

1Q10 RESULTS

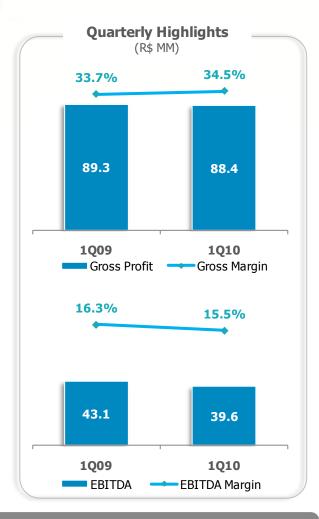
Estácio announces EBITDA of R\$39.6 million, EBITDA MARGIN of 15.5% and adjusted NET INCOME of R\$28.8 million.

GROW WITH ESTÁCIO AND WRITE YOUR OWN STORY.

Rio de Janeiro, May 12, 2010 - Estácio Participações S.A. - "Estácio" or "Company" (BM&FBovespa: ESTC3; Bloomberg: ESTC3.BZ; Reuters: ESTC3) announces its results for the first quarter of 2010 (1Q10) in comparison with the same period in the previous year (1Q09). The Company's operating and financial information is presented on a consolidated basis, in Brazilian reais, in accordance with the Brazilian Law of Corporations.

Highlights

- ◆ In the end of 1Q10, Estacio's **student base** reached 216,500, of which 200,100 were enrolled in on-campus programs and 16,400 in distance learning programs, launched in the second half of 2009.
- ◆ **Gross revenue** in 1010 totaled R\$365.4 million, 4.0% down on 1Q09, chiefly due to the reduction in the oncampus undergraduate student base.
- ◆ Gross margin increased by 0.8 p.p. in 1Q10 over 1Q09, primarily due to the reduction in faculty cost. As a result of the restructuring throughout 2009, personnel costs and expenses came to 53.4% of net operating revenue, remaining practically flat year-on-year, despite the social security (INSS) rate increase.
- ◆ In 1Q10, recurring EBITDA totaled R\$39.6 million, contracting by 7.9% from 1Q09, mainly due to the lower net revenue in the period. **EBITDA margin** in the quarter was 15.5%, 0.8 p.p. down from 1Q09.
- The Company maintained a solid **net cash** position of R\$220.1 million.



ESTC3

(Closing 11/05/2010)

Stock Price: R\$ 18.50 / stock **Number of Shares:** 78,617,187 Market cap: R\$ 1.5 billion Free Float: 27%

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CFO IR Manager





Message from Management

In the first quarter of 2010, more than 54,000 students enrolled in Estácio's campuses and distance learning units. Distance learning student base totaled 16,400 students enrolled at the end of March 2010. With the growth in the distance learning segment, and after an enrollment cycle that was particularly impacted by the postponement of the National High School Exam (ENEM), Estácio's student base decreased by a mere 1.3% year-on-year to close the quarter with 216,500 students.

The performance of distance learning, both in quantitative and qualitative terms, is increasingly raising the Company's growth estimates for the segment in the coming years. In a survey conducted in the first half of April among more than 10,000 students, 76.2% found the course content adequate and 73.2% opined that the teachers' online follow-up fully meets student needs. Quality is essential for the performance of distance learning courses and Estácio always aims to be in line with students' expectations and with regulations.

In case of on-campus courses, the launch of the "textbooks included in tuition fees" campaign in states other than Rio de Janeiro was a success, proving that our differentiated strategy is solid and will contribute to sustainable business growth, both in terms of student satisfaction and distribution logistics. In a survey of more than 10,000 students, 91.2% declared to be satisfied with the Estácio's format (chapters from selected books that fit the new academic model) and the perfect delivery rate of logistics operations came to 95.3%.

At the beginning of April this year, for the first time Estácio paid variable remuneration to faculty members and key management executives based on the Company's results and individual performance. Approximately 20% of the 8,000 teachers benefitted from our variable compensation program, which takes into account four parameters: student satisfaction index, course coordinator evaluation, academic manager's appraisal and the overall performance of the teacher's unit.

On April 19, 2010, the Company approved the distribution of dividends to shareholders, for the third consecutive year. Estácio paid R\$30.5 million as dividends, equivalent to a payout of 50% of the year's net income.

Estácio's Statutory Board has one new officer: Mr. Fábio Sandri, who took over as the Chief Financial and Investor Relations Officer. In the previous year, Mr. Sandri was responsible for the financial and administrative areas of Imbra, a dental care company. From 2005 to 2008, he served as Strategy and Holdings Officer and later as Controller and Risk Management Officer, at Braskem.

Estácio has been actively working on the acquisition projects announced earlier this year as it believes that the current academic model, as well as the organizational and teaching structure, is the foundation to enjoy all the synergies from the consolidation of these acquisitions and to create value for shareholders.



Operating Indicators

Table 1 - Student Base

| '000 | 1Q09 | 1Q10 | Change |
|--------------------|-------|-------|--------|
| Total Student Base | 219.2 | 216.5 | -1.3% |
| On-Campus | 219.2 | 200.1 | -8.8% |
| Undergraduate | 210.7 | 190.3 | -9.7% |
| Graduate | 8.5 | 9.7 | 14.3% |
| Distance Learning | | 16.4 | N.A. |
| Undergraduate | | 14.9 | N.A. |
| Graduate | | 1.5 | N.A. |

At the close of 1Q10, the **student base** totaled 216,500, 1.3% down from 1Q09, mainly due to the drop in the on-campus undergraduate student base (8.8%). **Distance Learning base** totaled 16,400 students at the end of 1Q10, up by 71.1% over 4Q09, proving that the quality of the content and structure offered by Estácio are capable of supporting the Company's sustainable growth strategy in this segment.

Table 2 – Evolution of On-Campus Undergraduate Students Base

| '000 | 1Q09 | 1Q10 | Change |
|---|--------|--------|----------|
| Students - Starting Balance | 206.7 | 186.9 | -9.6% |
| Graduates | (18.0) | (19.5) | 8.1% |
| Renewable Base | 188.7 | 167.4 | -11.3% |
| Non-Payment/Non-Renewals | (31.0) | (24.4) | -21.6% |
| Enrollment Renewals | 157.6 | 143.1 | -9.2% |
| % Enrollment Renewals of Renewable Base | 83.5% | 85.5% | 1.9 p.p. |
| Enrollments | 53.1 | 47.3 | -11.1% |
| Students - Ending Balance | 210.7 | 190.3 | -9.7% |

Though the cycle for **enrollment in on-campus undergraduate courses** was affected in 1Q10 by the postponement of ENEM, with results below of our expectations and declining by 6,100 students from 1Q09, the percentage of **enrollment renewals** came to 85.5% in the quarter, substantially improving year-on-year.

The Company continues to work on the **textbooks included in tuition** campaigns, to be launched nationwide in the second half of this year as part of the preparation for the segment's sustainable organic growth.



Operating Revenue

Table 3 – Breakdown of Operating Revenue

| R\$ MM | 1Q09 | 1Q10 | Change |
|---|---------|---------|-----------|
| Gross Operating Revenue | 380.5 | 365.4 | -4.0% |
| Monthly Tuition Fees | 376.5 | 362.0 | -3.9% |
| Others | 4.0 | 3.4 | -13.2% |
| Gross Revenue Deductions | (115.9) | (109.4) | -5.6% |
| Gratuities - Scholarships | (97.9) | (93.7) | -4.3% |
| Monthly Tuition Fees and Charges Returned | (0.8) | (0.6) | -30.1% |
| Discounts Granted | (5.9) | (4.3) | -26.4% |
| Taxes | (11.3) | (10.8) | -4.4% |
| % Deductions / Gross Operating Revenue | 30.5% | 29.9% | -0.5 p.p. |
| Net Operating Revenue | 264.6 | 256.0 | -3.2% |

Gross operating revenue in 1Q10 was R\$365.4 million, 4.0% lower year-on-year, chiefly due to the reduction in the on-campus undergraduate student base. The distance learning segment, whose monthly tuition fees are lower, contributed R\$11.9 million to the quarter's gross revenue.

In 1Q10, **deductions** represented 29.9% of gross revenue, versus 30.5% in the previous year, demonstrating our success in controlling the level of scholarships and discounts.

Table 4 – On-Campus Average Ticket Calculation

| R\$ MM* | 1Q09 | 1Q10 | Change |
|----------------------------------|---------|---------|--------|
| Gross Revenue - On-Campus | 380.5 | 353.5 | -7.1% |
| Deductions - On-Campus | (115.9) | (105.7) | -8.8% |
| Net Revenue - On-Campus | 264.6 | 247.9 | -6.3% |
| On-Campus Students - Total (000) | 219.2 | 200.1 | -8.8% |
| Average Ticket - On-Campus (R\$) | 401.6 | 412.9 | 2.8% |

^{*} Unless otherwise stated.

In 1Q10, the **average ticket of on-campus students** increased by 2.8%, due to price adjustments in the period.

Table 5 – Distance Learning Average Ticket Calculation

| R\$ MM* | 1Q09 | 1Q10 | Change |
|--|------|-------|--------|
| Gross Revenue - Distance Learning | _ | 11.9 | N.A. |
| Deductions - Distance Learning | | (3.7) | N.A. |
| Net Revenue - Distance Learning | | 8.2 | N.A. |
| Distance Learning Students - Total (000) | - | 16.4 | N.A. |
| Average Ticket - Distance Learning (R\$) | - | 167.0 | N.A. |

^{*} Unless otherwise stated.



Cost of Services

Table 6 - Breakdown of Cost of Services

| R\$ MM | 1Q09 | 1Q10 | Change |
|--|---------|---------|--------|
| Cost of Services | (176.3) | (170.0) | -3.6% |
| Personnel | (127.5) | (122.8) | -3.7% |
| Salaries and Payroll Charges | (108.7) | (102.1) | -6.1% |
| Brazilian Social Security Institute (INSS) | (18.8) | (20.6) | 9.8% |
| Rentals / Real Estate Taxes Expenses | (25.6) | (23.6) | -7.8% |
| Textbooks Materials | | (2.2) | N.A. |
| Third-Party Services and Others | (13.2) | (12.0) | -9.2% |
| Non-Recurring Costs | (1.0) | (2.3) | 126.2% |
| Depreciation | (8.9) | (7.0) | -21.6% |

Note: Throughout 2009, we conducted various studies to improve the planning and control of personnel costs, which resulted in changes to the administrative guidelines and processes. Consequently, a sum of R\$13.8 million, which was recognized in 1Q09 under general and administrative expenses, was reclassified under costs of services.

Table 7 – Vertical Analysis of Cost of Services

| % of Net Operating Revenue | 1Q09 | 1Q10 | Change |
|--|-------|-------|-----------|
| Cost of Services | 66.6% | 66.4% | -0.3 p.p. |
| Personnel | 48.2% | 48.0% | -0.2 p.p. |
| Salaries and Payroll Charges | 41.1% | 39.9% | -1.2 p.p. |
| Brazilian Social Security Institute (INSS) | 7.1% | 8.1% | 1.0 p.p. |
| Rentals / Real Estate Taxes Expenses | 9.7% | 9.2% | -0.5 p.p. |
| Textbooks Materials | 0.0% | 0.9% | 0.9 p.p. |
| Third-Party Services and Others | 5.0% | 4.7% | -0.3 p.p. |
| Non-Recurring Costs | 0.4% | 0.9% | 0.5 p.p. |
| Depreciation | 3.4% | 2.7% | -0.6 p.p. |

Cost of Services totaled R\$170.0 million in 1Q10, representing 66.4% of net revenue, virtually stable compared to the 66.6% in 1Q09. The R\$6.3 million reduction from 1Q09 was mainly due to the R\$6.6 million decline in **faculty cost**, despite the R\$ 1.8 million higher rate of social security charges (INSS). The Company used management tools to improve the planning and control of one of its main costs – faculty costs – and the results of improved management are already showing in this quarter.

In the quarter, we booked R\$2.2 million in **non-recurring costs** related to layoffs.



Gross Profit

Table 8 - Gross Profit Statement

| 1Q09 | 1Q10 | Change |
|---------|---|---|
| 264.6 | 256.0 | -3.2% |
| (176.3) | (170.0) | -3.6% |
| 88.254 | 86.1 | -2.5% |
| 1.0 | 2.3 | 126.2% |
| 89.3 | 88.4 | -1.0% |
| 33.7% | 34.5% | 0.8 p.p. |
| | 264.6 (176.3) 88.254 1.0 89.3 | 264.6 256.0 (176.3) (170.0) 88.254 86.1 1.0 2.3 89.3 88.4 |

The reduction in costs of services, chiefly as a result of the better management of faculty costs, led to a 0.8 percentage point increase in **gross margin** in 1Q10 over 1Q09.

Selling, General & Administrative Expenses (SG&A)

Table 9 - Breakdown of Selling, General & Administrative Expenses (SG&A)

| R\$ MM | 1Q09 | 1Q10 | Change |
|--|--------|--------|--------|
| Selling, General and Administrative Expenses | (60.2) | (65.3) | 8.4% |
| Selling Expenses | (17.7) | (21.3) | 20.3% |
| Provisions for Doubtful Debts | (6.2) | (5.0) | -19.1% |
| Marketing | (11.5) | (16.3) | 41.8% |
| General and Administrative Expenses | (41.9) | (41.2) | -1.7% |
| Personnel | (14.2) | (13.9) | -1.9% |
| Salaries and Payroll Charges | (12.5) | (11.4) | -8.5% |
| Brazilian Social Security Institute (INSS) | (1.7) | (2.5) | 45.4% |
| Others | (25.8) | (23.9) | -7.4% |
| Non-Recurring Expenses | (1.9) | (3.4) | 79.2% |
| Depreciation | (0.7) | (2.8) | N.A. |

Note: Throughout 2009, we conducted various studies to improve the planning and control of personnel costs, which resulted in changes to our administrative guidelines and processes. Consequently, a sum of R\$13.8 million, which was booked under general and administrative expenses in 1Q09, was reclassified under costs of services.



Table 10 - Vertical Analysis of Selling, General & Administrative Expenses

| % of Net Operating Revenue | 1Q09 | 1Q10 | Change |
|--|-------|-------|-----------|
| Selling, General and Administrative Expenses | 22.8% | 25.5% | 2.7 p.p. |
| Selling Expenses | 6.7% | 8.3% | 1.6 p.p. |
| Provisions for Doubtful Debts | 2.4% | 2.0% | -0.4 p.p. |
| Marketing | 4.3% | 6.4% | 2.0 p.p. |
| General and Administrative Expenses | 15.8% | 16.1% | 0.3 p.p. |
| Personnel | 5.4% | 5.4% | 0.1 p.p. |
| Salaries and Payroll Charges | 4.7% | 4.5% | -0.3 p.p. |
| Brazilian Social Security Institute (INSS) | 0.7% | 1.0% | 0.3 p.p. |
| Others | 9.7% | 9.3% | -0.4 p.p. |
| Non-Recurring Expenses | 0.7% | 1.3% | 0.6 p.p. |
| Depreciation | 0.2% | 1.1% | 0.8 p.p. |

Selling expenses totaled R\$21.3 million in 1Q10, 20.3% up year-on-year, mainly due to the increase in advertising expenses, which came to R\$16.3 million, relating to the launch of textbooks in order to encourage the acquisitions due to the effects of the delay in ENEM and the distance learning campaigns.

In 1Q10, Estácio maintained its strict policy regarding the renegotiation of late tuitions, with the ratio of the provision for doubtful debts to net revenue declining by 0.4 p.p. The Company was able to reduce the provision without impact enrollment renewals, which came to 85.5% in the quarter.

SG&A expenses totaled R\$41.2 million in 1Q10, down by 1.7% from 1Q09, mainly due to the R\$1.9 million decrease in other expenses, especially third-party services.

EBITDA

Table 11 – EBITDA Statement (Income before Interest, Taxes, Depreciation and Amortization)

| R\$ MM | 1Q09 | 1Q10 | Change |
|--|---------|---------|-----------|
| Net Operating Revenue | 264.6 | 256.0 | -3.2% |
| Cost of Services | (176.3) | (170.0) | -3.6% |
| Selling, General and Administrative Expenses | (60.2) | (65.3) | 8.4% |
| (-) Depreciation and Amortization | 9.6 | 9.8 | 2.4% |
| EBITDA | 37.6 | 30.6 | -18.7% |
| (-) Operating Financial Result | 2.6 | 3.4 | 31.7% |
| (-) Non-Recurring Costs and Expenses | 2.9 | 5.7 | 95.8% |
| Recurring EBITDA | 43.1 | 39.6 | -7.9% |
| Recurring EBITDA Margin | 16.3% | 15.5% | -0.8 p.p. |

The decrease in net revenue, combined with the increase in selling, general and administrative expenses in 1Q10 compared to 1Q09 affected recurring EBITDA, which dropped by 7.9% year-on-year for an EBITDA margin of 15.5%.



Financial Result

Table 12 - Breakdown of Financial Result

| R\$ MM | 1Q09 | 1Q10 | Change |
|-----------------------------------|-------|-------|--------|
| Financial Result | 3.6 | 2.9 | -20.3% |
| Financial Revenues | 9.0 | 7.2 | -20.1% |
| Interest and Financial Investment | 6.4 | 3.8 | -40.7% |
| Operating Financial Result | 2.6 | 3.4 | 31.7% |
| Financial Expenses | (5.4) | (4.3) | -19.9% |

The **financial result** decreased by R\$0.7 million year-on-year, mainly due to the R\$1.8 million reduction in financial income as a result of lower investments.

Net Income

Table 13 - Statement of Net Income Starting with EBITDA

| R\$ MM | 1Q09 | 1Q10 | Change |
|--------------------------------------|-------|-------|--------|
| EBITDA | 37.6 | 30.6 | -18.7% |
| Financial Result | 3.6 | 2.9 | -20.3% |
| Depreciation and Amortization | (9.6) | (9.8) | 2.4% |
| Income Tax | (0.5) | (0.2) | -67.8% |
| Social Contribution | (1.4) | (0.5) | -67.8% |
| Net Income | 29.8 | 23.1 | -22.5% |
| (-) Non-Recurring Costs and Expenses | 2.9 | 5.7 | 95.8% |
| Adjusted Net Income | 32.7 | 28.8 | -12.0% |

Capitalization and Cash

Table 12 - Capitalization and Cash

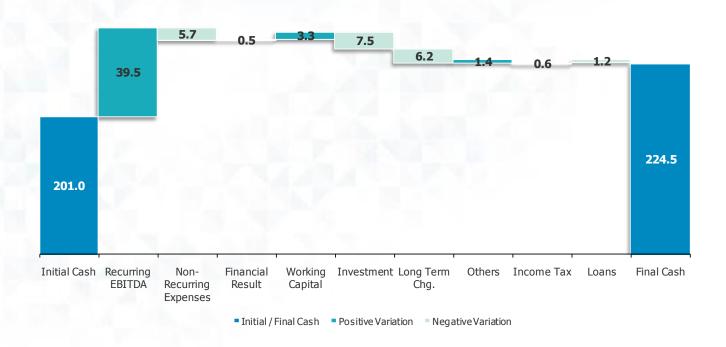
| R\$ MM | 1Q09 | 1Q10 | Change |
|-------------------------|-------|-------|--------|
| Shareholders' Equity | 451.8 | 483.0 | 6.9% |
| Loans and Financing | 9.7 | 4.4 | -54.5% |
| Short Term | 5.8 | 4.2 | -26.9% |
| Long Term | 3.9 | 0.2 | -95.4% |
| Cash & Cash Equivalents | 251.9 | 224.5 | -10.9% |
| Net Cash | 242.2 | 220.1 | -9.1% |

At the close of 1Q10, the Company's **net cash** totaled R\$220.1 million, which was conservatively invested in fixed-income instruments pegged to the CDI rate, in government bonds and certificates of deposits at top-tier Brazilian banks. **Financial debt** at the close of 1Q10 was R\$4.4 million and corresponds to the capitalization of equipment leasing expenses as required by Law 11,638.



Cash Flow

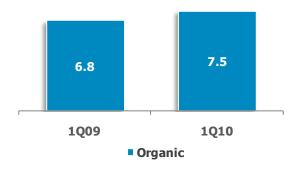
Chart 1 – Cash Flow (R\$ MM)



Capital Expenditure (CAPEX)

Estácio's **organic CAPEX** in 1Q10 represented 2.9% of net revenue, against 2.6% in 1Q09. Of the CAPEX of R\$7.5 million, 60.5% was allocated to restructuring and expansion projects, including the new academic model, with the balance allocated to current maintenance investments.

Chart 2 - CAPEX Breakdown (R\$ MM)





Results Conference Calls

| Conference Call (in Portuguese) | Conference Call (in English) |
|---|--|
| Date: May 13, 2010 (Thursday) | Date: May 13, 2010 (Thursday) |
| Time: 10:00 a.m. (Brasília) / 9:00 a.m. (US ET) | Time: 12:00 p.m. (Brasília) / 11:00 a.m. (US ET) |
| Telephone: +55 (11) 2188-0188 | Telephone: +1 (973) 935-8454 |
| Webcast: www.estacioparticipacoes.com.br/ri | Webcast: www.estacioparticipacoes.com.br/ir |
| Replay: available from 05/13 to 05/20/2010 | Replay: available from 05/13 to 05/20/2010 |
| Telephone: +55 (11) 2188-0188 | Telephone: +1 (706) 645-9291 |
| Code: Estácio | Code: 67335094 |

The statements included in this report related to the prospects of the business, estimates of operating and financial results, as well as those relating to Estácio's growth prospects are merely projections and, as such, are based exclusively on the Management's expectations regarding the future of the business. These considerations depend substantially on changes in market conditions, performance of the Brazilian economy, the sector and the international markets and are, therefore, subject to changes without prior notice.



Income Statement

| R\$ MM | 1Q09 | 1Q10 | Change |
|--|---------|---------|--------|
| Gross Operating Revenue | 380.5 | 365.4 | -4.0% |
| Monthly Tuition Fees | 376.5 | 362.0 | -3.9% |
| Others | 4.0 | 3.4 | -13.2% |
| Gross Revenue Deductions | (115.9) | (109.4) | -5.6% |
| Gratuities - Scholarships | (97.9) | (93.7) | -4.3% |
| Monthly Tuition Fees and Charges Returned | (0.8) | (0.6) | -30.1% |
| Discounts Granted | (5.9) | (4.3) | -26.4% |
| Taxes | (11.3) | (10.8) | -4.4% |
| Net Operating Revenue | 264.6 | 256.0 | -3.2% |
| Cost of Services | (176.3) | (170.0) | -3.6% |
| Personnel | (127.5) | (122.8) | -3.7% |
| Rentals / Real Estate Taxes Expenses | (25.6) | (23.6) | -7.8% |
| Textbooks Materials | _ | (2.2) | N.A. |
| Third-Party Services and Others | (13.2) | (12.0) | -9.2% |
| Non-Recurring Costs | (1.0) | (2.3) | 126.2% |
| Depreciation | (8.9) | (7.0) | -21.6% |
| Gross Profit | 88.3 | 86.1 | -2.5% |
| (-) Non-Recurring Costs | 1.0 | 2.3 | 126.2% |
| Recurring Gross Profit | 89.3 | 88.4 | -1.0% |
| Selling, General and Administrative Expenses | (60.2) | (65.3) | 8.4% |
| Selling Expenses | (17.7) | (21.3) | 20.3% |
| Provisions for Doubtful Debts | (6.2) | (5.0) | -19.1% |
| Marketing | (11.5) | (16.3) | 41.8% |
| General and Administrative Expenses | (41.9) | (41.2) | -1.7% |
| Personnel | (14.2) | (13.9) | -1.9% |
| Others | (25.8) | (23.9) | -7.4% |
| Non-Recurring Expenses | (1.9) | (3.4) | 79.2% |
| Depreciation | (0.7) | (2.8) | 324.7% |
| (-) Depreciation and Amortization | 9.6 | 9.8 | 2.4% |
| EBITDA | 37.6 | 30.6 | -18.7% |
| (-) Operating Financial Result | 2.6 | 3.4 | 31.7% |
| (-) Non-Recurring Costs and Expenses | 2.9 | 5.7 | 95.8% |
| Recurring EBITDA | 43.1 | 39.6 | -7.9% |
| Financial Result | 3.6 | 2.9 | -20.3% |
| Depreciation and Amortization | (9.6) | (9.8) | 2.4% |
| Social Contribution | (0.5) | (0.2) | -67.8% |
| Income Tax | (1.4) | (0.5) | -67.8% |
| Net Income | 29.8 | 23.1 | -22.5% |
| Non-Recurring Costs and Expenses | 2.9 | 5.7 | 95.8% |
| Adjusted Net Income | 32.7 | 28.8 | -12.0% |



Balance Sheet

| R\$ MM | 4Q09 | 1Q10 | Change |
|--|-------|-------|--------|
| Short-Term Assets | 350.5 | 381.5 | 8.8% |
| Cash & Cash Equivalents | 51.3 | 85.5 | 66.6% |
| Short-Term Investments | 149.7 | 139.0 | -7.2% |
| Accounts Receivable | 114.4 | 114.4 | 0.0% |
| Carry-Forwards Credits | 0.9 | 0.9 | -4.0% |
| Advance to Employees / Third-Parties | 11.2 | 4.2 | -62.5% |
| Related Parties | 0.2 | 0.3 | 61.1% |
| Prepaid Expenses | 4.2 | 13.7 | 225.1% |
| Others | 18.5 | 23.5 | 26.9% |
| Long-Term Assets | 311.8 | 312.0 | 0.1% |
| Non-Current Assets | 7.2 | 9.6 | N.A. |
| Prepaid Expenses | 2.2 | 4.3 | 97.6% |
| Related Parties | 2.7 | 2.8 | N.A. |
| Judicial Deposits | 2.3 | 2.5 | N.A. |
| Others | 0.0 | 0.0 | -99.0% |
| Permanent Assets | 304.6 | 302.3 | -0.7% |
| Investments | 0.2 | 0.2 | 0.0% |
| Fixed Assets | 186.7 | 183.8 | -1.5% |
| Intangible | 117.7 | 118.3 | 0.5% |
| Total Assets | 662.3 | 693.4 | 4.7% |
| | - | - | 0.0% |
| Short-Term Liabilities | 163.1 | 173.5 | 6.4% |
| Loans and Financing | 4.7 | 4.2 | -10.2% |
| Suppliers | 17.6 | 17.3 | -2.0% |
| Salaries and Payroll Charges | 59.1 | 74.8 | 26.4% |
| Taxes Payable | 15.5 | 14.1 | -9.4% |
| Prepaid Monthly Tuition Fees | 30.3 | 26.4 | -12.8% |
| Taxes Paid in Installments | 0.5 | 0.4 | -13.6% |
| Dividends Payable | 30.5 | 30.5 | 0.0% |
| Commitments Payable | 1.3 | 1.3 | 0.0% |
| Others | 3.6 | 4.5 | 27.2% |
| Long-Term Liabilities | 41.1 | 36.9 | -10.2% |
| Loans and Financing | 0.8 | 0.2 | -79.0% |
| Provisions for Contingencies | 14.9 | 12.0 | -19.3% |
| Advances under Partnership Agreement | 23.6 | 22.9 | -2.8% |
| Taxes Paid in Installments | 1.8 | 1.8 | -1.4% |
| Others | - | 0.0 | N.A. |
| Shareholders' Equity | 458.0 | 483.0 | 5.5% |
| Capital | 295.2 | 295.8 | 0.2% |
| Capital Reserves | 100.4 | 101.8 | 1.4% |
| Earnings Reserves | 62.7 | 62.7 | 0.0% |
| Retained Earnings | | 23.1 | N.A. |
| Retained Translation Adjustments | (0.3) | (0.3) | 6.7% |
| Total Liabilities and Shareholders' Equity | 662.3 | 693.4 | 4.7% |



Cash Flow Statement

| R\$ MM | 1Q09 | 1Q10 | Change |
|---|--------|-------|---------|
| Cash Flow from Operating Activities | | | |
| Net Income for the Period | 29.8 | 23.0 | -22.8% |
| Adjustments to Reconcile Net Income (Loss) to Net Cash Provided by (Used in) Operating Activities | | T W | |
| Depreciation e Amortization | 9.6 | 9.8 | 2.4% |
| Residual Value of Fixed Asset Disposals | 0.0 | - | N.A. |
| Provision for Doubtful Debts | 6.2 | 5.0 | -19.1% |
| Stock Option | 1.2 | 1.4 | 20.4% |
| Provision for Contingencies | 1.4 | 0.1 | -96.1% |
| | 48.2 | 39.3 | -18.5% |
| Changes in Assets and Liabilities: | | | |
| (Increase) in Accounts Receivable | (10.8) | (5.0) | -53.5% |
| (Increase) in Other Assets | 6.7 | (7.4) | N.A. |
| Increase (Decrease) in Suppliers | 0.8 | (0.3) | N.A. |
| Increase (Decrease) in Tax Payable | (6.6) | (1.5) | -78.0% |
| Increase in Salaries and Social Charges | 17.2 | 15.6 | -8.9% |
| Increase (Decrease) in Prepaid Monthly Tuition Fees | 6.5 | (3.9) | N.A. |
| (Decrease) in the Provision for Contingencies | (1.5) | (2.9) | N.A. |
| Increase (Decrease) in Other Liabilities | (1.2) | 0.9 | N.A. |
| Increase (Decrease) in Advanced under Partnership Agreement | (0.7) | (0.7) | -8.9% |
| Changes in Transactions with Related Parties | | | |
| Increase (Decrease) in Accounts Receivable | (0.0) | (0.1) | 6250.0% |
| Increase in Non-Current Assets | (0.2) | (2.3) | 898.3% |
| Net Cash Generated by (Used in) Operating Activities | 58.3 | 31.6 | -45.8% |
| Cash Flow from Investing Activities | | | |
| Financial Investments | (40.3) | 10.7 | N.A. |
| Fixed Assets and Intangible | (6.6) | (7.5) | 14.1% |
| Net Cash Generated by (Used in) Investing Activities | (46.9) | 3.2 | N.A. |
| Cash Flow from Financing Activities | | | |
| Capital Increase | - | 0.5 | N.A. |
| Paid Dividends | - | - | N.A. |
| Increase (Decrease) in Loans and Financings | (1.8) | (1.2) | -37.4% |
| Net Cash Used in Financing Activities | (1.8) | (0.6) | -66.3% |
| Foreign Exchange Gains (Losses) on Investments Abroad | (0.2) | (0.0) | -88.4% |
| Increase (Decrease) in Cash & Cash Equivalents | 9.4 | 34.2 | 261.8% |
| At the Beginning of the Period | 38.1 | 51.3 | 34.5% |
| At the End of the Period | 47.6 | 85.5 | 79.7% |
| Changes in Cash & Cash Equivalents | 9.4 | 34.2 | 261.8% |



About Estácio

Estácio is Brazil's **largest private sector higher education group** in terms of number of students, with a nationwide presence in major cities. Its student base has a highly diversified profile and includes mostly young working adults from the middle and mid-low-income brackets. Since its foundation 40 years ago, Estácio has expanded mainly through organic growth. Its growth and market leadership are due to the quality of its programs, the strategic location of its units, its competitive prices and solid financial position.

Estácio's strengths are:

- Innovative, diversified and flexible portfolio of academic programs;
- Quality in education, faculty and facilities;
- Market leadership in Rio de Janeiro and scale gains;
- Excellent track record;
- · Efficient management of the regulatory process;
- Ability to offer its students internship programs and job opportunities;
- Management based on an "Asset Light" business model, since approximately 90% of its campuses are leased through real estate partnerships.

At the end of March 2010, Estácio had more than 216,000 students enrolled in its undergraduate, graduate and distance learning education network with nationwide coverage, and operations also in Paraguay, as the map below shows:

