately preceding the year in which each payment will occur. The sum of the quantity of the Reference Shares to be granted to all beneficiaries taken together will be 994,080.

It should be noted that the payment of each annual installment of compensation payable under the Program is conditional upon discussion and approval by the Company's stockholders, at the annual general meeting in the related year, as part of the overall remuneration fixed for the Company's management.

Additionally, at the sole discretion of the Board of Directors, one or more installments of compensation provided, may be paid by delivery of shares that the Company has held in treasury, provided it is in strict accordance with the Brazilian Corporation Law and the regulations of the Brazilian Securities Commission.

On April 17, 2015, the payment of the Long-term Incentive Program, of 236,520 shares (R$ 3,784), was carried out.

The provision of the program at June 30, 2015 is R$ 553 (R$ 2.478 at December 31, 2014).

21 Earnings per share

The Company sets out below the information on basic and diluted earnings per share.

(a) Basic earnings per share

	2015	2014
Numerator		
Profit for the year	262,529	211,741
Denominator (in thousands of shares)		
Weighted average number of shares outstanding	315,429,884	296,303,317
Basic earnings per share	0.00083	0.00071

(a) Diluted earnings per share

	2015	2014
Numerator		
Profit for the year	262,529	211,741
Denominator (in thousands of shares)		
Weighted average number of shares outstanding	315,429,884	296,303,317
Potential increase in the number of shares relating to the share option plan		1,093,075
Adjusted weighted average number of shares outstanding	315,429,884	297,396,392
Diluted earnings per share	0.00083	0.00071

22 Net revenue from services rendered

		Consolidated
	2015	2014
Gross operating revenue	2,175,459	1,615,915
Gross revenue deductions	(678,800)	(488,583)
Grants - scholarships	(566,655)	(404,016)
Return of monthly tuition and charges	(8,816)	(11,913)
Discounts granted	(7,518)	(1,850)
Taxes	(60,940)	(46,512)
FGEDUC	(34,871)	(24,292)
Net operating revenue	1,496,659	1,127,332

23 Costs of services rendered

		Consolidated
	2015	2014
Personnel and social charges	(623,333)	(486,939)
Electricity, water, gas and telephone	(22,097)	(14,113)
Rents, condominium fees and IPTU	(112,868)	(83,105)
Mailing and courier expenses	(2,731)	(2,417)
Depreciation and amortization	(40,175)	(28,062)
Teaching material	(28,120)	(25,534)
Outsourced security and cleaning services	(23,943)	(17,295)
Costs of services rendered	(853,267)	(657,465)

24 Expenses by nature

	Parent company		Consolidated	
	2015	2014	2015	2014
Impairment of trade receivables			(52,054)	(50,515)
Advertising			(76,215)	(61,031)
Sales and marketing			(18,552)	(15,875)
Other			(1,585)	(1,926)
Selling			(148,406)	(129,347)
Personnel and social charges	(1,515)	(864)	(71,840)	(65,333)
Outsourced services	(2,104)	(1,402)	(40,551)	(29,422)
Consumption material			(1,534)	(1,000)
Maintenance and repairs	(47)	(43)	(17,567)	(12,803)
Depreciation and amortization (i)	(10,284)	(1,380)	(37,036)	(13,050)
Educational covenants	(147)	(138)	(3,565)	(4,073)
Travels and accommodation	(113)	(63)	(4,466)	(4,588)
Institutional events		(107)	(17,685)	(1,341)
Provision for contingencies			(6,768)	(6,799)
Copies and bookbinding			(2,493)	(1,375)
Insurance	(1,059)	(864)	(1,837)	(2,180)
Cleaning supplies			(1,359)	(1,058)
Transportation	(9)	(1)	(1,309)	(1,256)
Car rental			(1,197)	(1,151)
Other	(600)	(614)	(7,654)	(8,811)
General and administrative expenses	(15,878)	(5,476)	(216,861)	(154,240)

(i) This balance includes the amortization of funding costs of R$ 455.

All amounts in thousands of reais unless otherwise stated

25 Other operating income

	Parent company		Consolidated	
	2015	2014	2015	2014
Income from agreements	900	859	1,498	1,476
Income from rentals	(82)		4,808	5,789
Web class income			769	359
Other operating income (expenses)		(1)	(400)	464
	818	858	6,675	8,088

26 Finance income and costs

	Parent company		Consolidated	
	2015	2014	2015	2014
Finance income				
Late payment fine and interest			8,880	6,977
Earnings from financial investments	22,307	31,425	36,061	38,588
Monetary variation gains	508		5,117	17,158
Exchange variation gain	22,484	43	22,488	44
Derivative financial instruments gain - SWAP	9,939		9,939	
Other	33		38	2
	55,271	31,468	82,523	62,769
Finance costs				
Banking expenses	(419)	(1,316)	(5,416)	(5,227)
Interest and financial charges	(37,734)	(15,284)	(43,022)	(17,035)
Financial discounts (i)			(8,280)	(5,928)
Monetary variation losses			(7,008)	(3,293)
Derivative financial instruments losses - SWAP	(25,568)		(25,568)	
Exchange variation losses	(12,305)	(113)	(12,308)	(119)
Other	(23)	(38)	(1,190)	(967)
	(76,049)	(16,751)	(102,792)	(32,569)

(i) This value corresponds to the discounts granted upon renegotiation of overdue monthly tuition.

27 Income tax and social contribution

Reconciliation of income tax and social contribution determined at statutory rates and taxes recognized in the statement of income for the periods ended June 30, 2015 and 2014 is as follows:

	Parent company		Consolidated	
	2015	2014	2015	2014
Profit before income tax and social contribution	259,253	214,369	264,531	224,568
Combined statutory rate of income tax and social contribution - %	34	34	34	34
Income tax and social contribution at the statutory rates	(88,146)	(72,885)	(89,941)	(76,353)
Adjustments of Law 11,638/2007			(2,895)	(1,907)
Equity in the results of subsidiaries	100,331	69,452		
Amortization of goodwill	(3,305)	(28)	(5,520)	387
Non-deductible expenses (a)			(327)	(1,207)
ILP provision - employees			(632)	(412)
Tax losses	(8,880)	1,143	(9,660)	1,143
Decommissioning expenses			(430)	(58)
Provision for contingencies			14	780
Monthly tuitions to be canceled and billed			957	129
Provision for Fies risk			(539)	(1,108)
Other		(310)	153	(820)
	-	(2,628)	(108,820)	(79,426)
Tax benefits				
Tax incentive - PROUNI			94,096	65,909
Tax incentive - Rouanet Law				32
Current income tax and social contribution in the results for the period	-	(2,628)	(14,724)	(13,485)
	0.00	(1.23)	(5.57)	(6.00)

(a) These primarily refer to expenses for sponsorships, donations and gifts.

(b) Nondeductible amount of provision for impairment of trade receivables refers to students with outstanding payments overdue for more than 180 days, and the provision for cancel of monthly pay slips.

All amounts in thousands of reais unless otherwise stated

	Parent company		Consolidated	
	2015	2014	2015	2014
Current income tax and social contribution		(2,628)	(14,724)	(13,485)
Deferred income tax and social contribution	3,276		12,722	658
	3,276	(2,628)	(2,002)	(12,827)

At June 30, 2015, the Company recorded deferred tax assets on temporary differences of (R$ 2,458). The breakdown of the tax effects of temporary differences which originated the deferred tax assets is summarized below:

	Parent company		Consolidated	
	June 30, 2015	December 31, 2014	June 30, 2015	December 31, 2014
Provision for contingencies			9,125	10,976
Monthly fees to bill			(796)	
Monthly tuitions to be canceled			4,231	4,398
Provision for decommissioning			3,542	3,526
Goodwill	(24,316)	(27,593)	(37,235)	(39,191)
Provision for risk - Fies			4,742	1,259
Options granted recognized			20,481	8,704
Decommissioning adjustment			1,540	323
Incorporated goodwill			(8,844)	(7,621)
Tax losses			894	2,584
Other assets			(138)	(138)
	(24,316)	(27,593)	(2,458)	(15,180)
Assets			35,584	31,168
Liabilities	(24,316)	(27,593)	(38,042)	(46,348)
	(24,316)	(27,593)	(2,458)	(15,180)

The realization of the deferred tax effect on temporary differences recorded at June 30, 2015 is linked to the realization of the provision which gave rise to this credit. Consequently, it is not currently possible to present expected annual realization, since the Company's management is not yet able to forecast the timing of the realization of the provision for contingencies and the provision for decommissioning.

At June 30, 2015, the subsidiary IREP accounted for a deferred income tax and social contribution liability amounting to R$ 8,154 due to the tax depreciation of goodwill generated upon acquisition of the companies merged into it.

On June 30, 2015, the Company had tax credits arising from income tax and social contribution losses amounting to R$ 14,182 (R$ 13,188 at December 31, 2014) that are not yet accounted for, because it is not possible to state at this time that their realization is considered probable.

28 Subsequent events

On July 7, 2015, Estácio formalized the purchase commitment, through its indirect subsidiary Sociedade Educacional Atual da Amazônia Ltda. (“ATUAL”), of the totality of the quotas of Centro Educacional Nossa Cidade Ltda., sponsor of Faculdade Nossa Cidade – FNC (“FNC”), institution with headquarters and campus in the municipality of Carapicuíba, in the state of São Paulo.

The total investment in FNC will amount to R$ 90,000,000.00 (ninety million), being:(i) 52% of the investment amount paid at the closing date, with own financial resources and through debt assumption and general liabilities, and (ii) the remaining balance amortized within up to 42 (forty two) months, from the date the operation was closed. The transaction does not include the purchase of real estate.

Founded in 2005, FNC has approximately 8,700 students, 16,580 total authorized vacancies, counting in its portfolio with 24 colleges in maturation stage and 11 graduation courses, besides technical courses. In 2013, it was evaluated by MEC, which issued a Course General Index ("Índice Geral de Cursos – IGC") of 3, within a scale from 1 to 5.

Furthermore, FNC is in final stage of authorization to begin its operations in the distance education segment, in which the institution will be able to offer 5 courses in 20 poles, distributed in 17 municipalities in the state of São Paulo.

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